



*Strategic
Business
Innovator*

Daiwa Investment Conference Tokyo 2010

**A New Growth Strategy for an
“Internet-based Comprehensive Financial Group”**

- To accelerate growth of five core businesses -

March 11, 2010

Yoshitaka Kitao

Representative Director & CEO

SBI Holdings, Inc.

The items in this document are provided as information related to the business strategy of SBIH Group companies and not as an invitation to invest in the stock or securities issued by each company.

None of the Group companies guarantees the completeness of this document in terms of information and future business strategy.

The content of this document is subject to revision or cancellation without warning.

Note: Fiscal Year (“FY”) ends March 31 of the following year

I. SBIH's Remarkable Growth Since its Establishment

- 1. SBIH's Management Philosophy and the Past Decade's Transition Since its Establishment**
- 2. Fastest Growing Financial Innovator in Japan**
- 3. The Organization's Rapid Corporate Growth was Solidified Through the Formation and Development of the Business Ecosystem Which Strengthened the Group's Competitiveness**

1. SBIH's Management Philosophy and the Past Decade's Transition Since its Establishment

The DNA of the SBIH Group's Corporate Culture That Should Be Passed on to Future Generations



The SBIH Group's Management Philosophy is based on:

(1) Sound Ethical Values; (2) Financial Innovation; (3) New Industry Creation; (4) Self-Evolution; (5) Social Responsibility

SBIH's Corporate DNA

Continuously Carry on Entrepreneurial Endeavors

Avoid the complacency seen among many large corporations, and continue to be a pioneer that takes on new challenges

Focus on Speed

Be quick to decide and act

Facilitate Innovation

Avoid being blinded by past successes, and continue to exercise a creative spirit

Continue the Self-evolution Process

Continue self-transformation and growth promotion while flexibly adapting to changes

SBI Holdings Today

	Establishment 1999	End of Dec. 2009
Customer base	0	10.74 million (as of the end of Feb. 2010)
Officers and employees (cons.)	55	2,535 Peak time : 2,666 (FY2007)
Operating revenues (cons.)	0	130.9 bil. yen (FY2008) Peak time : 222.6 bil. yen (FY2007)
Consolidated subsidiaries	0	100 companies (Including partnership)
Publicly owned companies	0	8 companies (including the SBIH) Peak time : 11(FY2007)
Capital	50 mil. yen	55.3 bil. yen
Net assets	50 mil. yen	428.1 bil. yen

SBIH Group's Growing Online Customer Base



1999 → Mar. 2005 → Mar. 2008 → Sept. 2009 → Dec. 2009 → Feb. 2010
0 → **1.7 mil.** → **6.8 mil.** → **10 mil.** → **10.43 mil.** → **10.74 mil.**

SBIH Group company and division		Dec. 2009 (thousand)	Feb. 2010 (thousand)
SBI SECURITIES	(Accounts)	2,002	2,037
SBIH InsWeb	(No. of customers)	3,090	3,214
E-LOAN	(No. of customers)	919	932
Other financial websites	(No. of customers)	115	117
MoneyLook	(Total no. of customer registrations)	544	552
Morningstar Japan	(New portfolio customer registrations)	50	53
SBI Card	(Cards issued)	63	68
SBI Sumishin Net Bank	(Accounts)	638	714
SBI Insurance	(Total no. of contract)	100	118
Autoc one	(Total no. of service users)	1,780	1,780
Lifestyle related websites	(Total no. of customer registrations)	484	503
E*GOLF	(Total no. of customer registrations)	367	369
Others		286	283
Total		10,438	10,740

*The counting method was changed on Sept. 2009, so the total count method is somewhat different before and after then.

* Repetition customers between group companies are counted double while it is omitting repetition in each service site when it can be recognized as a unique user.

* The number of total number of contract of SBI Insurance excludes continuing contracts, expiring contracts, and early-withdrawal

2. Fastest Growing Financial Innovator in Japan

(1) Venture Capital

After only 8 years since its establishment, SBI Investment (a 100% subsidiary of SBIH) became Japan's No.1 venture capital company.

Recorded the Best Track Record Among Japanese Venture Capital Companies



(funds that redeemed after 2000)

SBIH

Fund name	IRR
Softbank Ventures	20.5
Softven #2	20.4
LBO Fund #1	18.3
Enterprise Revitalization Fund #1	25.7
VR Enterprise Revitalization Fund	27.7
Softbank Contents Fund	5.0
Softbank Internet Technology Fund	6.5
Average IRR	17.7

JAFCO*

Fund name	IRR
JAFCO No.6	0.0
JAFCO G-3	Negative
JAFCO G-4	Negative
JAFCO R1(A)(B)	1.2
JAVP2	3.2
JAFCO G-5	4.2
JAFCO R2	4.4
JAFCO R3	12.9
JAFCO G6 (A)(B)	10.9
JAFCO G7 (A)(B)	6.2
Average IRR	6.1

Daiwa SMBC (Unit: %)

Fund name	IRR
NIF Global Ventures	4.1
NIF #7	1.1
NIF #8	3.4
NIF #9	0.5
NIF10-A	3.0
NIF10-B	3.0
ML-NIF1	5.4
NIF #11	1.9
Average IRR	2.8

At SBI Investment, a core subsidiary of the Asset Management Business, there are 119 IPOs (17.5% of total investee companies) in 679 of all investee companies

* Performances of JAFCO G-3 and G-4 are negative and not disclosed. Figures of IRR, IPOs, investee companies are as of end of Sept. 09.

Note 1: Compiled from investor relations material of each company. Figures for IRR were compiled directly from investor relations material of each company

Note 2: Figures for average IRR are simple averages of each fund. However, for JAFCO, three funds with no recorded data were excluded from the calculation

3Q(9M) FY09 Performance Comparison of SBIH Asset Management Business and JAFCO



Financial results of 3Q(9M) FY2009

(Unit: billion yen, %)

	Operating Revenues	YoY Change	Operating Income	YoY Change
SBIH Group's Asset Management Business	15.0	+18.9	2.5	+24.2
JAFCO (*without consolidating funds)	12.4	-31.0	-2.4	- *2

New Investment Amount in 3Q(9M) FY2009

(Unit: billion yen, %)

	3Q FY2009 (Oct. - Dec.)	3Q(9M) FY2009 (Apr. - Dec.)	(Reference) 3Q(9M) FY2008	(Reference) FY2008 (full year)
SBIH Group's Asset Management Business	14.5	45.6	72.1	95.2
JAFCO	1.9	13.1	28.1	32.5

*1 JAFCO adopts method of excluding the consolidation of funds, whereas the performances of the SBIH include the consolidation of funds. In 3Q(9M) FY09 JAFCO's net loss posted 1.1 bil. yen and net loss posted 17.0 bil. yen in full year.

*2 Operating loss of 3Q(9M) FY08 posted 1.0 billion yen

*3 Amounts are rounded to nearest 100 million yen

(2) Securities Brokerage-related

SBI SECURITIES, within a Short Period Since its Establishment, has Largely Distanced Itself from Its Online Competitors to Procure a Top Ranking.

SBI SECURITIES Continues to Dominate in Various Categories



Accounts

*1

1	SBI	2,037,632
2	Monex	943,399
3	Rakuten	942,062
4	Matsui	799,224
5	Kabu.com	696,509



Market Share of Stock Brokerage Trading Value(%)

*2

1	SBI	35.5
2	Rakuten	14.5
3	Matsui	8.3
4	Kabu.com	6.0
5	Monex	5.6



Market Share of Retail Margin Trading Value(%)

*2

1	SBI	39.8
2	Rakuten	16.5
3	Matsui	9.3
4	Kabu.com	7.1
5	Monex	5.7



Customer Assets (100 mil. yen)

*2

1	SBI	37,340
2	Monex	16,706
3	Matsui	12,959
4	Rakuten	12,779
5	Kabu.com	10,471



Operating Revenue (mil. yen)

*2

1	SBI	35,162
2	Matsui	18,868
3	Rakuten	17,322
4	Monex	16,698
5	Kabu.com	11,697



Operating Income (mil. yen)

*2

1	SBI	10,054
2	Matsui	8,914
3	Rakuten	4,751
4	Monex	3,984
5	Kabu.com	3,940

*1 As of the end of Feb. 2010 *2 the data of 3Q FY2009

Source: Compiled by SBIH from disclosed information

SBI SECURITIES' Ranking within the Securities Industry (consolidated)

(billion yen)



FY2007

FY2008

3Q(9M) FY2009

1	Daiwa	46.4
2	Nikko *1	17.1
3	Matsui	12.8
4	SBI	11.9
5	SMBC Friend	11.3
6	Shinko	9.4
7	Tokai Tokyo	9.0
8	Mitsubishi UFJ	8.1
9	Monex	7.2
10	Kabu.com *2	6.0
11	Okasan	5.6
12	Mizuho Investors	5.3
13	Rakuten	-0.3
14	Nomura *3	-67.8
15	Mizuho	-418.7

1	SBI	10.1
2	Matsui	6.9
3	Kabu.com *3	3.6
4	Tokai Tokyo	2.5
5	SMBC Friend	1.6
6	Okasan	-1.9
7	Monex	-2.1
8	Rakuten	-3.7
9	Shinko	-13.5
10	Nikko *2	-14.6
11	Mizuho Investors	-25.0
12	Mizuho	-34.5
13	Mitsubishi UFJ	-45.4
14	Daiwa	-85.0
15	Nomura *3	-709.4

1	Mizuho *5	129.9
2	Nomura *3	49.4
3	Daiwa	46.2
4	Nikko Cordial	37.7
5	Mitsubishi UFJ	25.1
6	SMBC Friend	12.1
7	SBI	6.0
8	Rakuten	5.9
9	Matsui	5.7
10	Toaki Tokyo	5.5
11	Mizuho Investors	4.8
12	Monex	2.8
13	Okasan	2.7
14	Kabu.com *2	2.5

*1 Nikko includes the total of Nikko Cordial Securities and Nikko Citigroup.

*2 Non-consolidated basis

*3 Pre-tax income in operating income (based on the U.S. accounting standard)

*4 Mizuho Securities and Shinko Securities are merged to into Mizuho Securities on May 7 2009.

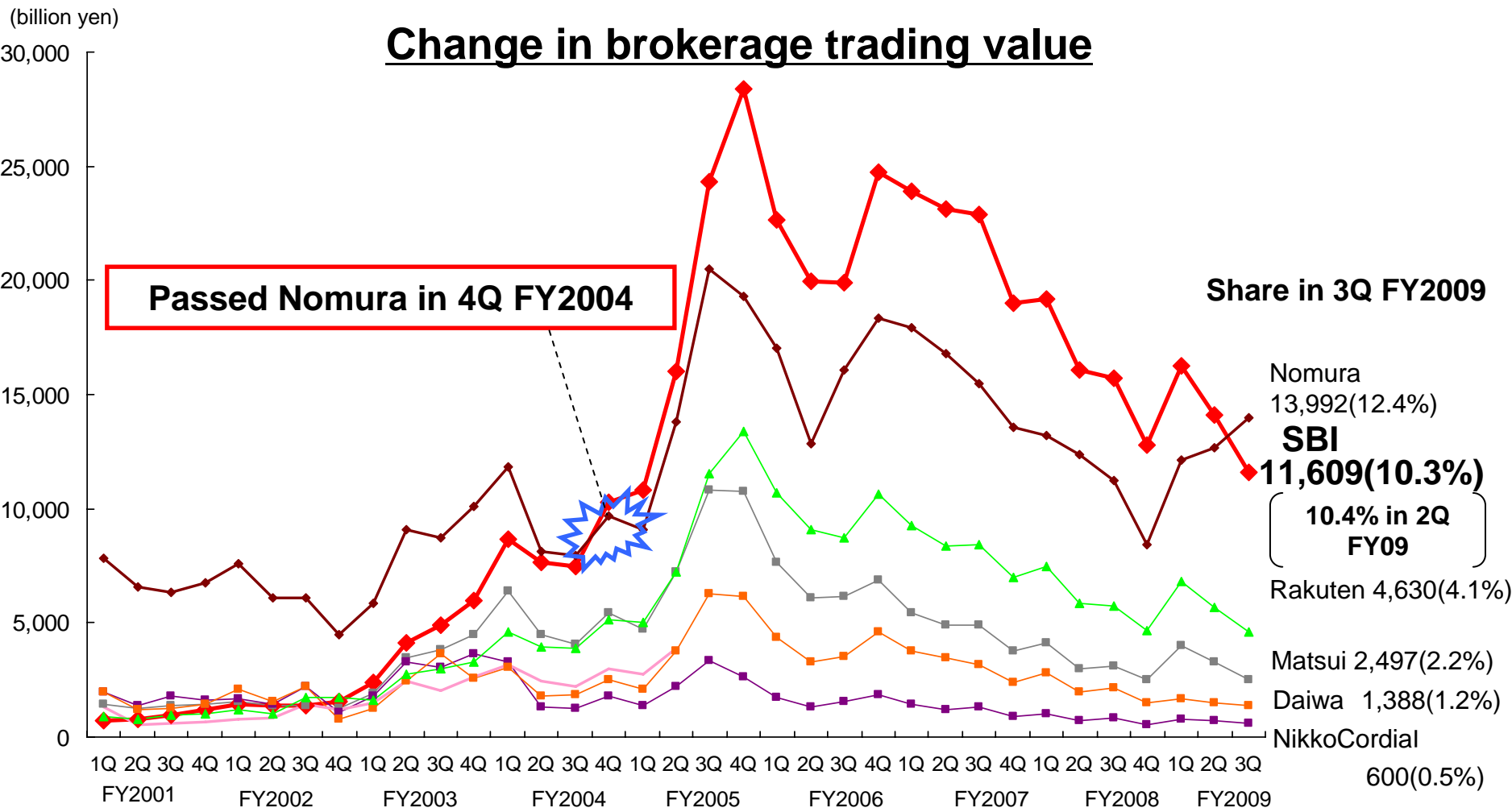
*5 Including 110,219 mil. yen as the profit of negative goodwill in 1Q FY2009

*6 Total of former Nikko Cordial Securities' Net Income in 1Q and 2Q and current Nikko Cordial Securities' 3Q net income, which started its business in 2010. This is because its group reorganization.

(Consolidated, Amounts are rounded down to the nearest 100 million yen.)

