

Strategic Business Innovator

SBI Group

Fiscal 2007 Third Quarter Financial Results

(Three quarters ended December 31, 2006)

January 31, 2007

The items in this document are provided as information related to the business strategy of SBI Group companies and not as an invitation to invest in the stock or securities issued by each company. None of the Group companies guarantees the completeness of this document in terms of information and future business strategy. The content of this document is subject to revision or cancellation without warning.

1. Consolidated Financial Performance

Fiscal 2007 3Q Consolidated Performance

(Unit: Million yen, %)

	FY2006 / 3Q (cons.)	FY2007 / 3Q (cons.)	Year-over-Year change (%)	Reference Full term of previous year
Operating revenues	100, 368	104, 116	+3.7	137,247
Operating income	38, 135	16, 049	▲ 57.9	49,595
Ordinary income	39, 607	83, 849	+111.7	51,365
Net income	39, 185*	46, 758	+19.3	45,884

^{*} Note: The totals for SBI E*TRADE Securities and others Include a deemed gain on sale (extraordinary gain) of 23.44 billion yen.

Comparison of 3Q Consolidated Performance Using Previous Method

(Unit: ¥100 million)

	FY06/3Q(cons.)	FY07/3Q (cons.) (previous method)	Y o Y change (%) (previous method)	FY07/3Q (cons.) (with funds consolidated)
Operating revenues	1, 003	1, 122	+11.8	1, 041
Operating income	381	454	+19.1	160
Ordinary income	396	448	+13.2	838
Income before income taxes	611	821	+34.2	570
Net income	391	426	+8.8	467

Main Reasons for Differences vs. Previous Method

- 1 Revenues, operating income and ordinary income no longer reflect management, establishment and success fees, which are principal sources of income from fund operations. These fees are now included only in net income after an adjustment for minority interests.
- 2 Balance sheet figures, revenues and earnings include the interests of third parties in funds in which SBI has invested. As a result, the capital ratio, ROA and other performance indicators are calculated using a different basis than before.
- 3 Due to the special event that occurred in the current FY, and to differences in the stock market between the record date for newly consolidating large funds (Dec. '05) and when gains and losses from sales of these funds were recognized, there are accounting items for "loss on consolidation" (a fund's non-consolidated profit) and "amortization of negative goodwill."

Comparison of Operating Income by Segment (Using Previous Method)



Note 1: The operating profit above reflects a figure before consolidated elimination and before expense deductions for the whole company. So the total here does not correspond to the operating profit for consolidated financial performance.

Note 2: The Real Estate Business is included in the Asset Management Business and the Lifestyle Network Business is included in the Financial Services Business.

Summary of Consolidated Results

- I. Two funds operated by SBI were newly consolidated in 3Q due to their growing importance to operating results as their contributions to revenues increased. Since there were three consolidated funds in the first half, SBI is now consolidating five of its 18 venture capital funds.
- II. Based on earnings using the previous method (without consolidating funds), which allows year-over-year comparisons, earnings are much higher. At this rate, earnings will surpass that of FY06, which was a record year by a considerable margin.
- III. Growth in the asset management business and financial services business offset weakness in the brokerage & investment banking business caused by poor market conditions, and resulted in higher revenues and earnings. SBI is building a framework for consistent performance backed by well-balanced growth in all its businesses.

2. Outlook of Main Businesses

(1) Asset Management Business

First three quarters of FY07

Operating revenues: 48.7 billion yen (+47.1% year-over-year)

Operating income: 27.2 billion yen (+110.2% year-over-year)

- Note 1: The figures above were calculated using the previous method (without consolidating funds) according to each segment.
- Note 2: The figures above includes the housing and real estate business.
- Note 3: The figures above were calculated before consolidated elimination and expense deductions for the whole company.

Highlights of Asset Management Business

- I .Since the IT Funds' fiscal year did not end during the 3Q, there were no significant success fee. However, earnings continued to increase due to the steady growth in capital gains.
- II. Performance of the asset management business was strong even in relation to the performances of other large venture capital firms (JAFCO, NIF and JAIC).
- II. There was a temporary drop in AUM due to substantial distributions to investors as gains were realized. SBI intends to maintain a consistent level of AUM, as preparations are already underway for the launch of new BRICs and biotech funds.

SBI Asset Management Performance Comparison with Competitor VC Firms



Source: Company data

* All figures are based on the previous method (funds not consolidated)

Overall Asset Management Business

Private Equity Total: 265.7 billion ye	rivate E	auity	Total:	265.7	billion v	ven
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IT / Biotechnology	
Internet	57.8 *
Broadband Media	69.5
Mobile	30.6
Biotechnology, others	12.4
Direct Investment	29.9

Buy	yout	/ Mez	<u>zanine</u>

Value Up 22.5
Mezzanine 11.2

Overseas

China, Hong Kong 19.8 India (Planned) 12.0

Investment Trust Total: 105.7 billion

Investment trust	
Investment Trust	77.4
Investment Consulting	24.1
Investment Corporation	4.2

Real Estate Total: 43.0 billion yen

Real estate	
Development Property	14.6
Managed Property	28.4

Asset Management Business (assets under management) total: 414.4 billion yen

Note: Figures for real estate funds represent the amount of investment. Figures for investment trust and investment advisory represent the current value of net assets at the end of December 2006. Figures for other funds represent the current value of net assets based on the account settlement closest to December 2006 for each fund.

^{*} There was a temporary drop in AUM due to substantial distributions of ¥125.7 bil. to investors as gains were realized,

Portfolio Company IPO and M&A Activity

For the first three quarters of FY07, eight companies have been IPO'd:

2006/4/6	Golf Do Co., Ltd.
2006/5/31	SBI Futures Co., Ltd.
2006/8/16	Gomez Consulting Co., Ltd.
2006/8/22	Medical Care Service Company Inc.
2006/9/7	China Printing & Dyeing Holding Limited (Singapore Exchange Limited)
2006/10/26	OPTROM Inc.
2006/12/8	GameOn Co., Ltd.
2006/12/25	T&C Holdings, Inc.

Also, an additional two companies have planned IPOs, including the following:

2007/2/28 AQ Interactive Inc.

Note: The estimated number of IPOs represents companies in the highest of five categories used to evaluate portfolio companies by SBI's Investment Committee, which meets weekly. The IPO estimate represents the outlook of SBI based on its own evaluations and is not a guarantee of the number of future IPOs. Past performance represents sales that have been completed with regard to IPOs and M&A.

(2) Brokerage & Investment Banking Business

First three quarters of FY07

Operating revenues: 49.0 billion yen (-13.2% year-over-year)

Operating income: 18.3 billion yen (-28.4% year-over-year)

Note 1: The figures above were calculated using the previous method (without consolidating funds) according to each segment.

Note 2: The figures above were calculated before consolidated elimination and expense deductions for the whole company.

Highlights of Brokerage & Investment Banking Business

- I . SBI E*TRADE SECURITIES reported cons. operating revenues of ¥42.3 bil. and ordinary income of ¥18.2 bil. Ordinary income was down 6.8% year-over-year due to challenging market conditions. However, this company utilized its powerful customer base to outperform rivals, achieving ordinary income growth from 2Q (3 months) to 3Q (3 months) of FY 07.
- ① Further growth in dominant market share
 - At the end of Dec. '06, the total number of customer accounts surpassed 1.35 mil. while client assets amounted to ¥3,825.5 bil.
 - •Share of individual brokerage trading value during first three quarters rose from 22.2% in FY06 to 29.2% in FY07
- Progress in expanding investment banking operations and diversifying sources of income
 - Participated in 96 IPO underwritings during the first three quarters, which ranked first among Japanese securities companies with a participation rate of 66.6% of all IPOs underwritten during this period
 - •Net interest and dividend income increased 62% YoY to ¥9.8 bil.
- 3 Subsidiary E*Trade Korea planning a Feb. 21 IPO with a KOSDAQ listing
- II. Although earnings at SBI Securities declined because of challenging market conditions, the company continued to diversify its product lineup with operations such as the sales of stock offerings underwritten by SBI E*TRADE SECURITIES and brokerage activities for real estate funds.