(Source: Compiled by SBIH based on available information)

Comparison of Stock Brokerage Trading Value with Major Securities Companies



Source: Based on TSE and company materials (SBI includes orders from overseas investors)

(Unit: billion yen; percentages based on brokerage trading value of three major exchanges)

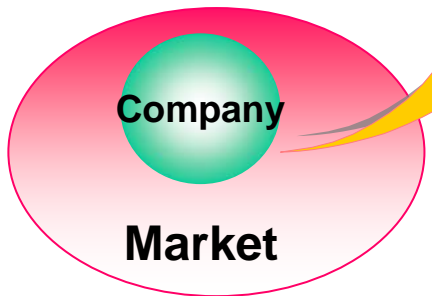
* Figures of Daiwa SMBC and Nikko Citi are not disclosed from this fiscal year.

3. The Organization's Rapid Corporate Growth was Solidified Through the Formation and Development of the Business Ecosystem Which Strengthened the Group's Competitiveness

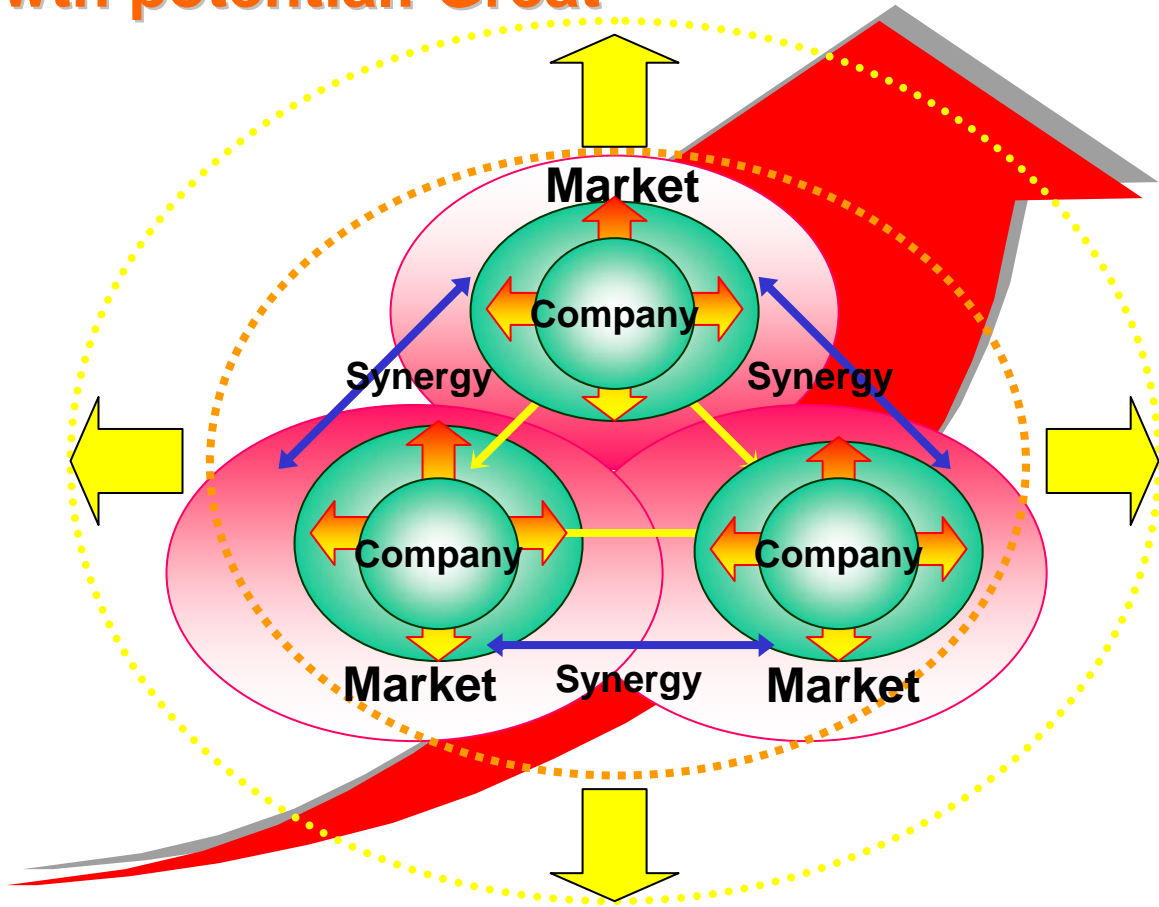
Assembling and Expanding the Business Ecosystem Produces Positive Synergies among the Constituent Companies. This Process Also Creates a Mutual Evolution Process in Each Company's Market to Support Rapid Growth.

Growth potential: Great

Growth potential: Small



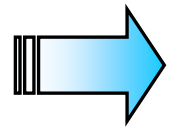
A company as a single economic entity



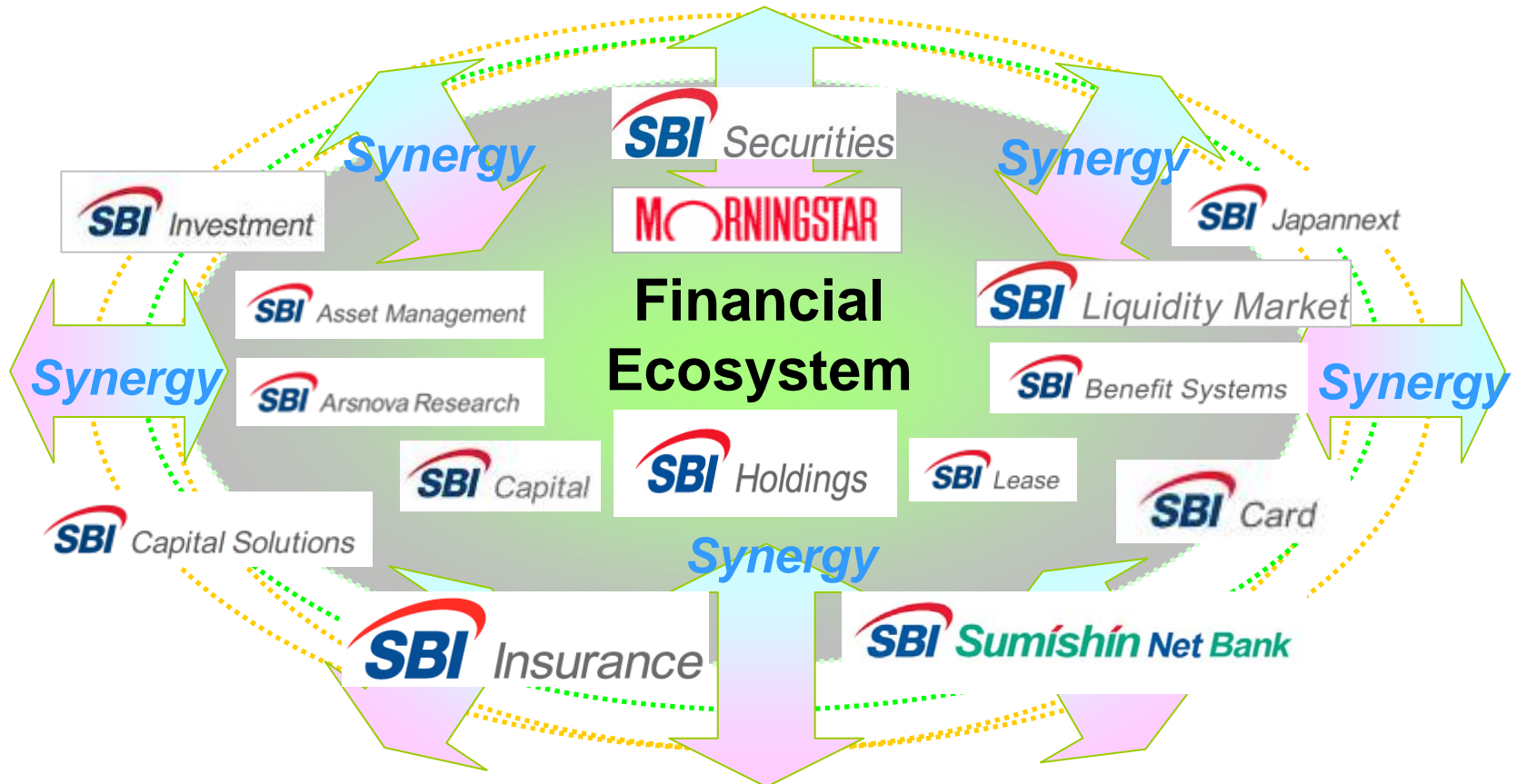
A "business ecosystem" in which a variety of constituent companies work together to achieve mutual evolution

Formation of a Financial Business Ecosystem

Since the establishment of the SBIH Group, we have been expanding our financial ecosystem to realize one list service, by forming a variety of joint ventures with leading companies in the financial industry



A globally unique Internet-based financial conglomerate is established



II. SBI Holdings' Future Business Strategy

- 1. SBIH Group's Pentagon Management of the Financial Services Business**
- 2. Investment Business Focusing on Growth Industries and Emerging Markets**

1. SBIH Group's Pentagon Management of the Financial Services Business

SBIH Group's Financial Pentagon Management (1)

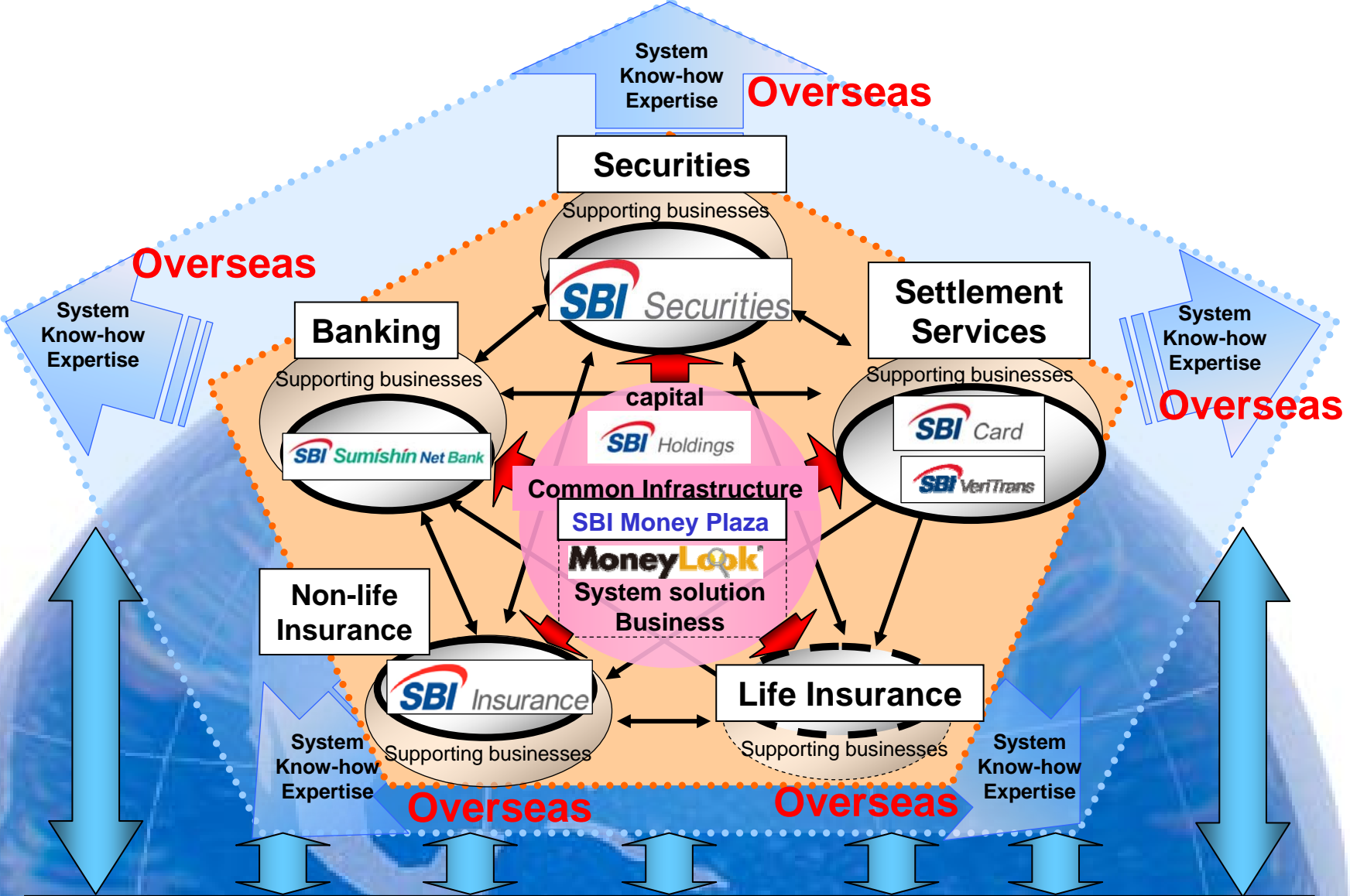


- 1. Our financial ecosystem consists of five core businesses among our financial services: Securities, Banking, Non-life Insurance, Life Insurance and Settlement Services.**
- 2. Create synergies by mutually linking core businesses to provoke exponential growth for the entire Group.**
- 3. Focusing on each core business, we will allocate affiliated companies and businesses that possess core business support functions, and aggressively pursue synergy effects with each core business in order to differentiate ourselves from our competitors, thereby promoting exponential growth in each core business.**

- 4. The face-to-face channels, such as SBI Money Plaza, will be expanded across Japan (with plans to reach a Group total of 200 shops by early FY 2010), to serve as an infrastructure business that will propel growth in the five core businesses and advance the fusion of the online and face-to-face services. This will enable the organization to provide, on a neutral basis, comparably superior products to customers whether inside or outside of the Group, so that the SBIH Group may become Japan's largest financial product distributor.**
- 5. By introducing the systems and know-how of our core businesses accumulated in Japan tandem with the economic development of the emerging countries, SBIH will be positioned to promote the development of the financial services business in those countries.**

Concept Image of Financial Pentagon Management

SBI Holdings



Investment Business

No.1 real based on Internet securities company with over 2 million accounts

Supporting Companies, Related Companies and Overseas Related Products

【Supporting Companies】

- **SBI Liquidity Market Co., Ltd.:** Foreign exchange margin trading platform
- **SBI Japannext Co., Ltd.:** Promoting best execution method as Japan's largest PTS market

【Financial Content Business】

- **Morningstar Japan K.K.:** Provision of investment trust evaluation and economic news and stock reports of companies based in the US, UK, Suisse, China, India, and Brazil generated by Morningstar, Inc.
- **SBI Fund Bank Co., Ltd.:** Financial commodity agent which also provides analysis information mainly tailored to investment trusts
- **Wall Street Journal Japan K.K.:** Started "WSJ Japan Edition" which provides articles from an unique standpoint
- **Searchina Co., Ltd.:** Operation of "Searchina", Japan's largest Chinese information website.