SBI E*TRADE SECURITIES – First Three Quarters (Consolidated)

(Unit: Million yen, %)

	First 3 quarters of FY06 (Apr. '05 to Dec. '05)	First 3 quarters of FY07 (Apr. '06 to Dec. '06)	Year-over-Year change (%)
Operating revenues	40,590	42,311	+4.2
Net operating revenues	37,695	39,435	+4.6
Operating income	19,480	18,015	-7.5
Ordinary income	19,540	18,212	-6.8
Net income	10,719	10,164	-5.2

Ordinary Income (Cons.) of Major Japanese Listed Offline Securities Companies

	First 3 quarters of FY07 (million yen)	Year-over-Year change
Nomura*	238,599	-25.1
Daiwa Group	142,380	-12.3
Shinko	18,614	-34.4
SMBC Friend	15,337	-32.6
Mizuho Investors	9,989	-55.5



SBI E*TRADE	18,212	-6.8

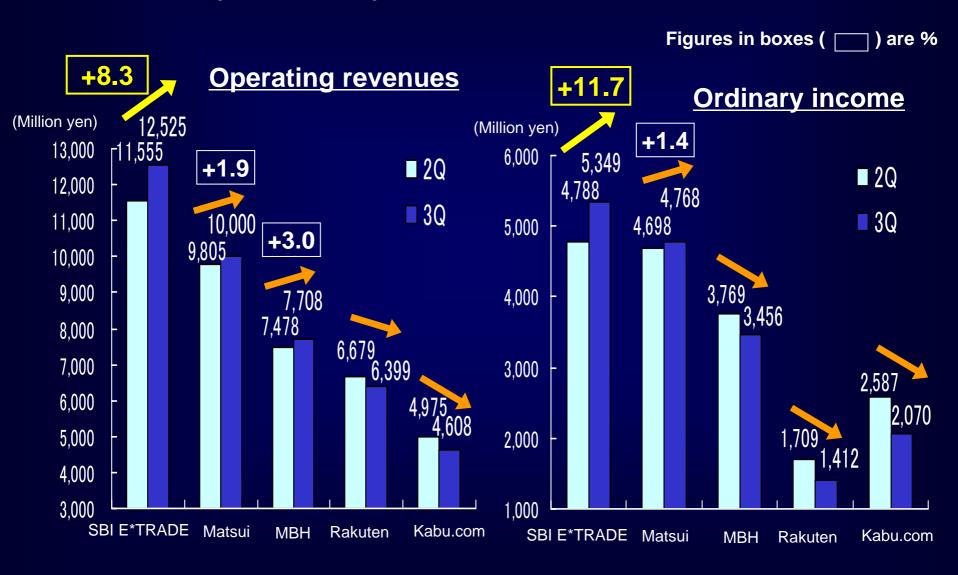
(Source: SBI based on company data)

SBI Securites / SBI Futures – First Three Quarters

(Unit: Million yen, %)

	Operating revenues	Operating income	Ordinary income	Net income
	Year-over-year (%)	Year-over-year (%)	Year-over-year (%)	Year-over-year (%)
SBI Securities First 3 quarters of FY07	5, 966 (∆49.0)	493 (∆91.3)	1, 160 (∆80.1)	773 (△84.5)
SBI Futures First 3 quarters of FY07	777 (∆22.0)	▲ 166 (-)	▲194 (-)	▲132 (-)

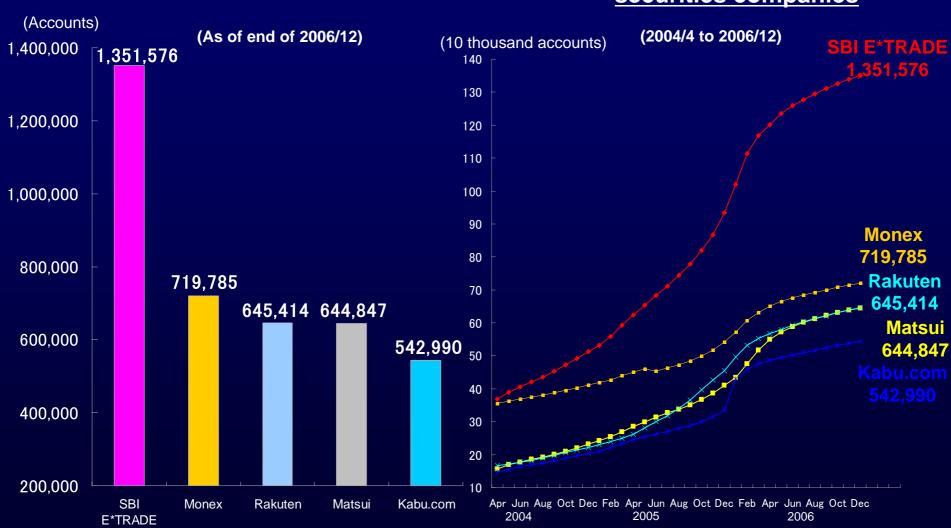
Major Online Securities Companies Performance (Non-cons.) in FY07 First Half and Three Quarters



Account Comparison of Major Online Securities Companies



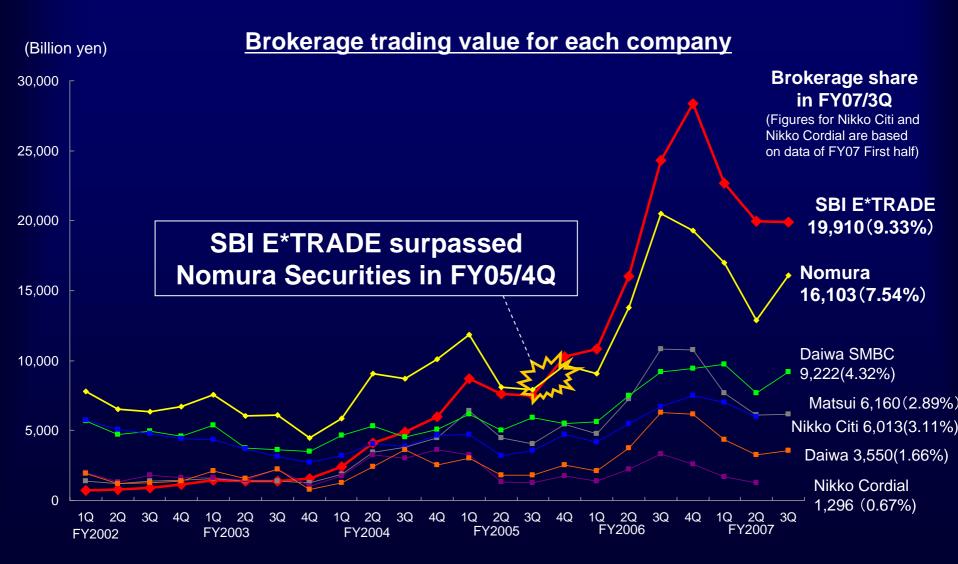
Account trend of 5 major online securities companies



Source: SBI based on data announced by each company.

Note: Monex Securities and Nikko Beans are totaled as Monex. On January 1, 2006, Kabu.com Securities merged with MeNet Securities.

Brokerage Trading Value Comparison among Big 3 Securities Companies



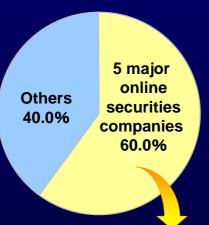
Source: SBI based on data announced by each company and the Tokyo Stock Exchange (Figures for SBI E*TRADE include orders from overseas investors).

(Unit: 1 billion yen. Figures in parentheses indicate each brokerage trading value share as a percentage of total value in the three markets.)

Major Online Securities Companies Share of Individual Brokerage Trading Value

Change in share of individual brokerage trading value

FY05/ First 3 quarters (Apr '04 – Dec '04)



SBI E*TRADE	20.9%
Matsui Securities	13.6
Rakuten Securities	11.4
Monex	8.7
Kabu.com	5.4

FY06/ First 3 quarters (Apr '05 – Dec '05)



SBI E*TRADE	22.2%
Rakuten Securities	10.6
Matsui Securities	10.2
Monex	8.3
Kabu.com	5.0

FY07/ First 3 quarters (Apr '06 – Dec '06)



SBI E*TRADE	29.2%
Rakuten Securities	13.6
Matsui Securities	9.5
Monex	6.4
Kabu.com	6.0

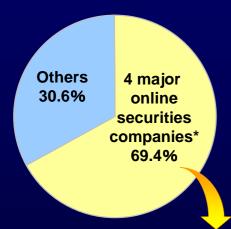
Source: SBI based on TSE statistics, JASDAQ statistics, company Web sites.

Note: Individual margin trading is the sum of activity on TSE/OSE/NSE 1st and 2nd sections, and JASDAQ. Monex Securities and Nikko Beans are totaled as Monex. Kabu.com Securities merged with MeNet Securities in January 2006.

Major Online Securities Companies Market Share of Individual Margin Trading

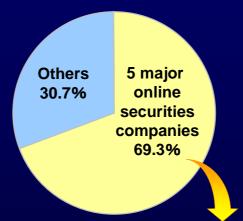
Change in share of individual margin trading

FY05/ First 3 quarters (Apr '04 – Dec '04)



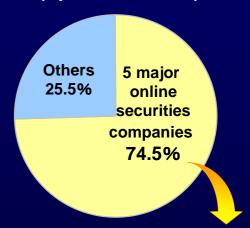
SBI E*TRADE	28.1%
Matsui Securities	21.5
Rakuten Securities	12.2
Kabu.com	7.7
Monex*	n/a

FY06/ First 3 quarters (Apr '05 – Dec '05)



	<u> </u>
SBI E*TRADE	26.8%
Matsui Securities	14.8
Rakuten Securities	12.2
Monex	9.1
Kabu.com	6.5

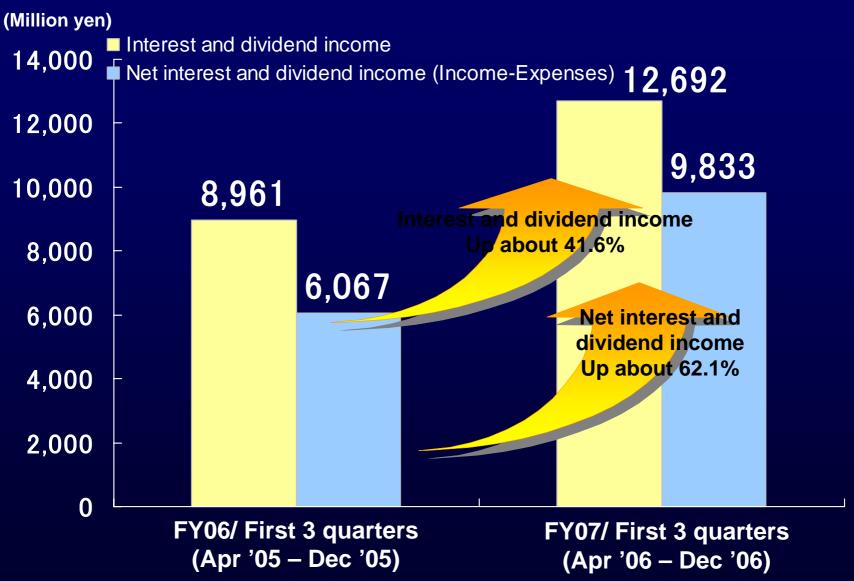
FY07/ First 3 quarters (Apr '06 – Dec '06)