【Overseas related products】

- **SBI SECURITIES** handles U.S. stocks, aligned with Interactive Brokers, South Korean stocks, aligned with E*Trade Securities Co., Ltd., and Chinese stocks, aligned with Kingsway, as well as producing stock reports of companies generated by Morningstar, Inc.

Provision of Securities Related Services by SBI SECURITIES and Other Surrounding Companies



Toward the full utilization of group synergies for further growth

SBI Liquidity Market

Provision of FX market infrastructure and systems for 20 pairs of currencies

Synergy

SBI Securities

The largest number of accounts in online securities
Approx. 2.04 mil. accounts
As of the end of Feb. 2010

SBI Japannext

Operating "Japannext PTS", the largest PTS market in Japan
(started daytime trading in Oct. 2008)

Synergy

MORNINGSTAR

Provision of evaluation and other information of financial products

Synergy

Synergy

SBI Fund Bank

Financial agent tailored to investment trusts

Synergy

Synergy

The Wall Street Journal Japan

Providing online news and articles of the world that are influential to stock markets in the Japanese language

Synergy

Synergy

Searchina

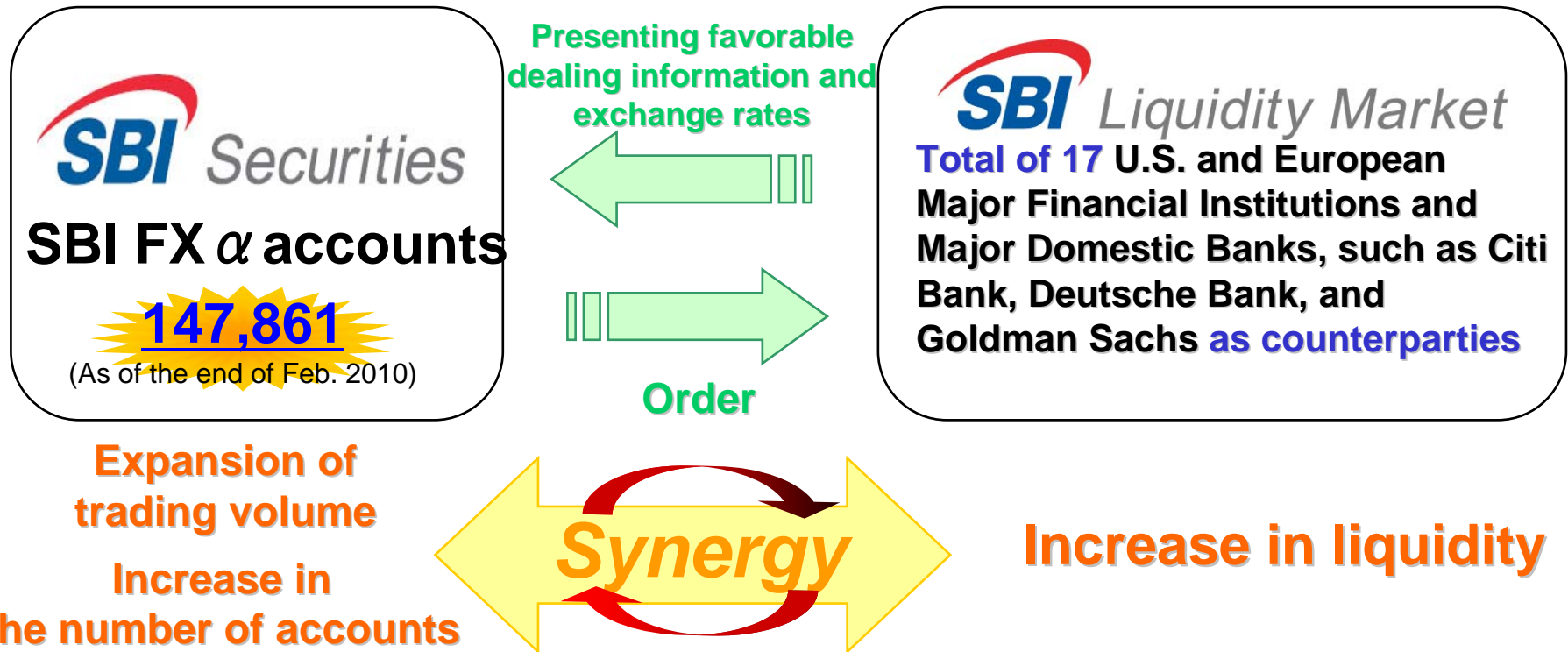
The largest information website about China
90 mil. PV a month
3.72 mil unique user a month

As of the end of Jan. 2010

Synergy

Case Study (1): SBI Liquidity Market and SBI SECURITIES

The favorable cycle for growth of SBI Liquidity Market provided by trading expansion at SBI SECURITIES



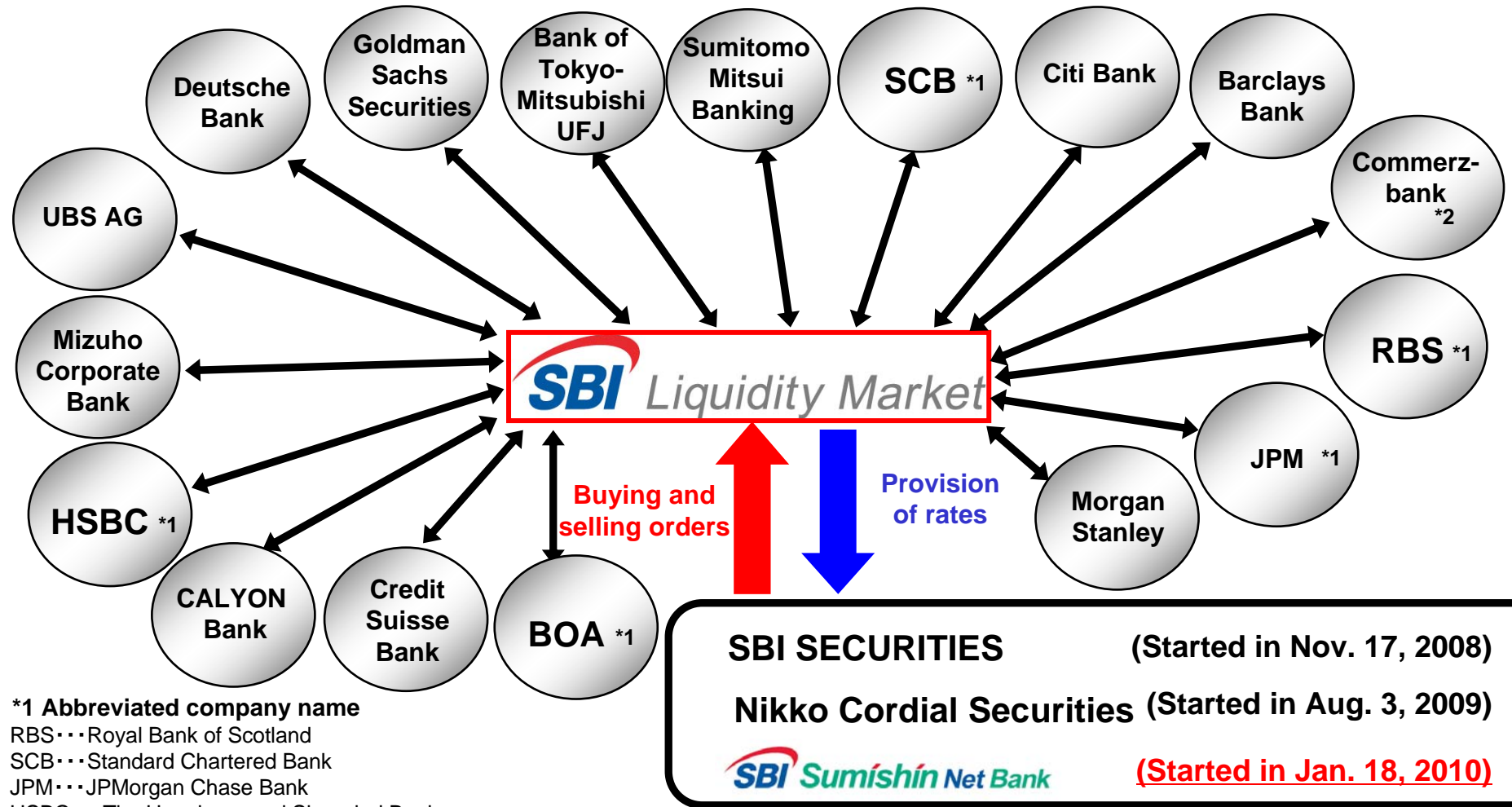
Expansion of trading volume of SBI SECURITIES increases liquidity of SBI Liquidity Market. Increasing liquidity provides an enhanced trading environment for customers, and it will also expand the FX trading market size for the individual traders.

Providing Stable Trading Opportunities Through a Total of 17 Banks, Including U.S. and European Major Financial Institutions and Major Domestic Banks as Counterparties



(*Under negotiation with two other financial institutions)

Five banks (Mizuho Corporate Bank, HSBC, CALYON Bank, Bank of America, Credit Suisse Bank) are newly participating as counterparties in this fiscal year



*1 Abbreviated company name
 RBS...Royal Bank of Scotland
 SCB...Standard Chartered Bank
 JPM...JPMorgan Chase Bank
 HSBC...The Hongkong and Shanghai Bank
 BOA...Bank of America

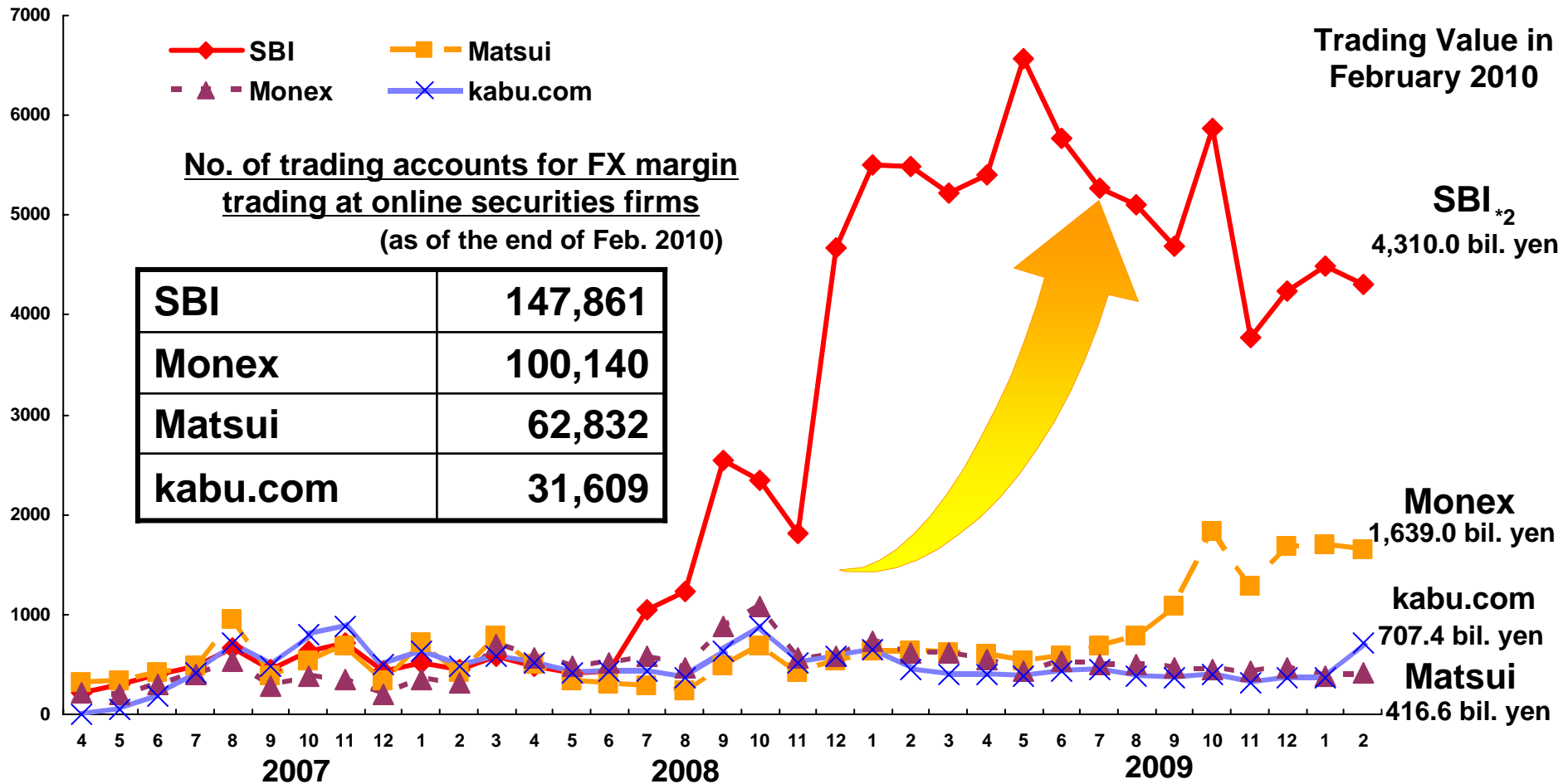
*2 Commerzbank acquired Dresdner Kleinwort, and took over the business.