SBI E*TRADE	34.4%	
Rakuten Securities	14.8	
Matsui Securities	12.1	
Kabu.com	7.2	
Monex	6.1	

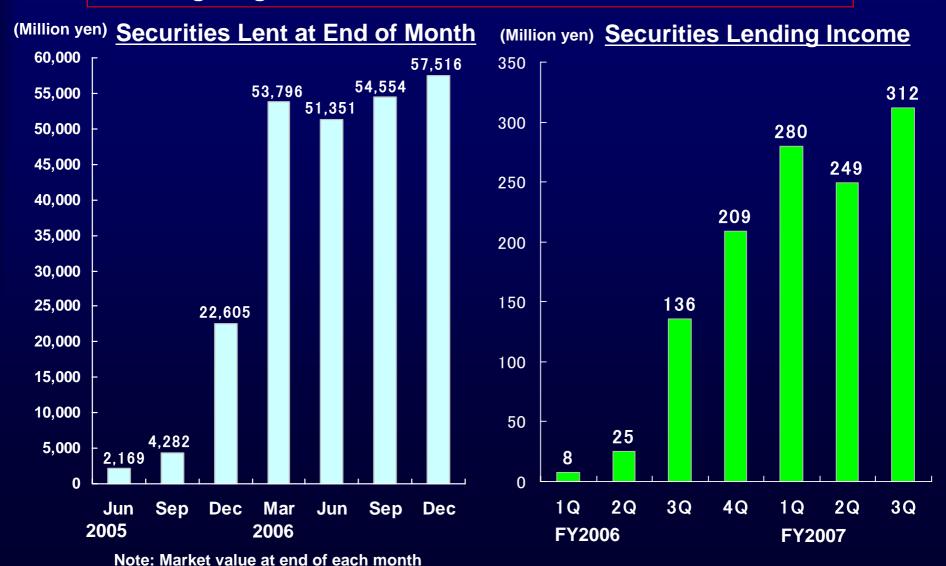
*Data not available because Apr' 04 Nikko Beans portion was not disclosed Source: SBI based on TSE statistics, JASDAQ statistics, company Web sites. Note: Individual margin trading is the sum of activity on TSE/OSE/NSE 1st and 2nd sections, and JASDAQ. Monex Securities and Nikko Beans are totaled as Monex. <u>Kabu.com</u> <u>Securities merged with MeNet Securities in January 2006.</u>

Growth in Interest and Dividend Income (Consolidated)



Growth in Income from Securities Lending

Average monthly income during first 3 quarters was ¥100 mil., making a significant contribution to interest/dividend income



IPO Underwriting Performance

SBI E*TRADE SECURITIES

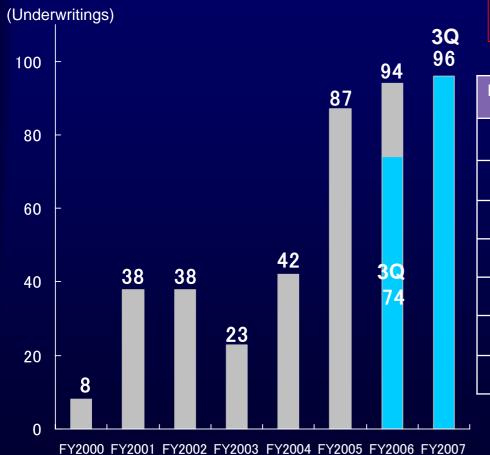
IPO stock underwriting performance

IPO underwriting ranking (Apr '06 – Dec '06)

Top among all securities firms



Note: The data was obtained, to the extent possible, from public documents by SBI. Data was collected from 2006/4 until 2006/12 for domestic underwriting of 144 companies (listing date base) undergoing an IPO, not including secondary offerings



Note: Listing date base. Figures do not include agency transaction and real estate investment trust.

E*Trade Korea IPO on KOSDAQ Scheduled for February 21

Offering price: 6,500 won (approx. ¥845) per share

Estimated deemed gain on sale: Approx. ¥290 million*

(Unit: Million yen, %)

E*Trade Korea Co., Ltd. Operating Results for FY07 First 3 Quarters

	First 3 quarters of FY06 (Apr. '05 to Dec. '05)	First 3 quarters of FY07 (Apr. '06 to Dec. '06)	Year-over-Year change (%)
Operating revenues	3,461	4,283	+23.7
Net operating revenues	3,333	4,030	+20.9
Operating income	664	1,107	+66.6
Ordinary income	666	1,114	+67.3
Net income	535	776	+45.0

Note: *1 won = $^*20.13$ (rate as of Jan .29)

(3) Financial Services Business

First three quarters of FY07

Operating revenues: 16.2 billion yen (+14.8% year-over-year)

Operating income: 1.8 billion yen (+41.1% year-over-year)

Highlights of Financial Services Business

I. Publicly owned subsidiaries post record sales and earnings

- 1 Morningstar Japan FY ordinary income up 103.9% year-over-year to ¥537 mi. as revenues and operating income reach all-time highs
- ② Gomez Consulting FY revenues and ordinary income reach all-time highs
- ③ SBI VeriTrans revenues and earnings up more than 50% year-over-year in first 3 quarters; non-cons. revenues and ordinary income <u>set new records</u> Started "VeriTrans e-money" to support e-commerce merchants begin using e-money

II. A distinctive group of financial service operations that achieves consistent growth

- ① Comparison website business centered on E-LOAN and InsWeb, continues to perform well (revenues and ordinary income set new records)
- 2 The housing loan execution balance of SBI Mortgage up 65% year-over-year to ¥263.3 bil. at the end of December
- 3 SBI Equal Credit uses opportunity created by maximum interest rate issue to greatly increase loans by purchasing loans from Prime Co., Ltd.
- 4 SBI Card began issuing cards to the general public in November 2006

I Publicly Owned Financial Services Subsidiaries Set New Records for Revenues and Earnings

- Morningstar Japan K.K.
- Gomez Consulting Co., Ltd.
- SBI VeriTrans Co., Ltd.

Performance of Financial Services Subsidiaries

(Unit: Million yen)

Figures in parentheses: Year-over-Year change (%)

	Operating revenues	Operating income	Ordinary income	Net income
Morningstar (2006 full term) * 1	1,628	431	537	672 *2
	(+29.3)	(+71.0)	(+103.9)	(+155.5)
Gomez Consulting (2006 full term)	512	160	159	93 *3
	(+37.6)	(+25.6)	(+25.3)	(-1.4)
SBI VeriTrans (Apr '06 – Dec '06)	2,074	438	435	257
	(+56.2)	(+56.0)	(+57.2)	(+57.0)

Notes: *1. Morningstar is consolidated; Gomez Consulting and SBI VeriTrans are non-consolidated

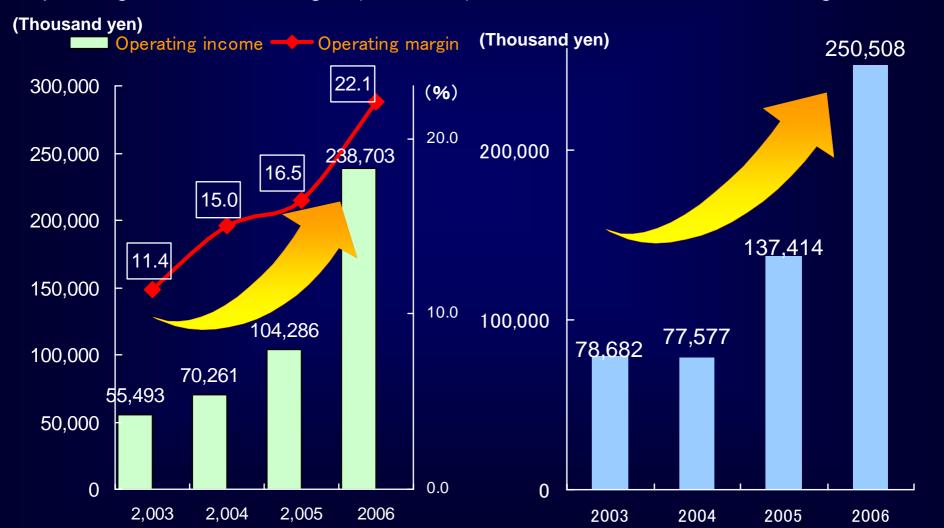
- * 2. Morningstar posted an extraordinary income of ¥329 mil. due to Apr. '06 OSE Hercules listing of subsidiary Gomez Consulting
- * 3. Gomez Consulting posted extraordinary income of ¥33 mil. during prior FY due to sale of stock of subsidiary

Morningstar Japan Strong Performance Due to Japan's Shift from Savings to Investment

Strong Performance by Highly Profitable Internet Advertising

Operating Income and Margin (Non-cons)

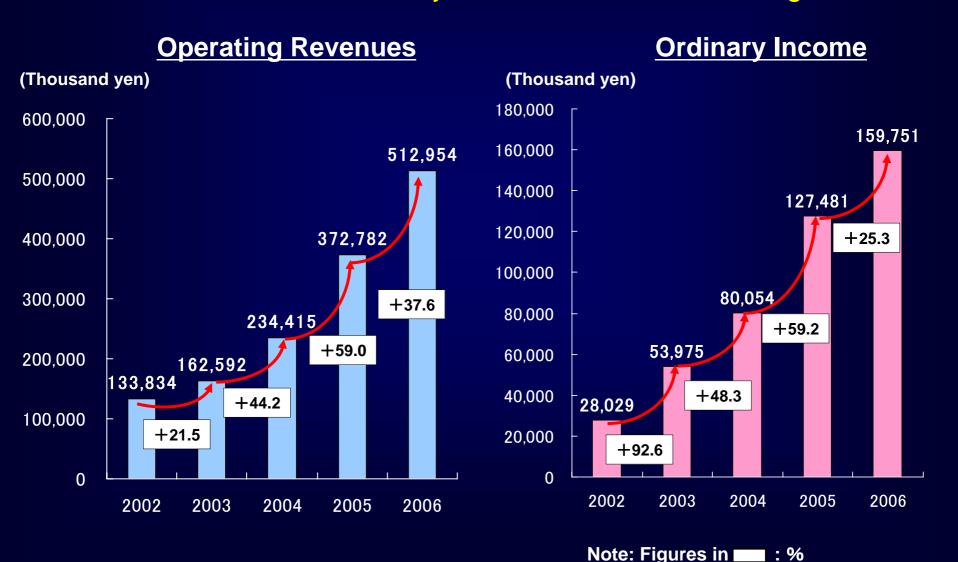
Growth in Internet Advertising Revenues



Gomez Consulting

Steady Growth Backed by Increasing Corporate Use of Web Sites

- Revenues and Ordinary Income Reach All-time Highs -



Significant Revenue Increase Backed by **SBI VeriTrans Growth of e-Commerce** (Million yen) 2,500 Bill collection agency service (change: %) 2,074 is driving growth **-17.8** 2,000 Advertising services: 127 +58.3 **BPO/ others** 1,500 1,327 Information security services 88 +73.5 1,385 1,000 **Bill collection** services 798 500 Payment processing +33.5 482 361 services 0 First 3 quarters of FY06 First 3 quarters of FY07 (Non-consolidated) (Consolidated/ Non-consolidated)

SBI VeriTrans

Launched the "VeriTrans e-Money" Service

- 10/21 Started the service along with Mobile Suica net settlments
- 12/5 Started handling Edy transactions

A service that supports e-commerce merchants to accept e-money





Only SBI VeriTrans currently handles both Mobile Suica and Edy at this time

II. SBI's Distinctive Financial Service Business Continue to Record Solid Growth

- Marketplace Business (SBI Holdings, Inc.)
- SBI Mortgage Co., Ltd.
- SBI Equal Credit Co., Ltd.
- SBI Card Co., Ltd.

Growth Continues at Japan's Largest Financial Comparison Web Sites "InsWeb" and "E-LOAN"

"InsWeb"

"E-LOAN"

Growth in completed auto insurance estimates

Growth in provisional loan applications

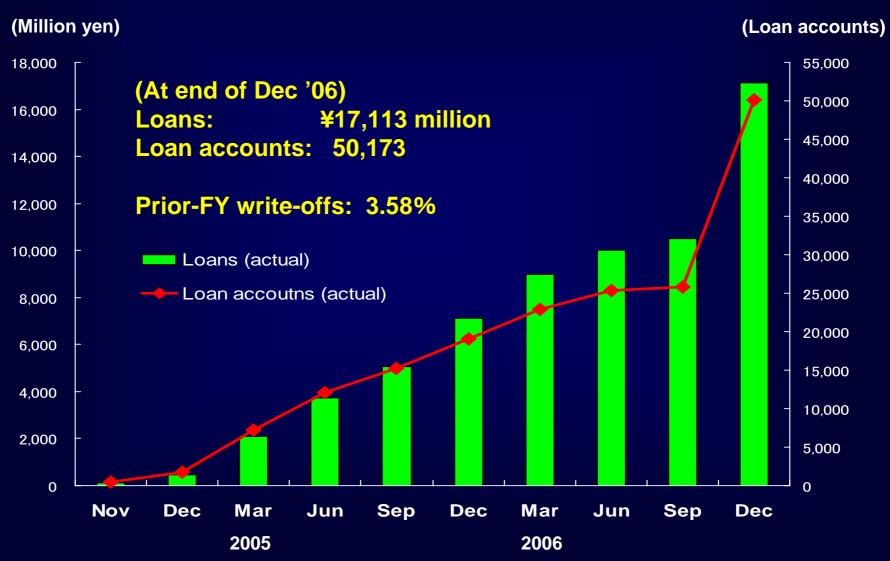
Affiliated non-life insurance companies: 20 Affiliated life insurance companies, etc.: 16

Affiliated financial institutions: 71 Types of loan products: 550



Growth in Loans at SBI Equal Credit

Purchase of loans in December raised loan balance to ¥17.1 billion



Note: Started operations on November 17, 2004

Loan Purchases by SBI Equal Credit and Loan Collection by SBI Servicer

Consumer financing sector

Reduction of maximum interest rate to Interest Rate Restriction Law limit

Much tighter restrictions on money lending companies



Companies are slowly beginning to withdraw from the market, including lenders with conventional cost structures that are no longer competitive

December 2006

Prime Co., Ltd.

(submitted shut-down notice in Nov.)

Loans purchased: About 7.8 bil.

Customers: 29,657



Purchase of loans



Purchase price: About ¥ 4.76 bil.

(About 61% of book value)



Growth in balance of

loans and number of

active customers

(Total for SBI Equal Credit and SBI Servicer)

SBI Card: Started Issuing Cards to General Public in Nov '06

Japan's only card offering multi-bank online payments and a cash advance

- ●Nov 20, '06 Started issuing the Regular/Gold SBI Card
- Dec 15, '06 Started issuing the SBI Platinum Card
 (Japan's first Platinum MasterCard® for the general public)

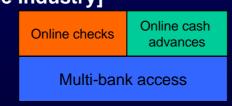
[SBI Card features]

Accounts at up to five banks (Mitsubishi-UFJ, SMBC, Mizuho, Resona and eBank) can be used for payments and immediate deposits

- 2. Online checks (payments): Real-time payments (24 hours) possible using the Internet or a cell phone
- 3. Online cash advances (loans): Immediate receipt of loan without using an ATM by using the Internet or a cell phone

[Among the best cardholder benefits in the industry]

1. "Simple Plus" bonus point program
Up to 1.2% cash return,
one of the highest in Japan





2. Covers entire families for travel in Japan and overseas

All cards include a rider that covers families on trips in Japan and overseas SBI Platinum Card offers up to ¥100 mil. of benefits, among the highest in Japan

3. First use of pure gold and platinum

Gold cards incorporate pure gold (24K) and platinum cards have pure platinum, both unprecedented in the card industry

(4) Housing and Real Estate Business

First three quarters of FY07

Operating revenues of ¥10.4 bil. (FY forecast is ¥21.5 bil.)

Operating income of ¥2.1 bil. (FY forecast is ¥3.7 bil.)

Note: Above figures are administrative accounting data that have been adjusted by incorporating the results announced by SBI Partners prior to its merger. These figures differ from the business segment information in the earnings announcements and other disclosure materials.

First Real Estate Venture in Hawaii

In investment in Hawaii using SBI Hawaii Property One, Inc.

<u>Favorable conditions in Hawaii for real estate</u> <u>investments</u>

- Firmly positioned as a safe resort destination
- Easy access from U.S. mainland, Japan and China
- Consistently strong condominium sales
- Commercial property vacancy rate is under 2%

Strict restrictions on new buildings in Waikiki

1

Shortage of newly constructed rental properties

Plan to build an apartment building at a cost of about ¥2.5 bil. for investment purposes;

Hawaii 🚱 Oahu Island **Project site** Waikiki Beach

completion scheduled for fall of 2008

"Four-Leaf Clover" Private Equity Real Estate Fund

Stage	First Stage (July 1, ' 06 to Oct 31, ' 06)
Period ended	October 2006
Revenues	¥486,279,934
Partnership income (A)	¥191,180,235
Total contributions (B)	¥8,190,100,000
Investment units (C)	81,901
Net assets (D)	¥8,381,280,235
Net assets per unit*1	¥102,334
Performance per unit (123 days)*2	2.33%
Performance per unit (123 days)*3	6.93%
Number of days	123 days

- Current aggregate value of REIT beneficiary certificates is about ¥209 mil.
- Avg. projected return is 3.91% for all Japan-REITs (total of 40)
 (as of January 30, 2006)

^{*1 (}D)/(C) rounded down to nearest whole yen

^{*2 (}A)/(B) rounded to nearest hundredth

^{*3} Annualized figures are calculated by rounding to the nearest hundredth and converting to annual figures assuming that performance will remain the same as in the current fiscal period