FX Margin Trading Value of the Four Major Online Securities Companies *1



FX margin trading value at SBI SECURITIES increased sharply after the improvement of service offerings utilizing SBI Liquidity Market

(Unit: bil. yen)



*1 Four online securities firms that disclosed the information (SBI SECURITIES, Monex, Matsui and kabu.com)

*2 Trading value total of "SBI FX" and "SBI FX α " from Nov. 2008 to Feb. 2009

Since its inception on November 17, 2008, in a very short period of time, SBI Liquidity Market has grown to become a subsidiary that contributes substantively to the Group's consolidated performance



[Earnings Contributions by SBI Liquidity Market]

(Unit: bil. yen)

	FY2008			FY2009			
	3Q *	4Q	Total	1Q	2Q	3Q	Total
Operating Revenue	0.55	2.35	2.90	2.82	2.79	<u>2.54</u>	<u>8.15</u>
Incl. Gain on Trading of SBI SECURITIES (Operating Income for SBI SECURITIES)	0.35	1.49	1.83	1.79	1.76	<u>1.59</u>	<u>5.14</u>
Operating Income	0.11	0.73	0.84	0.86	0.84	<u>0.75</u>	<u>2.45</u>

* 1.5 months from the start of operations

Plan to increase the liquidity (transaction volume) and profitability through increasing the number of connected companies, as evidenced by the connection of SBI Sumishin Net Bank on Jan. 18, 2010

Case Study (2): SBI SECURITIES and SBI Japannext



Started nighttime trading in Aug. 2007 / Started daytime trading in Dec. 2008



Customers of SBI SECURITIES



Access various market, and then send orders



Since prices vary in each market, customers interested in realizing better prices will utilize the PTS market

SBI SECURITIES:

Increase in PTS users

(Accumulated No. of PTS customers accounts: 219,121) *

Increase in customer accounts

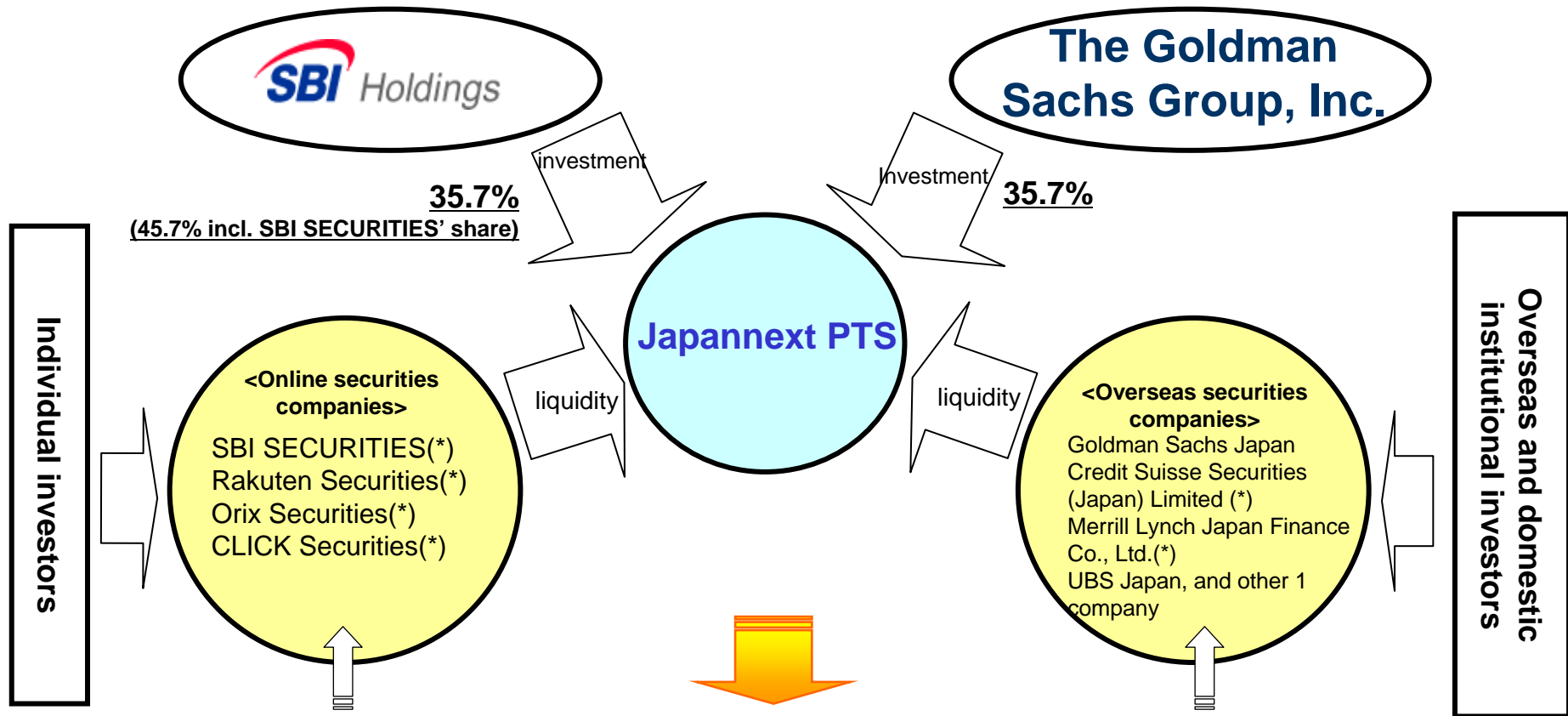


Increase in transactions at Japannext PTS

~SBI SECURITIES' PTS business stays profitable~

Increase in Trading Volume at Japannext PTS is Expected Owing to the Newly Connected Securities Firms

- Provide Investors with Increased Trading Opportunities-



In the near future, 4 European, 2 Japanese and 1 Australian firm plans to connect to the daytime trading (8:20AM -4:30PM), and 1 European firm to nighttime trading (7:00PM-11:59PM/0:30AM-2:00AM)

(*)Equity participation

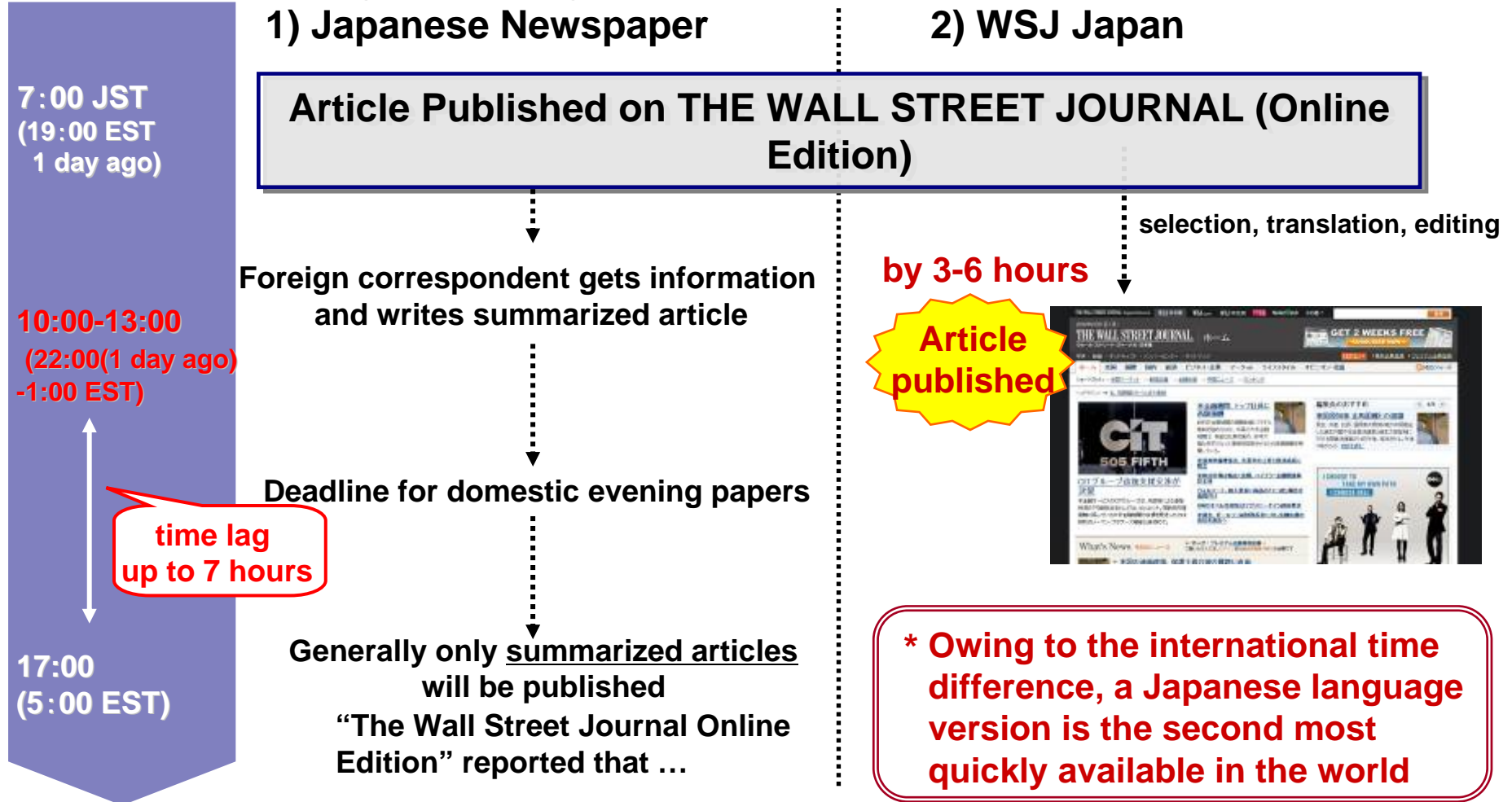
Case Study (3):

Expansion of Global Financial Content Business

- Start of the First Full-fledged Paid Online Media -

Difference between foreign news posted on Japanese newspapers and on WSJ Japan

Article for WSJ (morning edition) (Image)



Major U.S. morning edition articles are available during the afternoon of the previous day in Japan

"Searchina" to Become a Subsidiary in February 2010 as Part of the Global Financial Content Business

A comprehensive global financial information presentation becomes possible, through an expanded source of economic information on the rapidly growing Asian countries such as China, in addition to the Japanese stock and investment trust information at Morningstar Japan, and an independent viewpoint on overseas economic information at WSJ Japan Edition. Also, SBI SECURITIES strives to improve Chinese related services through synergies with Searchina



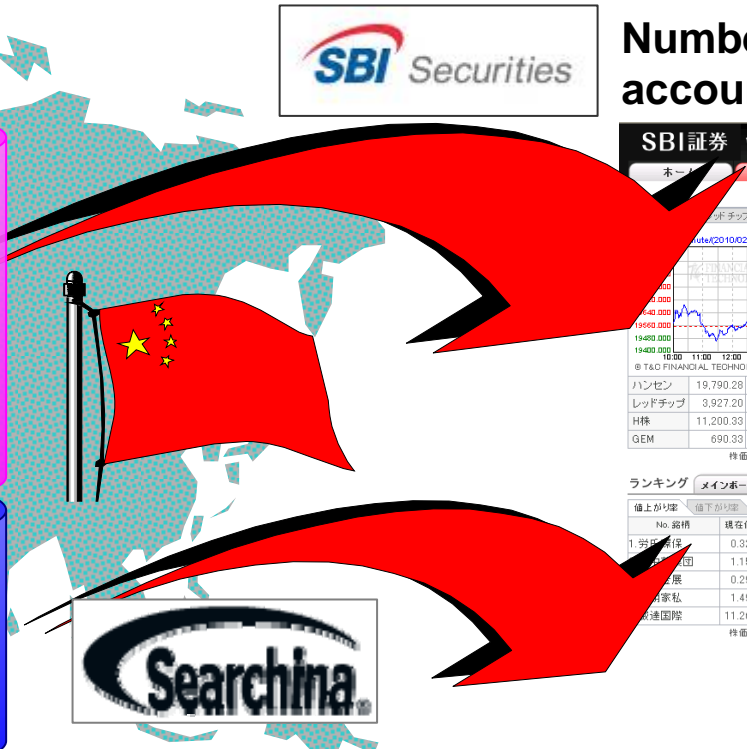
Number of foreign stock trading accounts: 141,007 (*1)

Financial Products (*1)

- Chinese stocks: 218
- China related ETFs: 35
- China related investment trusts: 15

Financial content

- Quick reports and analysis
- Research



SBI証券 中国株式取引

海外ETF 91銘柄

取扱い数・ネット証券No.1

- 投資情報[SBI新聞]レポートの掲載を開始しました!
- 2/11(木・祝日)韓国記念の日のお取引について
- 中国株式銘柄取扱記念! 木下 昇伸 氏セミナー動画配信!
- 中国株式30銘柄追加(1/20~)
- 海外ETFで外国株式投資デビュー!
- レッドチップ企業(中国本土企業の香港法人)配当課税優入の告知
- [重要] 自国の登録方法及び外国株式等のお取引制限について
- 香港取引前におけるクロージング・オークション・セッションの一時中断について
- 中国株式取扱い銘柄一覧・海外ETF一覧・海外ETFとは?
- 海外ETFカテゴリ別一覧(取扱銘柄・ファクトシート・株価)
- トランスリンク・レポート(T&Cファンダメンタルサーチ提供)
- SBI証券の米国株式取引・韓国株式取引
- 平成21年からの証券長則について
- リクエストフォーム)当社へのご要望をお寄せください!

No.	銘柄	現在値	前日比(%)
1.	米債国債	0.320	+ 37.93
	新興国債	1.150	+ 17.35
	発展	0.290	+ 16.47
	家私	1.490	+ 16.41
	先進国債	11.260	+ 13.97

Monthly Page Views: 90 million
Monthly Unique Users: 3.72 million (*2)

Reference: Monthly Unique Users at Yahoo! Finance (Japan): 5.5 mil.
(Estimate by Google AdPlanner)



*1 as of the end of Feb. 2010
*2 as of the end of Jan.2010

**Deposits at Internet bank topped 1 trillion yen
after 2 years and 5 months since start of operations**

Supporting Companies, Related Companies and Overseas Development

【Supporting Companies】

- **SBI AutoSupport Co., Ltd.:** Support for the provision of automotive financial services through automobile dealers
- **SBI Receipt Co., Ltd.:** Receipt Financing
- **CEM Corporation:** Real estate secured loans and guarantee services

【Related Companies】

- **SBI Mortgage Co., Ltd.:** Established the sales agencies network of Flat 35, a product of Japan Housing Agency. Housing loans Outstanding exceeded 600 billion yen as of the end of Feb. 2010

【Overseas Banking Business】

- **Tien Phong Bank (Vietnam):** Started operations in May 2008.
SBIH acquired 20% shares in Aug 2009.
- **Phnom Penh Commercial Bank (Cambodia):** Started operations in Sept. 2008.
SBIH invested in 40% of the shares
- **OBIBANK (Russia):** Reached a basic agreement with its parent company, METROPOL, to invest in 50% of the Bank.