3. Factors Expected to Contribute Significantly to Performance in Next FY

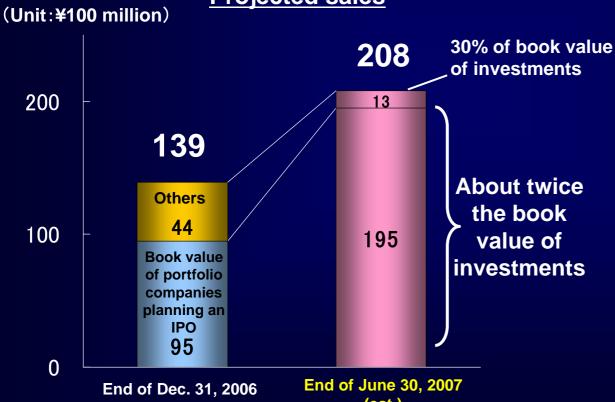
(1) Asset Management Business

Projected Income from IT Funds

Expecting profit distributions and a further contribution to earnings in the coming FY

Remaining private equity in IT Funds



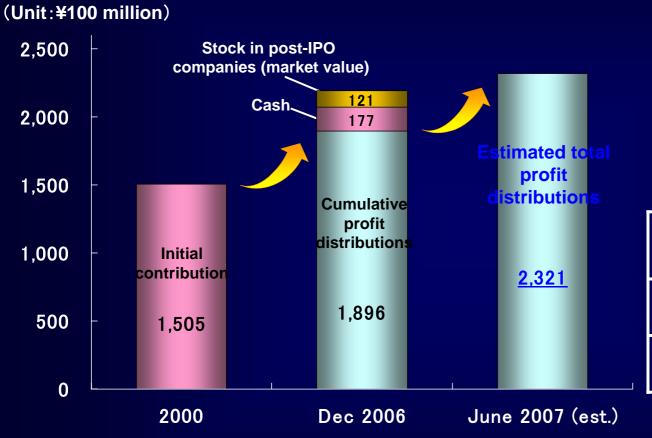


Sales of remaining private equity in IT Funds will generate at least <u>¥12.5 bil.</u> in additional income (capital gains).

Also expect about ¥3.2 bil. in additional income from Contents Fund that will end at about the same time.

Note: Projections are based on estimates when this presentation was prepared

IT Fund Profit Distribution Projection



Cumulative distributions (est.) per unit (initially ¥100 mil.)

(Unit:¥100 million)

	At maturity (est.)	Cumulative
ITF No.1	0. 30	1. 60
ITF No.2	0. 33	1. 56

At maturity in June '07, total distributions to SBI will total at least ¥17.8 bil.

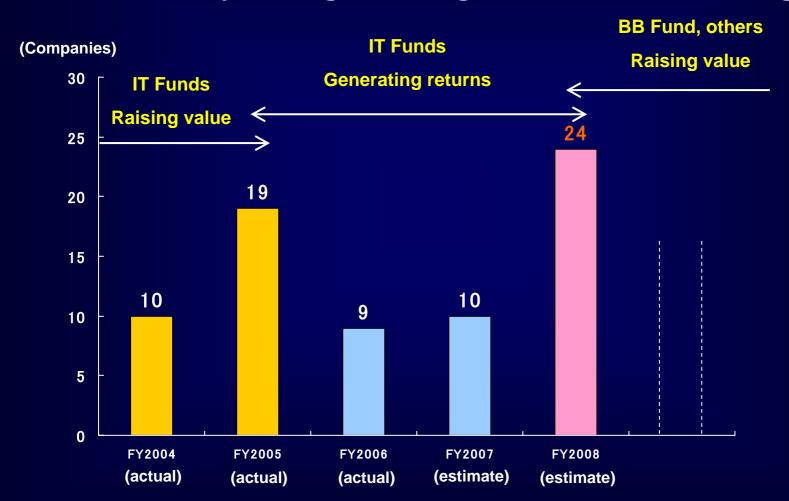
Note: Projections are based on estimates when this presentation was prepared

Continued Flow of Capital Gains are Expected from Asset Management Business in the Coming FY

- 1 In FY08 (ends March '08), projecting income from IPOs and M&A involving 24 companies in BB fund, media fund, biotech fund and other funds set up as successors to the IT funds.
- 2 The investment in FOODX GLOBE Co., Ltd. (Tully's Coffee), the first investment of the Value Up Fund, already has an unrealized gain of about ¥1.3 billion based on other recent investments.
- 3 Recent direct investments are on track. There may be IPOs in the next FY, mainly outside Japan, involving investments totaling ¥19,160 mil.
- 4 The China New Horizon Fund is fully invested (US\$100 mil.). Progress toward generating gains through IPOs and other actions indicates that there may be an early redemption.

Projected Portfolio Company IPO and M&A Activity

Following completion of the IT funds, the successor funds have started another cycle of generating new value and earnings



Note: The estimated number of IPOs represents companies in the highest of five categories used to evaluate portfolio companies by SBI's Investment Committee, which meets weekly. The IPO estimate represents the outlook of SBI based on its own evaluations and is not a guarantee of the number of future IPOs. Past performance represents sales that have been completed with regard to IPOs and M&A.

Value Up Fund Report

First investment: FOODX GLOBE Co., Ltd.

[September 2006]



Acquired 29.0% of outstanding shares by purchasing existing and newly issued shares.

- Operates nationwide network of Tully's Coffee shops
- Originally listed on Hercules, but went private in Oct '03 with an MBO

[October 2006]

ITO EN, LTD. purchased 51.0% of outstanding shares of FOODX

Based on ITO EN's disclosure, its purchase price per share was calculated at about 50% higher than that paid by the Value Up Fund.

Even after including acquisition costs, the fund has produced an <u>unrealized gain of about ¥1.3 bil.</u> in a very short time, representing an extremely positive return.

Direct Investments by IPO Target Year of Portfolio Company

Book value of SBI portfolio investments by IPO target year

	Book value of investments
Post-IPO companies	¥0.16 bil.
IPO planned during FY07	¥19.16 bil.
IPO planned during FY08	¥0.74 bil.
Total	¥20.06 bil.

SBI expects to generate substantial capital gains from its own direct investments, as well as from its funds.

New Horizon Fund Report

Had investments in nine Chinese companies at end of Dec. '06.
 Three companies have already gone public, resulting in unrealized gains.

(Unit: US\$ million)

Portfolio company	Investment	Category	Status
Sinchuan MeiFeng Chemical Industry	14. 8	Private	Unrealized gain US\$19.4 mil.
Changsha Zoomlion Heavy Industry Science & Technology Development	13. 3	Private	Unrealized gain US\$29.7 mil.
China Printing & Dyeing Pet	3. 5	IPO	Unrealized gain US\$1.2 mil.
China Stem Cells Holdings	4. 1	Pre-IPO	IPO planned for 2008, 43% projected IRR
Cathy Industrial Biotech	12. 0	Pre-IPO	IPO planned for 2007, 53% projected IRR
Kingsoft	7. 1	Pre-IPO	IPO planned for 2008, 54% projected IRR
Shineway Group	5. 8	Pre-IPO	IPO planned for 2008-2009, 32% projected IRR
Jiangsu Ealong Biotech	2. 5	Pre-IPO	IPO planned for 2007, 38% projected IRR
Yingli Green Energy Holding	2. 5	Pre-IPO	IPO planned for 2007, 32% projected IRR
合 計	65. 6		

Now considering investments in several other promising companies.
 Including additional contributions and expenses, the fund has virtually completed investments of its entire \$100 million.

(2) Brokerage &	Investment	Banking	Business

Japan's Stock Markets Are Recovering

TSE 1st section daily trading value over ¥3 trillion, highest level in 7.5 months

"Inflows of capital from foreigners are giving investors more confidence to buy. This is making individual investors more active."

に七百円台をつけた。

売買代金3兆円台

東証1部、7ヵ月半ぶり高水準 個人の循環物色活発

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Nikkei Average hits highest point in 6.5 years

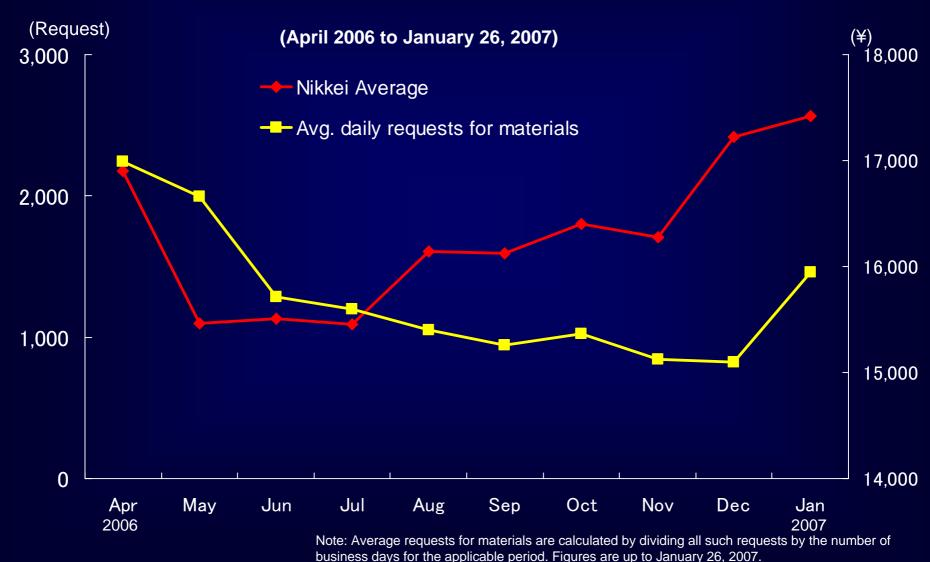
"Rising U.S. stock prices and improving corporate earnings are fueling purchases by foreigners and institutional investors."