Steadily Growing Customer Base of SBI Sumishin Net Bank

As of the end of Feb. 2010



Accounts: 714,688

(preliminary report)

Deposits: 1,069.2 bil. yen

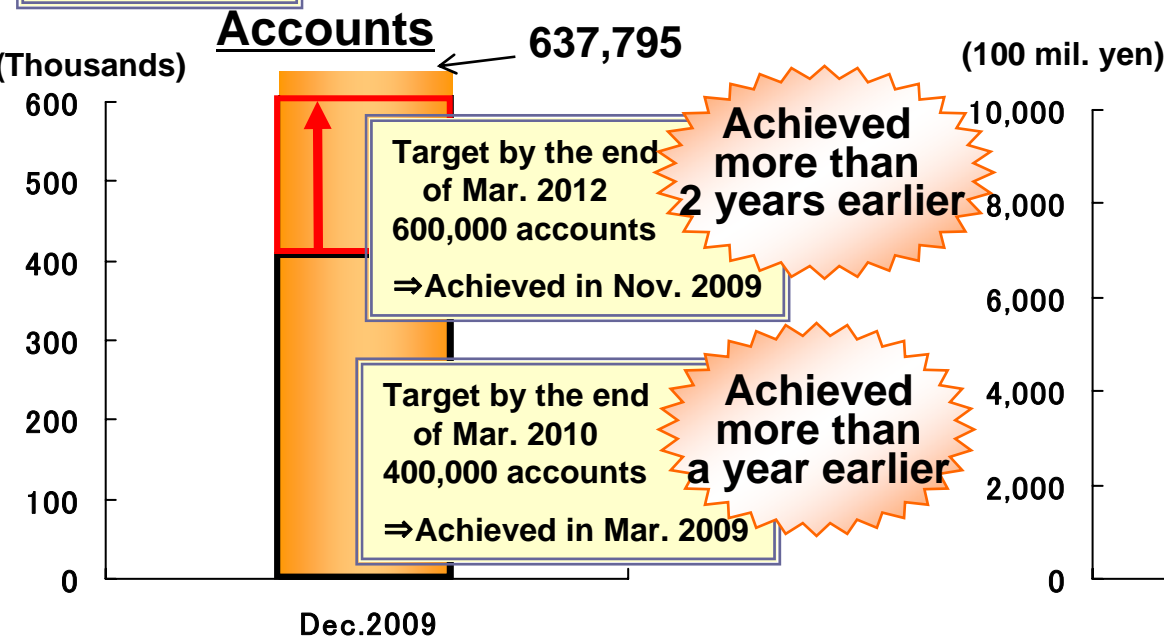
Loans Issued: 389.0 bil. yen

(Mortgage + Internet loan)

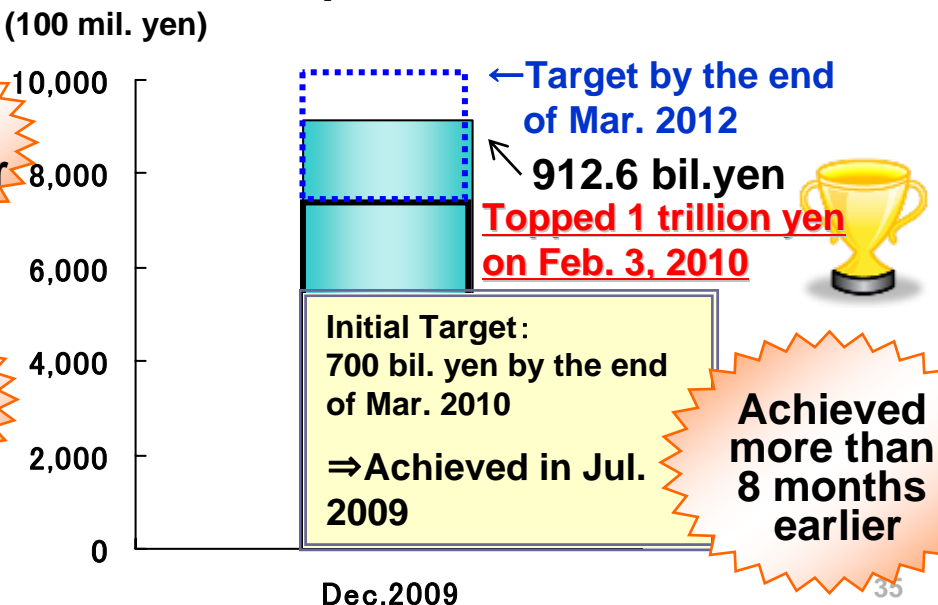
Total of housing loans outstanding exceeded 400 billion yen in Mar. 4, 2010

<Comparison with the target as of December 2009>

Initial Target



Deposits



Deposits Topped 1 Trillion Yen After 2 Years and 5 Months Since Start of Operations

Offering competitive interest rates, free ATM transactions for individual customers and several sales campaigns, **SBI Sumishin Net Bank Deposits topped 1 trillion yen** after only 2 years and 5 months (864days) since its start of operations on September 24, 2007.

Days required by major Internet banks to reach 1 trillion yen in deposits:

	Start of operations	Time needed to reach 100 billion yen (*1)	Days after start of operations	Time needed to reach 1 trillion yen (*1)	Days after start of operations	Deposit outstanding (*2)
eBANK	2001/7/23	2003/10/1 ~ 2004/3/31	801-983 days	—	—	697.1 bil. yen
Japan Net Bank	2000/10/12	2002/10/1 ~ 2003/03/31	720-901 days	—	—	449.2 bil. yen
Sony Bank	2001/6/11	2002/3/1 ~ 2002/03/31	264-294 days	2008/1/1 ~ 2008/1/31	<u>2,365-2,395 days</u>	1,504.9 bil. yen
SBI Sumishin Net Bank	2007/9/24	2007/11/19	57 days	2010/2/3	<u>864days</u>	1,069.2 bil. yen

- Topped 400 bil. yen in Aug. 2008! ⇒ Surpassed Japan Net Bank at the end of Sept. 2008 (after a year from the start of operation)
- Topped 700 bil. yen in Jul. 2009! ⇒ Surpassed eBANK at the end of Jul. 2009 (after less than 2 years from the start of operation)
- Topped 1 trillion yen in Feb. 2010!

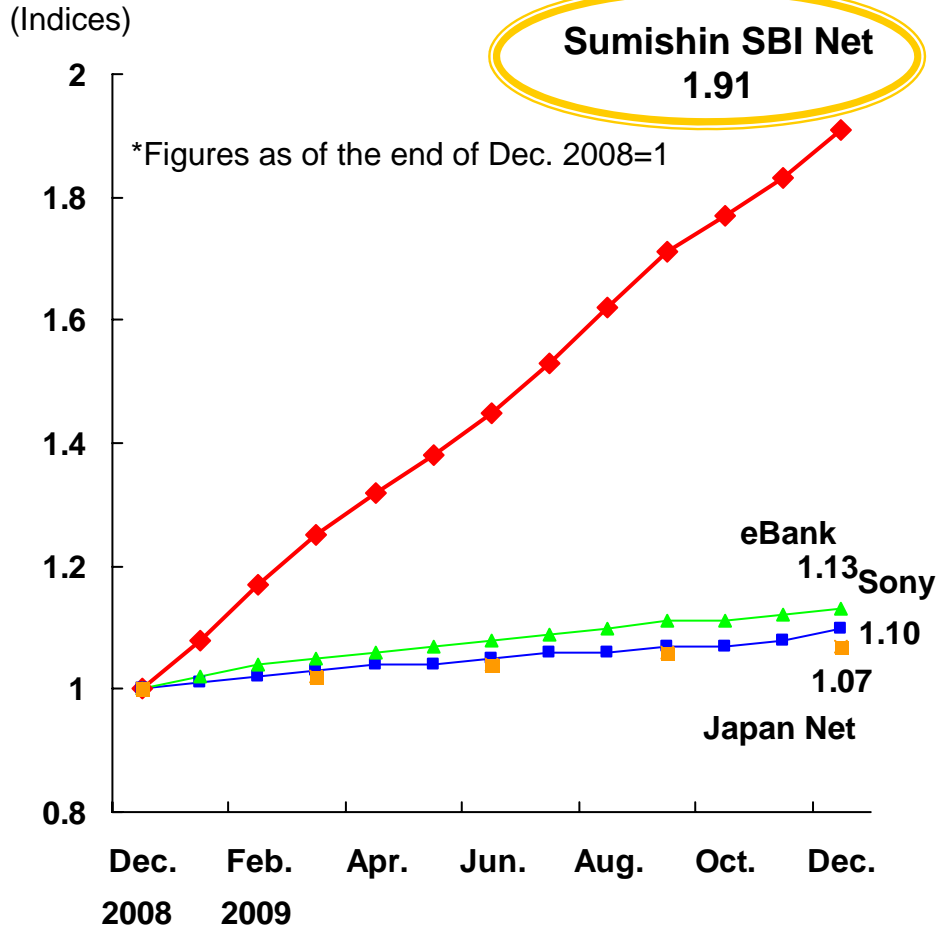
*1 Time needed for deposits to reach target amount based on information announced by each bank.

*2 Deposit outstanding of eBANK is based on the figures as of January 2010, that of Japan Net Bank as of the end of December 2009, and Sony Bank and SBI Sumishin Net Bank as of the end of February 2010. That of SBI Sumishin Net Bank is advance report.

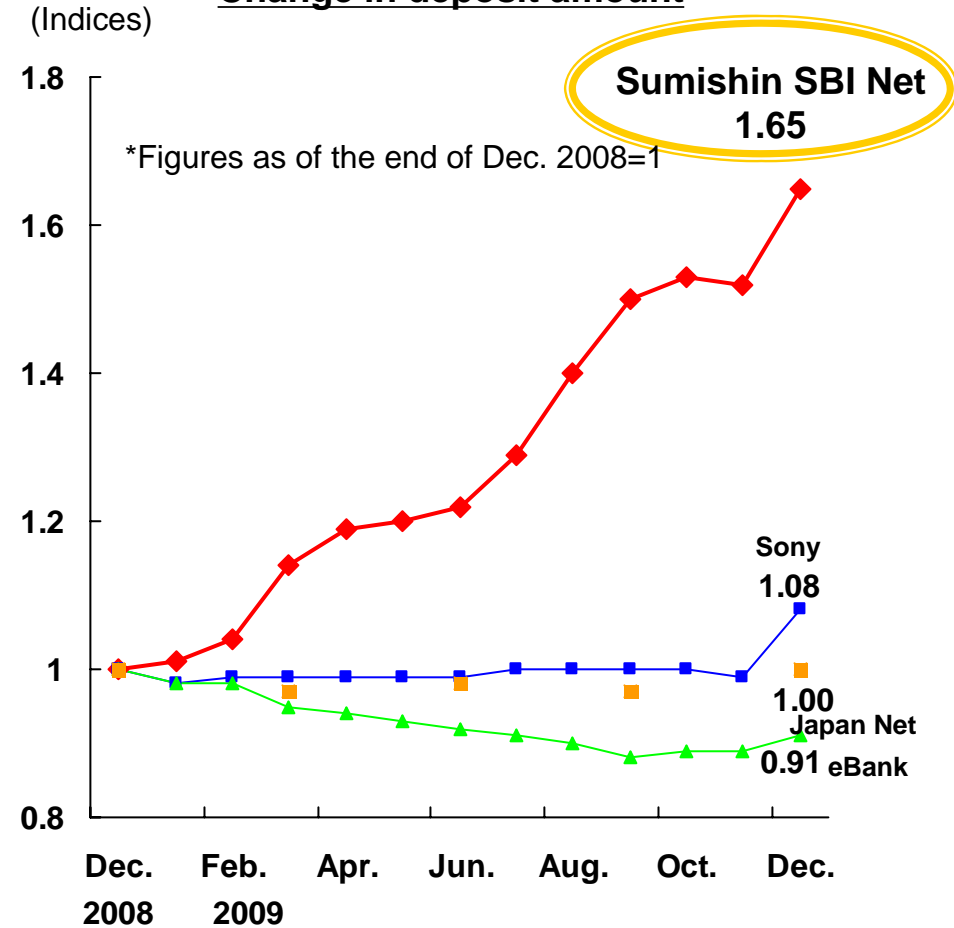
Customer Base Development of Four Major Internet Banks in **SBI Holdings** the Previous Year (From Dec. 2008 to Dec. 2009)



Change in number of customer accounts



Change in deposit amount



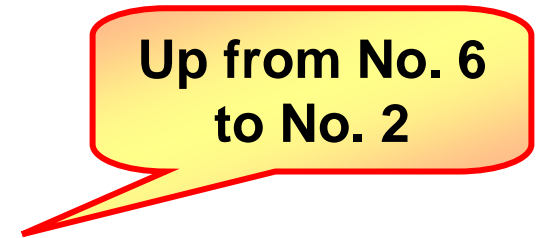
Number of customer accounts and deposit amount of Sumishin SBI Net Bank increased approximately two times YoY

Ranked No. 2 in 6th Nikkei Financial Institution Ranking for “Customer Satisfaction”

No. 2 for “customer satisfaction by age group” in the 40s category, No. 2 for “customer satisfaction by geographic area” in the “Tokyo metropolitan area only” category and jumped from No. 14 in the previous ranking to No. 7 for “asset management and loan proposal capability”



(*2)



(SBI Sumishin Net Bank) received high marks for asset management related items, the same category as Sony Bank. Partnering with Group company SBI SECURITIES, it offers bank accounts that enable purchases of stock and other instruments. The bank achieved first place for the “appealing products and services” category, and was also first in the “high level of convenience for phone and online transactions” category. (*2)

*1 The survey which was conducted by Nikkei Inc. targeted individuals in three major metropolitan areas

*2 Excerpt from Nikkei VERITAS on January 10, 2010

SBI Sumishin Net Bank is Profitable for Four Consecutive Quarters in 3Q FY09

- Single year profitability in sight for the next fiscal year -

【Change in ordinary income and loss】 (mil. yen)

FY2008		FY2009		
3Q	4Q	1Q	2Q *	3Q *
Ordinary loss	<u>Ordinary income</u>	<u>Ordinary income</u>	<u>Ordinary income</u>	<u>Ordinary income</u>
750	135	856	438	481

(*Non-consolidated)

Became profitable on a monthly basis in January 2009 and on a quarterly basis (net income 135 mil. yen) in 4Q for the very first time!

First half: 1,295 mil. yen

3Q(9M): 1,776 mil. yen

FY2008 (full year)

Ordinary loss: 3,687 mil. yen

Net loss: 3,699 mil. yen

(Recorded non-operating loss of 1,849 mil. yen for loss from investment-equity method)

New medium-term management plan

FY2012:

around 10 billion yen of ordinary income

SBI Sumishin Net Bank Widely Expanded its Businesses when Compared to Other Pure-play Online Banks

< Comparison of the latest financial results >

	Net Profit 3Q(9M) FY09 (mil. yen)	Accounts*	Deposit amount*
SBI Sumishin Net Bank	1,760	714,688	1,069.2 bil yen
Sony Bank	958	769,649	1,504.9 bil yen
eBank	952	3,416,000	6,97.1 bil. yen
Japan Net Bank	1,811	2,080,000	449.2 bil yen

*Topped 1 Tril. yen
on Feb.3, 2010!!*

*The data of eBank at the end of Jan. 2010, Japan Net Bank at the end of Dec. 2009, and Sony bank and SBI Sumishin Net Bank at the end of Feb. 2010

Diversifying Asset Management Through Utilizing Group Resource

住信SBIネット銀行



Deposit: 1,069.2 bil. yen

(as of the end of Feb. 2010, advance report)

Asset management

Asset management within resources of the bank

Housing loans

Personal loans

Asset management utilizing SBI Group resources



Auto loans



Health care financing

CEM Corporation

Real estate secured loans

<Major asset management method in the future>

- Diversification of business and management by the integration of the securities business through interest rate swaps, CP underwriting and originating safe and high interest rate securities products
- Utilizing asset management functions of the SBIH Group

Bank Investment in Emerging Asian Countries

**Broaden the business base in emerging Asian countries
with bank investments as a starting point**



Vietnam

Tien Phong Bank



(Started the operations in May 2008.

SBIH acquired 20% shares in Aug. 2009)

Recorded a profit in the first FY, and surged in the second FY. Established 5 branches and 6 sub-branches in addition to the head office

(FY ended Dec. 2009 <advance report>)

Operating Revenue 16.7 mil. USD	No. of accounts 19,093
Profit after Tax 6.7 mil. USD	Deposits 229 mil. USD
Total Asset 580 mil. USD	Loans 171 mil. USD



Cambodia

Phnom Penh Commercial Bank



(Started operations in Sept. 2008.

SBIH invested in 40% shares)

Profitability is steadily increasing, and recorded a profit in the second FY. Established its first branch on January 26.

(FY ended Dec. 2009 <Preliminary report>)

Operating Revenue 1.9 mil. USD	No. of accounts 1,686
Profit after Tax 0.4 mil. USD	Deposits 19.1 mil. USD
Total Asset 34.1 mil. USD	Loans 12.7 mil. USD



In Feb. 2010, reached basic agreement on **50% investment in OBIBANK**, an affiliate bank of IFC METROPOL, which is SBIH's business partner in Russia

Internet non-life insurer which provides automobile insurance with the least expensive premium*

Supporting Companies (Businesses), Related Companies, and Inter-industry Collaboration

【Supporting Companies (Businesses)】

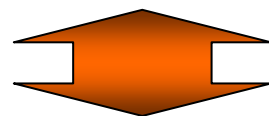
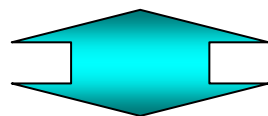
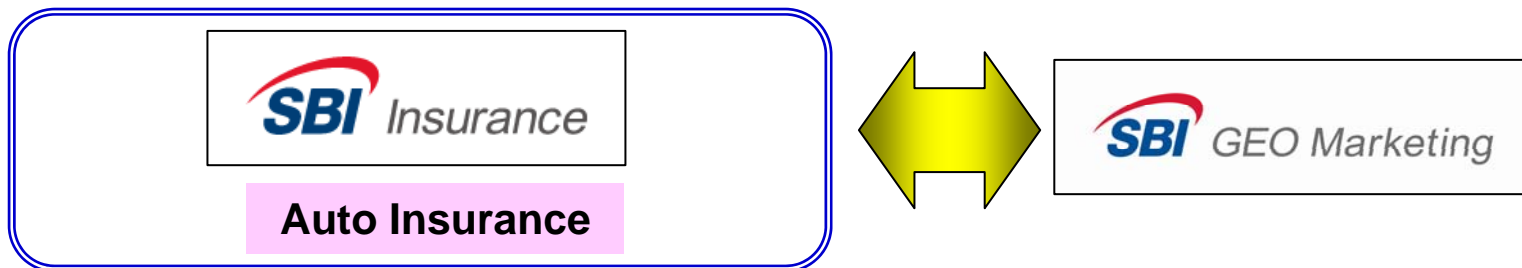
- Insurance Portal “InsWeb”: Japan’s largest auto insurance estimate website, with over 4 million cumulative users
- SBI AutoSupport Co., Ltd.: Support for the provision of automotive financial services through automobile users
- Autoc One K.K.: Operation of one of the Japan’s largest website for new-car estimation and brokerage

【Inter-industry Collaboration】

Expansion of inter-industry sales channel through alliance with used car purchasing/selling giant “Gulliver international Co.,LTD”, used car auction site giant “JAPAN AUTOMOBILE AUCTION INC.” and DVD rental giant “GEO CORPORATION”

Significant Channel Expansion Through Business Alliances with Companies in Various Industries

Face-to-face channels enables us to effectively approach customers who do not use the Internet



Expanded Channels through Alliances

Existing Channels of SBIH Group



(23 branches, 79 bases)

2,040,000 accounts

(As of the end of Feb. 2010: Preliminary report)



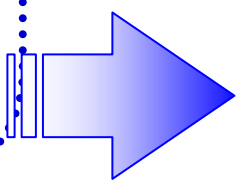
710,000 accounts

InsWeb

Cumulative number of estimates: over 4 mil.

Announcement of alliance

Aug. 2009	Oct. 2009	Mar. 2008
DVD Rental Giant	Used Car Purchasing/ Selling Giant	Used Car Auction Sites Giant
<ul style="list-style-type: none"> Over 10 mil. of registered customers 964 stores nationwide (include FC shops) 	<ul style="list-style-type: none"> Purchasing 250,000 used cars per year Selling 40,000 used cars per year 417 stores nationwide 	<ul style="list-style-type: none"> Registered companies: 15,000 Annual number of cars listed: 700,000



Providing Auto Insurance Products with the Least Expensive Premium

According to the “*Diamond Weekly*”, **SBI Insurance was ranked first** among the carriers with the least expensive premium. **Direct insurance companies** gained more net insurance premiums (*2) than a year earlier.

	Company	Car insurance premium	Direct premium written	YoY (%)
1	SBI Insurance	19,120	20	292.8
2	Mitsui Direct	20,300	156	11.8
3	AXA NON-LIFE INSURANCE	20,450	159	8.6
4	SECOM General Insurance	23,010	45	-2.0
5	SAISON AUTOMOBILE&FIRE INSURANCE CO.,LTD	24,400	44	-4.7
6	ZENROSAI	24,520	-	-
7	Adlick Insurance Company	26,640	-	-
8	Sony Assurance	26,860	299	11.7
9	Zurich Insurance Company	27,650	-	-
10	SONPO24 INSURANCE	28,220	47	19.5
11	American Home Direct	28,610	-	-
12	NIPPONKOA INSURANCE	31,400	1,607	-1.8
13	THE FUJI FIRE AND MARINE INSURANCE	32,200	767	-3.8

	Company	Car insurance premium	Direct premium written	YoY (%)
14	Mitsui Sumitomo Insurance	32,890	2,728	-
15	JA Kyosai	33,230	1,540	-2.7
16	Sompo Japan Insurance	33,630	3,307	-0.4
17	Nisshin Fire & Marine Insurance	34,840	374	0.5
18	Nissay Dowa General Ins	35,680	801	-0.5
19	ASAHI FIRE & MARINE INSURANCE	36,540	70	-
20	Tokio Marine & Nichido Fire Insurance	36,940	4,287	-1.4
21	Aioi Insurance	37,430	2,311	-3.9
22	Kyoei Fire & Marine Insurance	40,110	312	-
23	AIU	40,550	-	-

* 1 Condition of the ranking • Car: HONDA FIT Type: DBA-GE Grade L (Registered on December 2008) • The expiration date: February 1 2009 • Type of contract: New contract switched from another company, • The covered: a man, 35 years old, in Tokyo • Purpose of using a car: usual use, leisure • Length of drive a year: 5000 km • Color of driving license: blue • Coverage of contract: limited to his family • Next class: 14th class (13th class presently) • bodily injury insurance(to others), property damage insurance: no limitation • Bodily injury: 50 million yen Passenger injury: 10 million yen

*2 Net insurance premium is based on the first half of FY2009. “-” indicates it is not disclosed.

(Source: Excerpt from “The Diamond Weekly March 14 2009 ”)



SBI Insurance: Topped 100,000 Contracts in Less than 2 Years After the Start of Operations

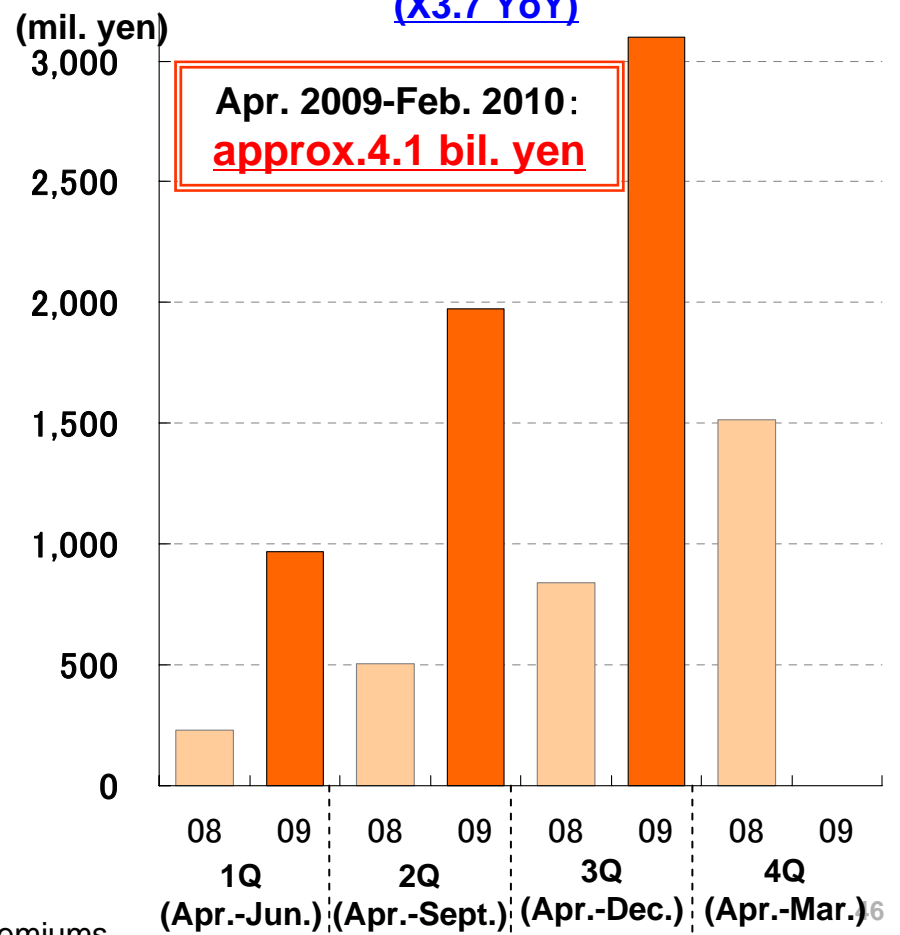
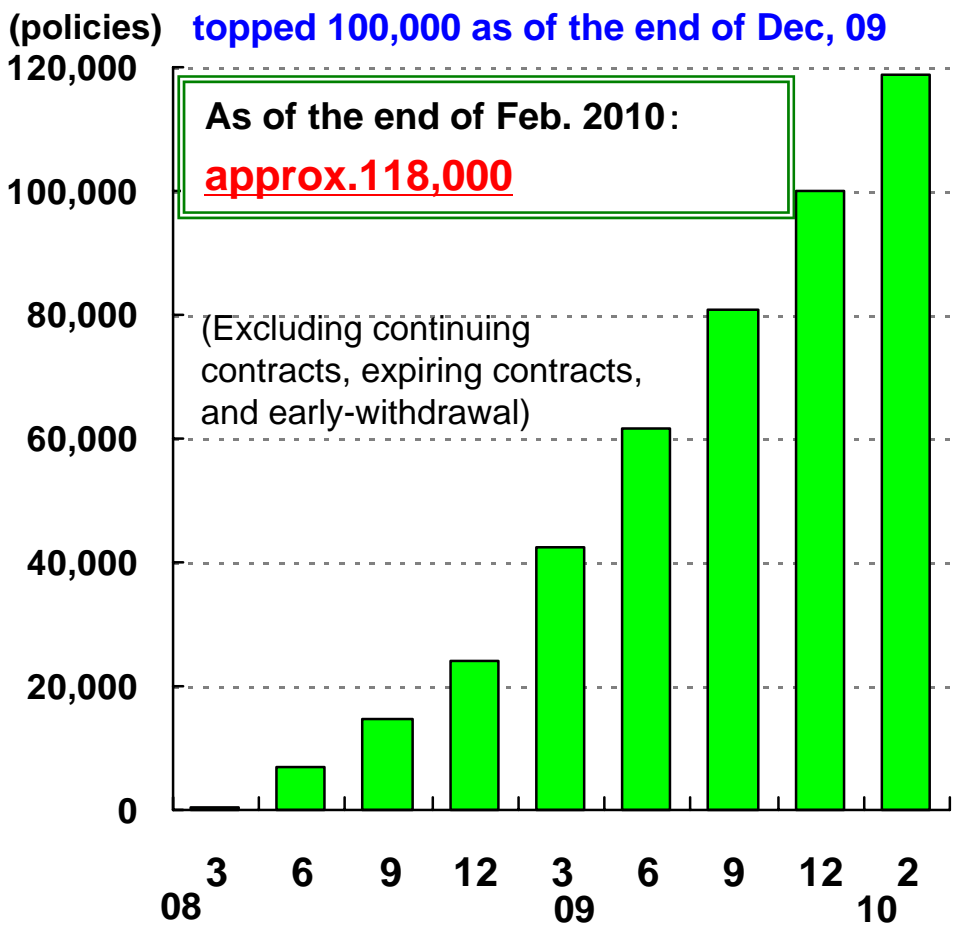
- Expect to achieve this FY's target of 5 bil. yen for income of insurance premium -

Change in the number of insurance contracts (written basis*) / cumulative total

New contracts in Apr.-Dec.* 09 : 59,000 (X2.5 YoY)
Cumulative number of insurance contracts topped 100,000 as of the end of Dec, 09

Change in direct income of insurance premium (written basis*) / cumulative total

Direct income of insurance premium in Apr.-Dec.* 09 increased to approx. 3.1 bil. yen (X3.7 YoY)



*Written basis: Completion of receiving transaction of insurance premiums.