Nihon Keizai Shimbun, morning edition, January 25, 2007

SBI E*TRADE SECURITIES:

Correlation Between Nikkei Average and Avg. Daily Requests for SBI E*TRADE Materials



SBI E*TRADE SECURITIES:

Correlation Between Nikkei Average and Avg. Daily Trading Brokerage Value at SBI E*TRADE

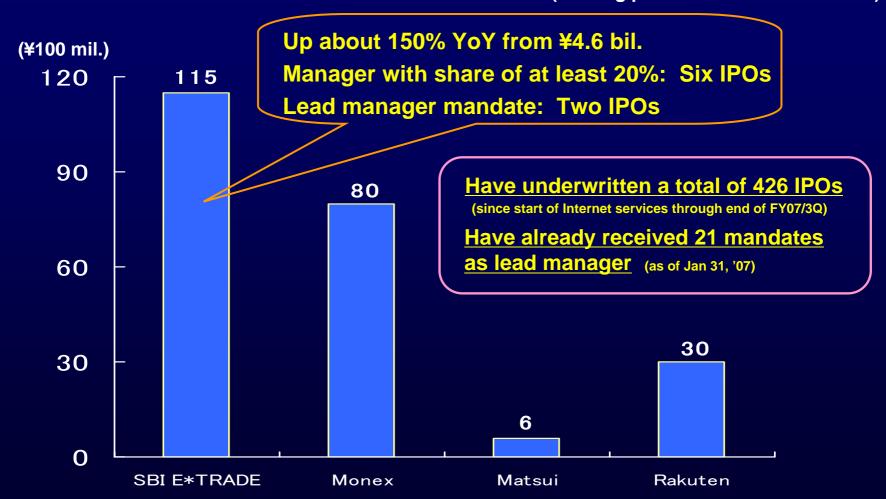


business days for the applicable period. Figures are up to January 26, 2007.

SBI E*TRADE SECURITIES:

Growth in IPO Underwriting and Other Investment Banking Activities

Underwriting by four major Internet securities companies in first three quarters of FY07 (offering price x shares underwritten)



Source: SBI based on company data. Includes overallotments, does not include consignments.

Data through Dec 31, '06 (based on listing date). Excludes brokerage sales and REITs.

(3) Financial Services Business

SBI Mortgage Posts Big Increase in Real Estate Investment Loans

Used expertise gained from securitization operations to develop the "Real Estate Investment Loan", a fixed-rate loan with the industry's lowest interest rate for projects that will be securitized. Sales began in October 2006.



Housing loans extended by SBI Mortgage have been growing rapidly and now total ¥263.3 bil. (Dec 31, '06).

SBI Mortgage's Housing Loan Agent System

SBI Mortgage uses life insurance sales agents throughout Japan as agents for its housing loans

[The housing loan agent system] (currently 80 locations)

Provides one-stop convenience for two of the largest financial products that people purchase in their lives: housing loans and life insurance

Greater convenience for insurance agency customers along with access to a broader selection of financial services

Four directly operated locations: Roppongi, Shinjuku, Osaka, Sapporo

Plan to establish a nationwide network of "SBI Housing Loan Shops" to provide home loan consultations as well as loans

(4) Housing and Real Estate Business

Agreement with Merrill Lynch Japan for Real Estate Business Alliance

(January 18, 2006)

[Contents of memorandum]

- (1) Merrill Lynch Japan will, through its group companies, consider providing up to ¥500 bil. in funds, either directly or by arranging funding, for the real estate development activities (real estate development, purchase of income-producing properties, refinancing of properties owned, M&A, others) of the SBI Group.
- (2) The two companies will build a broader base of cooperation concerning a real estate investment business on a global scale.

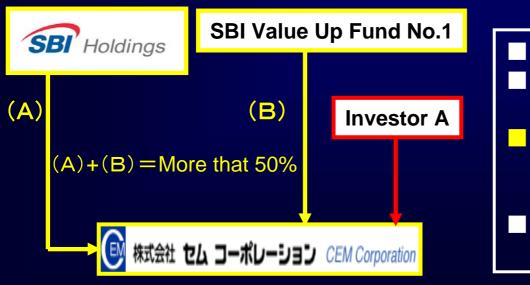


Allows the SBI Group to move quickly to participate in large investments in Japan that have potentially high returns and to speed the growth of global real estate investments.

Acquired Real Estate-secured Loan Provider CEM



STEP2 Plan to purchase stock from SBI Capital



- □ CEO Kenichi Wada
 □ Address 2-6-1 Nishi-Shinjuku, Shinjuku-ku, Tokyo
 □ Activities Extension of loans secured by real estate
 (Tokyo Governor's License (4) 17111)
- Prior FY Revenues: ¥3 bil.

Ordinary income: ¥1.14 bil.

Illustrations of Synergies Between SBI Group and CEM



Profile

■ Based in the <u>Tokyo area</u>, CEM offers "sales loans" to real estate companies and "retail loans" to individuals.

Product categories

- Mid-range interest rates (about 8% to 10%)
- A broad range of loans

 (retail loans from ¥5 mil. to ¥300 mil.)
- Able to extend long-term financing (retail loans from 3 months to 25 years)



4. Initiatives Aimed at Sustaining Strong Growth

Asset management:

- (1) Establish a base in Singapore to shift business development activities from a domestic to a global perspective
- (2) Start direct incubation activities in the biotech field

Brokerage & Investment Banking:

- (3) Start operation of proprietary trading system
- (4) Strategic initiatives in the wholesale securities business
- (5) Strategic growth in the private banking business

Financial services:

- (6) Complete financial ecosystem by opening Internet bank and insurance companies
- (7) Set up community service business dept. and take other actions to capitalize on opportunities created by Web 2.0 and enlarge the customer base of every SBI Group company
- (8) Advance with Internet technology to remain at the forefront of next-generation information/financial capitalism

Asset Management Business:

① Establish a base in Singapore to shift business development activities from a domestic to a global perspective

The SBI Group will form more alliances with powerful local partners to make further investments in BRICs and other regions



②Temasek Holdings in Singapore

③Tsinghua
University in China (azakhstan



State Bank of India





Preparing to Open an Investment Base in Singapore

Singapore office preparations team is working toward the March establishment of a local base



Plan to use Singapore to procure funds and make overseas investments

 Singapore will be a base for collecting funds from overseas investors that find it difficult to invest in Japan due to Japan's 20% tax withholding system

[Considering overseas stock exchange listing]

In the U.S., a stock listing has been postponed for now because of issues involving the Investment Act of 1940 and Sarbanes-Oxley Act. SBI will instead consider a listing in Singapore and London, which will become bases for overseas investments

Asset management Business:

- 2 Start direct incubation activities in the biotech field
 - Goal is to establish a company with ¥1-trillion market cap backed by a consistently filled drug creation pipeline -

Using SBI Biotech to Enter the Drug Creation Business

Aiming to become the world's first joint drug creation bio venture firm backed by multi-national partners

SBI has started a drug creation business through SBI Biotech, which will receive drug creation seeds based on alliances with promising biotechnology firms in Japan, the U.S. and China to keep its drug development pipeline filled.

SBI Biotech sold ¥1.9 billion of newly issued stock through a private placement (completed sale of stock as of January 29, 2007)

<Profile of SBI Biotech Co., Ltd.>

Executives	Yoshitaka Kitao, Chairman and Director
	Kenichi Arai, President and Representative Director (former director of the Institute of Medical Science University of Tokyo)
Address	1-6-1 Roppongi, Minato-ku, Tokyo
Capital	Common stock : ¥990 million
Capital surplus	¥950 million
Shareholders	SBI Holdings, Inc. : 53.61%
	SBI Bio Life Science Investment Partnership: 46.39%

Alliances Between SBI Biotech and Overseas Partners

Each alliance partner in Japan, the U.S. and China will provide SBI Biotech with drug creation seeds. In addition, the three companies are commencing deliberations to hold shares of SBI Biotech

Develops optimized dendritic cell vaccines for the treatment and prevention of cancer

ODC Therapy, Inc. (U.S.)

Seed 1: Prostate cancer medicine

Seed 2: Colon cancer medicine

Seed 3: Breast or lung cancer medicine

Seeds

Ginkgo Biomedical
Research Co., Ltd. (Japan)

Comprehensive alliance

New drug creation (immune medicine, low molecular compounds)

Seeds

Seed 1: Antibody used for autoimmune disorders

Seed 2: Low-molecular compound used for cancer treatment

Seed 3: Agent used to treat patients with immune disorders



New drug creation (development of nucleic acid pharmaceuticals)

Changchun Huapu Biotechnology Co., Ltd. (China)

Preparations are under way for establishing equity-based alliances

Seeds

Seed 1: C-type hepatitis medicine

Seed 2: Lung cancer medicine

Seed 3: New nucleic acid medicine

SBI Biotech Co., Ltd.



Basic research, clinical research and drug product creation by using promising drug creation seeds provided by its bio venture firm partners

Aiming to Build a Global Organization with Three Elements

Global Researcher Network

Identify drug creation seeds by using a global network of researchers centered around SBI Biotech CEO Dr. Kenichi Arai (former director of the Tokyo University Institute of Medical Sciences)

Global Marketing Channel

Aiming to use alliances with overseas biotech companies to sell worldwide products resulting from successful drug creation projects

Establishment of global system for obtaining approvals for new drugs

Use alliances with venture capital-backed biotech firms overseas to aim for rapid approval of new drugs by submitting applications in countries best suited for receiving approval

By assembling this three-element global framework, SBI intends to maintain a consistent drug creation stream, obtain approval in carefully selected countries, and then increase sales through global marketing. The ultimate objective is to become Japan's leading biotech company with a market cap of ¥1 trillion.