Case Study: SBI Insurance and InsWeb

While the SBIH Group provides low cost financial products, InsWeb neutrally introduces the most suited products for customers including non-SBI products

e.g. Japan's largest insurance estimate and comparison website, "Insurance Market Place" InsWeb



An insurance portal providing cost estimates and documents quickly upon request



Automobile insurance

Participation by 22 companies

Cumulative number of automobile insurance estimate:

Over 4 million

Life insurance

Participated by 20 companies

Fire insurance

Motorcycle insurance

Driver insurance

Personal pension

Educational endowment insurance

Overseas travel insurance

Golf insurance

Leisure insurance

Pet insurance

Other life insurance companies

Other nonlife insurance companies

Other financial institutions

Already planning for the start of preparations to re-enter the business in a year or year and a half

- **Sold SBIH's shares of SBI AXA Life Insurance to AXA JAPAN HOLDING, thereby temporarily withdrawing from the life insurance business.**
 - **SBIH plans to establish a new Internet life insurer as a wholly owned subsidiary in a year or year and a half, thoroughly utilizing the product and marketing strategies experienced through the joint venture.**
- <Impact on the financial performance>**
Expect to record an extraordinary gain of approx. 800 mil. yen through the sale of SBI AXA Life Insurance's shares.

- **SBI Card Co., Ltd.:** Issuance of industry's high level point redemption credit card
- **SBI VeriTrans Co., Ltd.:** A settlement innovator supporting the growth of E-commerce
- **SBI Remit Co., Ltd. (tentative):** International money transfer business
(plan to start during summer 2010)

Strive to improve customer usability through the provision of various settlement services

SBI Card: Promote inter-industry alliances with the purpose of promoting rapid growth and synergies among the Group companies, with SBI Card as a core company

- Plan to issue “GEO Visa Card” to registered customers of the GEO Group in June 2010. Also, grant “Ponta” point with “GEO Visa Card” by the participation into “Ponta”, with its customer base approx. 20 million.
- Going forward, SBI SECURITIES, SBI Sumishin Net Bank and others will also consider inter-industry alliances with SBI Card as a core company.

SBI VeriTrans: Developing settlement service for China

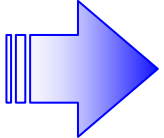
- Operating “Buy-J.com”, an EC mall for China where UnionPay Card settlement, which were issued approx. 2 billion, is available for Internet mail order service in China

Future Development of SBI Card as a Key for Alliance with Companies in Various Industries

Issuance of “GEO Visa Card” and “SBI Card VISA” to create synergy by having Group companies reach new customers and increase the number of their transactions

【Schedule for Returning Card Business to Profitability by March 2013 (target)】

Increase number of card issuances from 63,000* to 1 mil. (end of Mar 2013)
*as of the end of Dec. 2009

- Feb. 2009 Acquired license from VISA Card
 - Mar. 2010 (current) Preparing to construct acquiring system
 - Jun. 2010 Plan to start issuing “GEO Visa Card”
alliance card for GEO Group members
 - Oct. 2010 Plan to start issuing “SBI Card VISA”
- 
- Points boast top-class cash back return rate in the industry
 - Plan to increase point return gradually from 0.5% to a maximum of over 2% depending on level of transactions with SBIH Group companies

Inter-industry Collaboration :

Seeking Further Synergy by Introducing Inter-industry Common Points

SBIH Group to participate in “Ponta” common points initially through affiliates

SBI GROUP



2,040,000 accounts
(as of Feb.28 2010)

住信SBIネット銀行

SBI Sumishin Net Bank

710,000 accounts
(as of Feb 28: Advance report)

SBI Card

Grant “Ponta” point with “GEO Visa Card”^{*1}

ポイント、ポンポンたまる。



© Ponta

InsWeb

Cumulative number of estimate: **4 million**

AutoCone

Annual user: **1,800,000^{*2}**

*1 Plan to start the issuance in June 2010

*2 Grant Ponta points from the very beginning

“Ponta” affiliate companies

“Ponta” customer base has reached approx. 20 million.

Plan to acquire 30 million customer base and 30 affiliate companies in three years from the launch of service

Lawson



Showa Shell Sekiyu

- No. of members: approx. 10 mil.
- No. of members: approx. 10 mil.
- approx. 3,500 stores nationwide
- approx. 8,600 stores nationwide
- 964 stores nationwide

Planning the participation of companies from a wide range of industries such as **major restaurants, food supermarkets, drug stores, department stores, etc.**

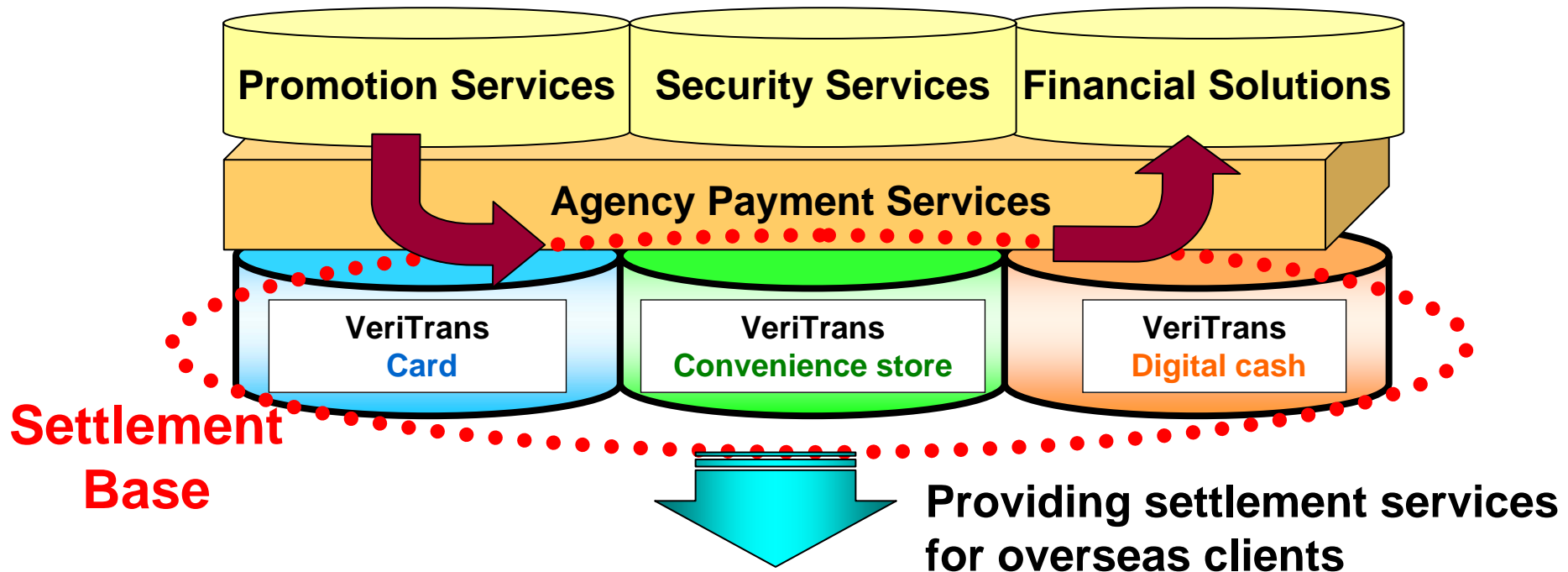
SBI VeriTrans: Providing Settlement Infrastructure to Support The Growth of E-Commerce

- Offers various services based on settlement services -

<Principal Settlement Services>

Payment through credit-card, convenience-store, ATM, Internet-bank, e-money and mobile

Number of transactions (FY09 3Q, 9M): over 43 mil. (+15.8% YoY)



[China] “UnionPay Card” settlement, which were issued approx. 2 billion

SBI Money Plaza Co., Ltd.

**For the common infrastructure of the SBIH Group to become
“Japan’s largest financial product distributor,”**

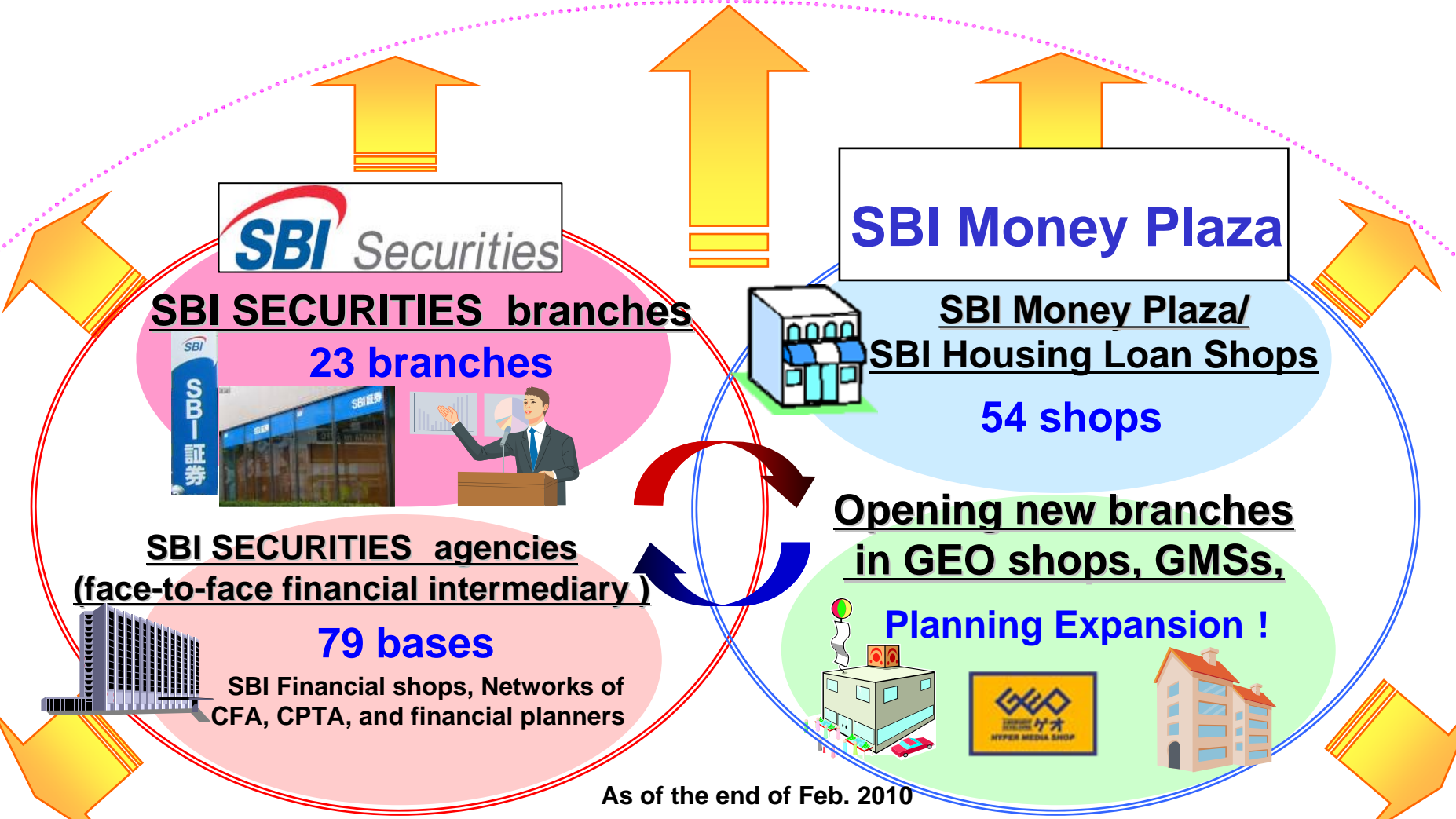
SBI Money Plaza proceeds with the face-to-face channel development

- **To achieve a true customer-centric principle, the face-to-face channel development is essential for the SBIH Group, which has conventionally concentrated on the Internet.**
- **The SBIH Group stands in a neutral position to handle competitive products for customers including non-Group products, while the Group itself provides low cost financial products.**
- **Accelerate franchise store opening of SBI Money Plaza mainly through the transformation of SBI Housing Loan Shops. It opened 54 stores*, and continues its development**

Face-to-face Channels Continue to Increase Through New Store Openings and Strengthened Tie-ups



Having concluded an agency business contract, SBI Money Plaza stores will become agency service centers for SBI SECURITIES in order to further expand the Group's face-to-face channels



As of the end of Feb. 2010

SBIH Group target number of bases in early FY2010: 200

Provision of a Wide Range of Attractive, Low Cost Financial Products through Sales Channels Both “Online” and “Face-to-face” to Become Japan’s Largest Distributer of Financial Products

Examples of “online” channels



Industry’s lowest brokerage commission and FX trading



Industry’s lowest auto insurance premiums



Favorable interest rate



Industry's highest level point redemption credit card



Customers



Examples of “face-to-face” channels

Provide customers with the best products with a neutral perspective, regardless of whether it is the SBH Group product or not

SBI Money Plaza

54 shops*

23 branches*

79 shops*

“Face-to-face” channel through alliances with companies possessing nationwide store networks

964 stores in Japan (including FC shops)

417 stores in Japan (including FC shops)



*As of the end of Feb 2010

"MoneyLook", a leading account aggregation service software that has the most affiliated financial institutions and registered members

MoneyLook[®]

Allows use of a single ID and password for the Internet services of several financial institutions

<Number of Registered Members*> Over 552,000

Account Management

(Users can view balances, recent transactions, reward points etc with a one-click convenience)

Portfolio Function

(Portfolio management of stock trading, FX trading, investment trust, etc)

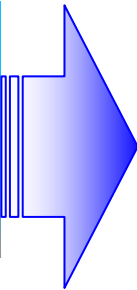
<Number of Participating Companies*>

Bank: 115, Credit Card: 40, Stock Brokerage: 28, FX: 13, Reward point related: 65, Others: 16 (Total: 277)

< SBI Group participants >



Internet Users



An Example of Synergies Generated Through an Association with a Core Business

Case Study: SBI SECURITIES and SBI Sumishin Net Bank

Settlement



Synergy



Asset
Management

Examples of Affiliation Services :