Market Capitalization and Number of IPO Firms of Japanese Bio Ventures

	Company name	Current market capitalization ¹	Listing capitalization	Year established	IPO year	Business content
1	Takara Bio (4974)	132 billion yen	52.4 billion yen	2002	2004	Gene therapy, manufacture/sale of reagents used in biotechnology research
2	Shin Nippon Biomedical Laboratories (2395)	73.2 billion yen	47.3 billion yen	1974	2004	Support development of medical drugs mainly for preclinical testing
3	AnGes MG (4563)	63.1 billion yen	18 billion yen	1999	2002	Founded by Prof. Ryuichi Morishita of Osaka University Medical School. Development and marketing of gene therapy technologies.
4	Soiken (2385)	38.2 billion yen	37.6 billion yen	1994	2003	R&D for biomarkers and bioevaluation systems Development of medical drugs and food products, evaluation experiments
5	Sosei Group (4565)	21.8 billion yen	48.9 billion yen	1990	2004	Medical supply development business: 1. In-licensing, 2. Drug reprofiling platform, 3. Joint R&D program for the search of new molecular compounds
6	OncoTherapy Science (4564)	21.4 billion yen	59.4 billion yen	2001	2003	Therapy for cancer-marked genes, R&D for cancer therapy
7	MediciNova, Inc. (4875)	16.2 billion yen	38.9 billion yen	2000	2005	Medical drug development (Cancer, urology, gynecology)
8	Fuji Biomedix (3379)	13.7 billion yen	12.5 billion yen	1984	2005	Medical drug development support, dispensing pharmacy, other businesses
9	Pharma Foods International (2929)	7.2 billion yen	13 billion yen	1997	2006	Development and manufacture of functional food material such as hen egg antibodies, catechin, and gaba
1	Cosmo Bio (3386)	7.2 billion yen	8 billion yen	1983	2005	Import, export, and marketing of clinical test drugs, reagents, and equipment for life science research

Comparison of US Biotech Ventures and Japanese Pharmaceutical Companies' Market Capitalization

- 23 biotechnology companies (including overseas) with over one billion dollars of market capitalization each are listed on US stock exchanges -

Four out of the five companies in the list had an IPO within five years after establishment

	Company name	Market capitalization ¹	Year established	IPO year
1	AMGEN(AMGN)	10.2601 trillion yen	1980	1983
2	GENENTECH INC(DNA)	9.4950 trillion yen	1976	1980
3	GILEAD SCIENCES(GILD)	3.4558 trillion yen	1987	1992
4	CELGENE CP (CELG)	2.3990 trillion yen	1986	1987
5	BIOGEN IDEC INC(BIIB)	1.9790 trillion yen	Established in 2003 upon r	nerger of Biogen and IDEC

Market capitalization of five major Japanese pharmaceutical companies

	Company name	Market capitalization ²	Year established	IPO year	
1	Takeda Pharmaceutical Company	7.2742 trillion yen	1925	1949	
2	Astellas Pharma	3.566 trillion yen	Established in 2005 Pharmaceutical acquired F		
3	Daiichi Sankyo Company	2.8077 trillion yen	Established in 2005 wh became a joint holding com		
4	Eisai Company	1.7853 trillion yen	1941	1961	
5	Ono Pharmaceutical Company	775.6 billion yen	1947	1962	

Note 1: Current as of January 4, 2007 at an exchange rate of 118 yen per US dollar.

Source: Market capitalization of biotechnology companies was extracted from Yahoo! Stock Research Data.

Note 2: Current as of January 4, 2007.

Source: Prepared by SBI Investment from Yahoo! Finance data.

Brokerage & Investment Banking Business:

3 Start operation of proprietary trading system (PTS)

Established SBI Japannext to Prepare for Start of Neutral Proprietary Trading System (PTS)

Signed system use, maintenance and support contract with Atos Euronext Market Solutions of France, which provides trading systems to Euronext and more than 20 other securities exchanges worldwide

Name : SBI Japannext Co., Ltd.

(SBI Japannext Securities following securities business registration)

Established: November 8, 2006

Capital : ¥500 million when established

Activities : Securities business using a proprietary trading system (PTS)

PTS approval : Expected in February 2007

Shareholder: SBI Holdings, Inc. (100% at present)

Profile of SBI Japannext Securities

A PTS specialist

- A neutral and independent standpoint with regard to all securities companies that use the PTS
- Establishment of rules and ethical standards for operation of PTS

A PTS that covers all companies publicly traded in Japan

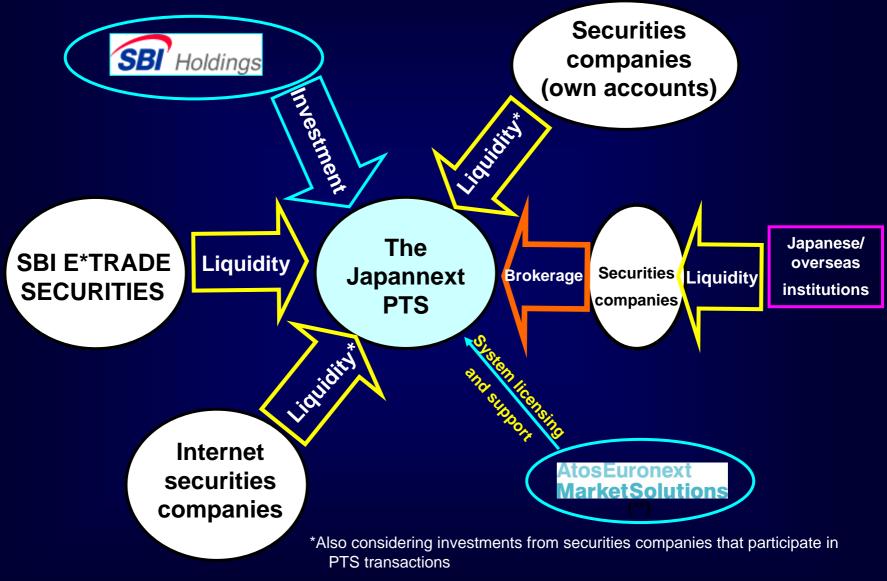
- Clients will not be restricted to Internet securities companies, but include any securities company that can establish a link to the system
- Night time trading
- Continuous matching based on the principles of price and time priority

A matching engine with proven reliability

- Project under way to use the Atos Euronext Market Solutions (AEMS) system now employed at Euronext and 20 other exchanges
- Signed contract with AEMS on November 30, 2006

Plan to maximize benefits for investors by seeking investments from Internet securities companies as well as from other securities companies

SBI Japannext Securities Business Overview



**Provision of matching engine with proven reliability

Note: Assuming that approval is received from regulatory authorities

Brokerage & Investment Banking Business:

4 Strategic initiatives in the wholesale securities business

Use Strategic Initiatives to Quickly Generate Earnings from Wholesale Securities Activities

Retail

SBI already has a dominant presence

Dominant market share in terms of customers

SBI E*TRADE: 1,351,576 accounts

Largest share of brokerage trading value

SBI E*TRADE: 9.33%

Nomura: 7.54% (FY2007/3Q)

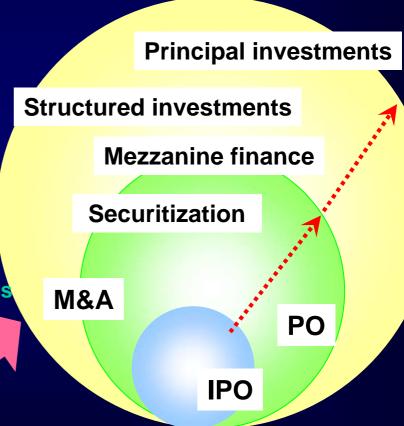
Plan to leverage SBI E*TRADE's powerful retail base to expand the wholesale securities business

Has already underwritten offerings of 426 companies

(from start of Internet operations through FY07 3Q)

Utilizing sophisticated knowledge of external partners

Wholesale



Planning on a wholesale business targeting midcap companies (market cap from ¥100 bil. to ¥200 bil.)

Brokerage & Investment Banking Business:

5 Strategic growth in the private banking business

Start Private Banking Service for SBI Group's High Net Worth Clients



Goal is to develop productsspecifically for high net worth clients —

SBI Group's base of high net worth clients

- Increase in high net worth clients for securitization business
- -SBI E*TRADE has 5,889 accounts with balances over ¥50 million (Dec 31, '06)
- -SBI Securities has 1,256 accounts with balances over ¥50 million (Dec 31, '06)

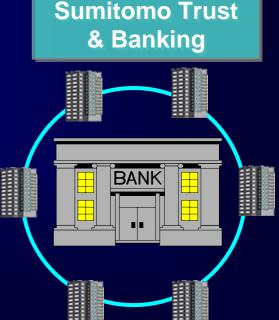
Combined total of 7,145 accounts

- Solid ties between newly rich customers and venture capital business
- -SBI-operated funds have invested in 245 companies (Dec 31, '06)
- -SBI-operated funds have sold investments in 97 companies (Dec 31, '06)



- Will trust
- Money trust
- Real estate trust





Financial Services Business:

6 Complete financial services ecosystem by opening Internet bank and insurance companies

Preparing to Establish a New Internet Bank

SBI Sumishin Internet Bank Preparation Company Raises Capital of ¥10 Billion through Shareholder Allotment

SBI Holdings and Sumitomo Trust Buys ¥5 Bil. of Stock Each (on Jan 11, '07)

Paid-in capital	¥9 billion
Capital surplus	¥5 billion
Shares issued	298,310
Shareholders	SBI Holdings, 50%
	Sumitomo Trust, 50%

Submitted application for banking license / Preparing required IT systems



Opening of new Internet bank (goal is late in first half of next FY)

Initial investment: About ¥20 billion

Employees: About 80

Head office: Izumi Garden Tower, 1-6-1 Roppongi, Minato-ku, Tokyo

Preparing to Start New Internet Life and Non-life Insurers in Next FY

SBI Nonlife Insurance Planning Co., Ltd.







Ownership: SBI Holdings, 66.6% Aioi Insurance, 33.4%

Aiming to start operations in the summer of 2008

Initial business line: Automobile insurance

SBI Life Insurance Planning Co., Ltd.







AXA アクサ ジャパン ホールディング株式会社 Axa Japan Holding Co., Ltd.

Ownership: SBI Holdings 40%

AXA Japan Holding, 50% SOFTBANK, 5%

Aiming to start operations in Oct to Dec '07 time frame

Initial business line: Healthcare insurance, term life insurance

Financial Services Business:

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Establish SBI Community, a Community Service Based on SBI Group Customers

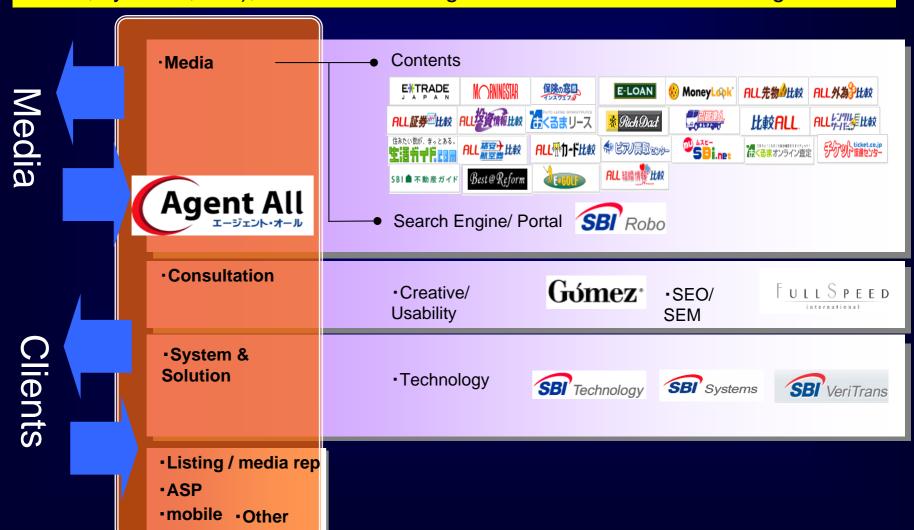


Capture more synergies among SBI Group companies
Offer more services to every customer

Plan to start in April 2007 with a community for SBI E*TRADE customers

Established Agent All, an SBI Group Internet Ad Agency

Agent All uses the SBI Group's Internet marketing skills to raise effectiveness of Internet ads vs. their cost and takes full advantage of group resources (internal media, systems, etc.), thus differentiating itself from other Internet ad agencies



A Lifestyle Guide that Uses Lifestyle Support to Create **New Forms of Network Value**

Use Web 2.0 communities to create a common platform for the users and content of all



ALL 結婚情報。比較

Financial Services Business:

8 Evolve with Internet technology to remain at the forefront of next-generation information/financial capitalism

Termination of Management Integration with IRI

Announcement dated January 16, 2007

As the Tokyo Stock Exchange (TSE) has decided to assign the stock of Internet Research Institute (IRI) subsidiary company, IXI Co. Ltd. (Second Section, TSE) to the supervision post, SBI Holdings ("SBI") and IRI have agreed to cancel the November 2006 simple share exchange agreement that would have resulted in IRI becoming a wholly owned subsidiary of SBI later this year. SBI and IRI continue to confer regarding the possibility of a future business integration.

(from SBI Web site)

The IRI management integration was intended to allow SBI to remain competitive as an Internet services organization as markets advance to next-generation information/financial capitalism. Despite this termination, SBI remains committed to investing in state-of-the-art technologies and systems.

•SBI has been developing the systems needed to launch an Internet bank and Internet insurers in the next FY without the assistance of IRI. This termination will thus have no effect on the timing of the start of operations or the technologies used by these companies.

SBI Robo Next-generation Internet Strategy ①

→An initiative to create a new financial service that uses a search engine →

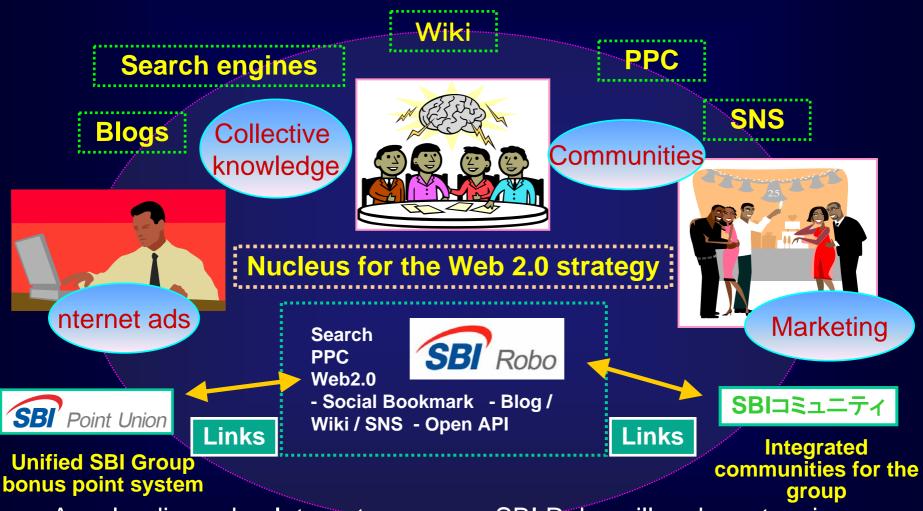
Name	SBI Robo Co., Ltd.		
Ownership	Wholly owned subsidiary of SBI Holdings		
Equity	Paid-in capital, ¥750 mil. Capital surplus, ¥750 mil.		
Directors	Kaoru Watanabe, President and Representative Director Yoshitaka Kitao, President Yasutaro Sawada, President		
Activities	Search engine development, planning/development/operation of services using Web 2.0 platform*1, OEM business, social networking*2 business		

Notes:

- 1. Integrated platform for blogs, Wiki, SNS and other Web 2.0 applications
- 2. An information matching service based on SNS, community, Wiki and other communities; used as a Web 2.0 marketing technique, which includes provision of content recommendations, advertisements and other items to users.

SBI Robo Next-generation Internet Strategy 2

The nucleus of the SBI Group's next-generation Internet services



As a leading-edge Internet company, SBI Robo will make extensive use of new technologies to offer customers the greatest possible convenience.

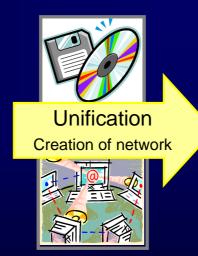
Establishment of SBI Point Union 1

From creation of unified Internet bonus point system to an SBI economic zone

Activities:

- 1. Operates the bonus point services of each SBI Group company in order to cut costs and offer customers even better services.
- 2. Operates a bonus point Web site and community to create a unified customer base for the entire group.
- 3. Establish a bonus point exchange market through collaboration with other companies that operate bonus point programs.





Build an information/financial infrastructure by creating a single currency for the SBI economic zone and a network.



Cut cost of bonus point operations

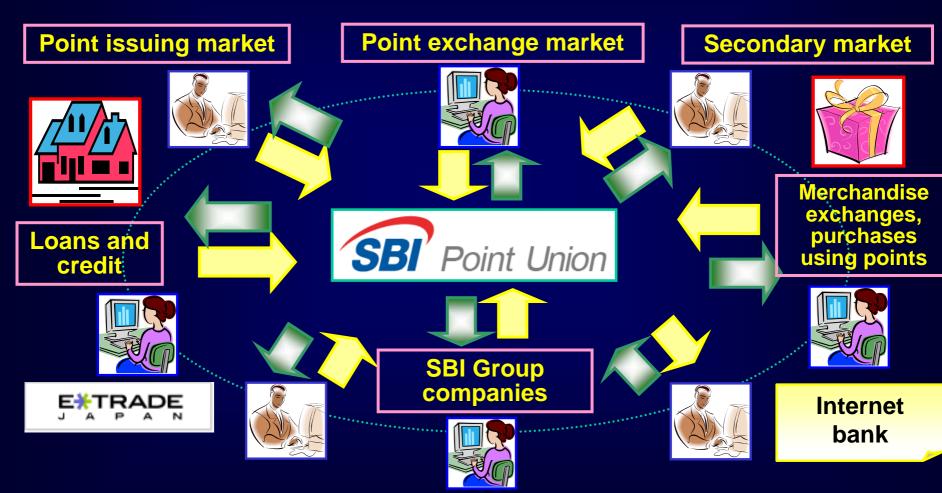


Create a unified customer base

Establish an SBI economic zone centered on group customers

Establishment of SBI Point Union 2

Establish SBI economic zone based on point exchanges and purchases



Establish and expand three markets (issue, exchange and secondary) to establish a bonus point economic zone that can offer even more convenience for customers.

http://www.sbigroup.co.jp