Aggregation functions

Simultaneous display of accounts of SBI Sumishin Net Bank and SBI SECURITIES. Easy access to stock trading platform of SBI SECURITIES, with one click on the Bank's stock information page

Automatic transfer services for additional margin deposits

Automatic cash transfer from a yen savings account at SBI Sumishin Net Bank to an account at SBI SECURITIES when additional margin deposits are needed

SBI Hybrid Deposits (Automatic deposits and withdrawals of stock trading deposits)

SBI Hybrid Deposit balance can be integrated into available deposit balance for stock trading, margin trading, and actual receipt of stock purchased at SBI SECURITIES

One-time account opening

One-time account openings at both SBI Sumishin Net Bank and SBI SECURITIES

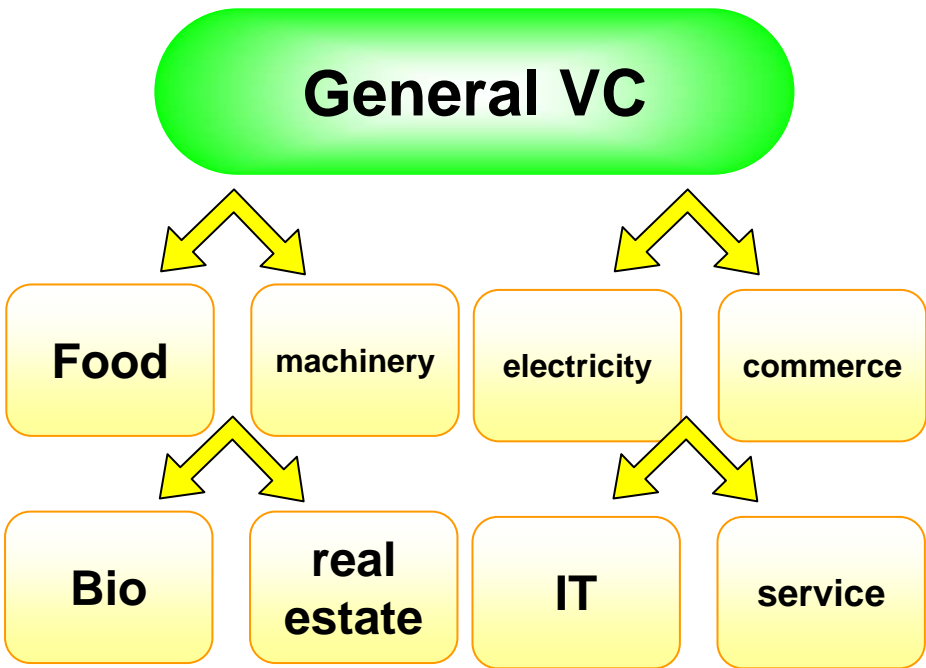
About 40%* of new accounts at SBI SECURITIES applies for an account opening at SBI Sumishin Net Bank, and it contributes to an increase in the number of deposits and the total amount of housing loans outstanding.

* Only the number of account opening both of SBI SECURITIES and SBI Sumishin Net Bank at one time.
Excluding the number of new SBI Sumishin Net bank accounts which were opened after opening SBI SECURITIES account.

2. Investment Business Focusing on Growth Industries and Emerging Markets

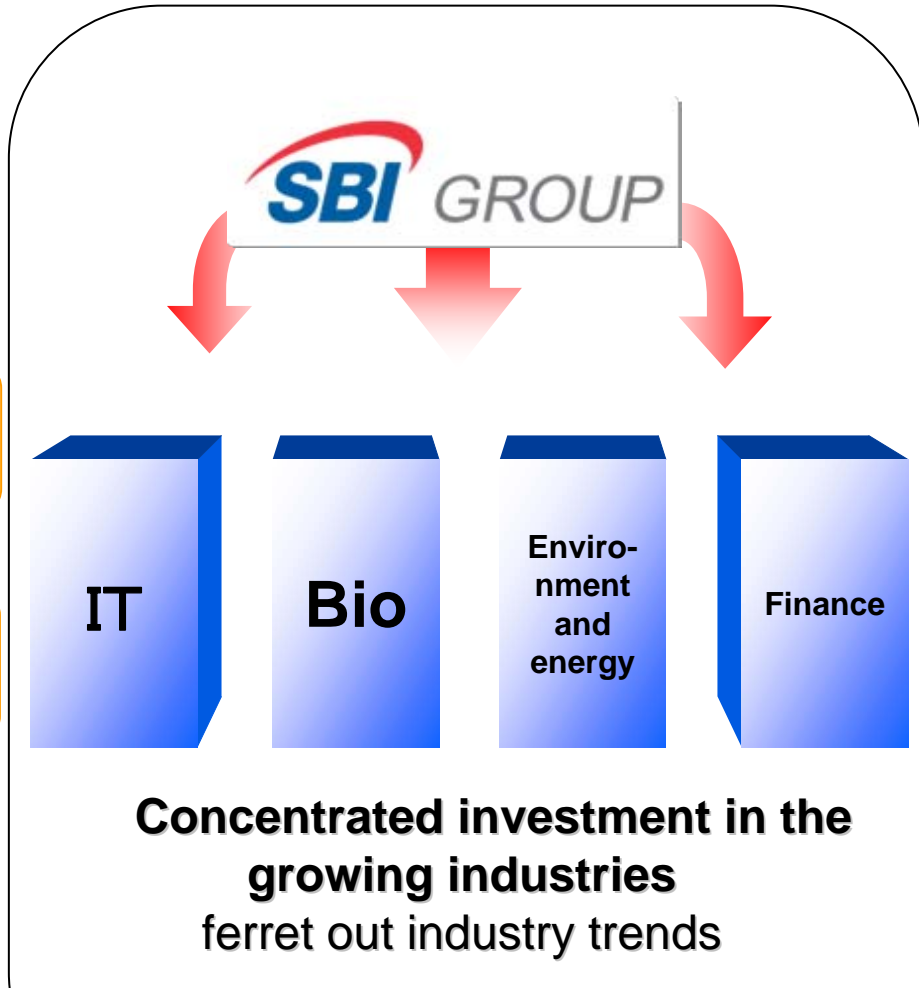
As a new industry creator, we will continue to invest in IT, bio, environment, energy and financial fields, from which further innovation is expected in the future, and to accelerate the development in Japan and the emerging markets where there is significant economic growth.

Concentrated Investment Strategy to Nurture New Industries



Diversified investment into various industries for risk modification

Inefficient fund collection due to more investments into less rapidly growing companies



Concentrated investment in the growing industries ferret out industry trends

Efficient fund collection due to a larger number of investments into companies with greater growth potential

IT:

Complex Innovations Utilizing Internet Technologies Leading to New Industry Developments

(example) IT × electricity: establishment of smart grid by utilizing cloud computing technology

(example) IT × biotechnology: bioinformatics

(example) IT × medical care: computerized receipts

800 million receipts are annually transported.
 →Transportation and storing cost / security / data exploitation frequency

Online receipt ratio

	Insurance and medical institutions	dispensing pharmacies	Total
Japan	14,440 (approx. 8.5%)	45,554 (approx. 86.8%)	59,994 (approx. 27.1%)
South Korea	44,090 (approx. 88%)	19,666 (approx. 100%)	63,756 (approx. 91%)

Three Key Global Factors in Successfully Developing a Biotechnology Industry

Global Researcher Network

Discover seeds of drug creation by utilizing world wide network of researchers

Global Marketing Channel

Utilize alliances with overseas biotech companies to sell worldwide products resulting from successful drug creation projects

Global System for Obtaining Approvals for New Drugs

Utilize alliances with overseas venture biotech firms to target rapid approval of new drugs by submitting applications in the countries best suited to receive approval



By assembling these three key global elements, SBIH intends to maintain a consistent drug creation stream, obtain approval in carefully selected countries, and then increase sales through global marketing.

SBI Biotech

- In early December last year, a novel nucleotide project through an alliance with Changchun Huapu Biotechnology in China started clinical phase I test in the U.S.
- An immunocell therapy project through an alliance with Baylor Research Institute (U.S.) is testing clinical phase II in the U.S., and plans are in place to start clinical tests in Japan.
- In January, launched shopping website for health food called “Nosutto Sarunashi” which was developed in collaboration with Helixir of South Korea (currently ViroMed). Also, product placement on a cable television shopping channel broadcast was started on January 21st for the hay fever season.

SBI ALA promo

- ALApharna GmbH, established in June 2009 jointly with medac GmbH., is preparing for registration of supplement in Europe.
- In Japan, started to sell products of ALA-containing handcream and cream for beauty, and currently preparing to sell an ALA-containing new beauty product, which is under development.
- Plan to sell ALA-containing supplement in Japan from April 2010.
- Started a class in Tokyo Institute of Technology for the study of “ALA” in the healthcare field in November 2009.
- Stared experimental study of supplement in several foreign countries.

Companies' R&D Continues to Progress Steadily**Quark Pharmaceuticals, Inc. (Shareholding ratio of the SBIH Group: 24.87%)****1) QPI-1002 (prophylaxis of delayed graft function (DGF) and acute kidney injury (AKI))**

• In Jan. 2010, the independent Data Safety Monitoring Board recommended that QPI-1002 continue on to the next phase of clinical testing.

• **FDA Grants Orphan Drug Status for Quark's QPI-1002 for the Prophylaxis of Delayed Graft Function in Kidney Transplant Patients**

2) QPI-1007 (ischemic optic neuropathy, glaucoma)

• Developed in collaboration with BioSpring GmbH as a neuroprotective agent for eye diseases

• **Started a Phase I trial in March 2010**

3) PF-4523655 (Wet age-related macular degeneration (AMD), diabetic macular edema (DME))

• Licensed to Pfizer on an exclusive worldwide basis

• In Oct. 2009, granted to Quark from a Japanese National Phase Application of International (PCT) Patent Application No. PCT/US98/17296, a patent which is part of the intellectual property estate that is the basis of PF-4523655.

• **Currently, in its Phase II a clinical trial.**

Acucela Inc. (Shareholding ratio of the SBIH Group: 26.34 %)**ACU-4429 (Dry age-related macular degeneration (AMD))**

• Acucela has forged a strategic partnership with Otsuka Pharmaceutical, Co., Ltd. to co-develop ACU-4429

• **In Jan. 2010, initiated phase II clinical trial**

SBIH's Foray into the Development of the Environment and Alternative Energy Business

- ① Joint venture with Mizuho Securities to operate a fund targeting the environment and energy sectors in Japan and overseas



Environment and Energy No. 1

Mizuho Securities



Established in Sept. 5, 2007
Investment commitment: 7.5 billion yen

- ② Joint venture with Masdar Clean Tech Fund to operate a fund targeting the alternative energy sectors in Japan



Masdar-SBI Fund

Masdar Clean Tech Fund



Established in Dec. 22, 2008
Investment commitment: US\$20 million

SBIH plans to make substantial investments in the environment energy sector, positioning this as a core investment category

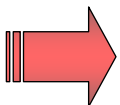
Change in Listed Share Market Cap by Industry in Japan

The finance and insurance industries have grown substantially from their high-growth period of the 1960's. During the economic high growth phase, they maintained a position of leadership as the industry infrastructure that supported the economy

	1960	1965	1970	1975	1980	1985
1	electric equipment	electricity and gas	finance and insurance	finance and insurance	finance and insurance	finance and insurance
2	transportation equipment	transportation equipment	electric equipment	electric equipment	electric equipment	electric equipment
3	Chemical	electric equipment	Chemical	commerce	Chemical	Chemical
4	primary metal	iron and steel	electricity and gas	transportation equipment	transportation equipment	commerce
5	iron and steel	Chemical	transportation equipment	construction	commerce	electricity and gas
6	food	finance and insurance	construction	Chemical	electricity and gas	transportation equipment
7	Commerce	commerce	commerce	iron and steel	iron and steel	construction
8	textiles	food	iron and steel	electricity and gas	machinery	machinery
9	electricity and gas	textiles	machinery	machinery	construction	food
10	finance and insurance	land transportation	food	food	food	land transportation

(Counted in December in each year)

Source: TSE Annual Statistics
















The emerging market countries are also likely to experience a similar transition as that experienced in Japan

The Top 10 Largest Market Value Companies in China

In rapidly growing China, financial institutions already comprise most of the top 10 largest companies

	Company	Industry	Market Cap.
1	PetroChina	Oil, Gas	287,185
2	Industrial and Commercial Bank of China	Bank	187,885
3	China Construction Bank	Bank	133,229
4	Bank of China	Bank	115,243
5	Sinopec	Oil, Gas	101,805
6	China Life Insurance	Life insurance	94,732
7	China Shenhua Energy	Coal mining	57,611
8	Ping An Insurance	Life insurance	42,663
9	Bank of Communications	Bank	40,410
10	China Merchants Bank	Bank	32,730

Funds Established Through Alliances with Prominent Overseas Companies

Fund Name (abbreviated)	Establishment	Partner	Investment Amount	SBIH's investment ratio
New Horizon Fund 	May.'05	TEMASEK	100 mil. USD	50%
Tsinghua University Fund 	Jan. '08	Tsinghua Holdings	30 mil. USD	99%
Peking University Fund 	Feb. '09	Beida Jade Bird	100 mil. USD	50%
JV Fund with three Chinese companies 	Mar. '09	China Merchants Securities, Resource Capital China, China CITIC Bank	Offshore: approx. 20.5 mil. USD (SBIH) Onshore: approx. 8.8 mil. USD (China)	
Taiwan Fund 	Oct. '08	Founder of a Taiwanese IT company	22.5 mil. USD	66.7%
India Japan Fund 	Apr. '08	State Bank of India	100 mil. USD	95%
Vietnam Japan Fund 	Apr. '08	FPT	100 mil. USD	90%
Malaysia Fund 	Nov. '09 (Plan)	PNB Equity Resource Corporation	50 mil. USD	50%
SBI-METROPOL Investment Fund 	Nov. '09 (Plan)	IFC METROPOL	100 mil. USD	50%
Hungary Fund 	May '09	MFB Invest Ltd., a wholly owned subsidiary of the Hungarian Development Bank	100 mil. EUR	60%
SBI SOI Fund 	Jun. '08	Keio University	500 mil. yen	100%
MASDAR-SBI Fund 	Dec. '08	Masdar Clean Tech Fund	20 mil. USD	50%
Fullerton Asia Financials Fund 	Oct. '08 (Exit in Jun. '09)	Fullerton Fund Management Company Ltd, a wholly owned subsidiary of TEMASEK	60 mil. USD	50%

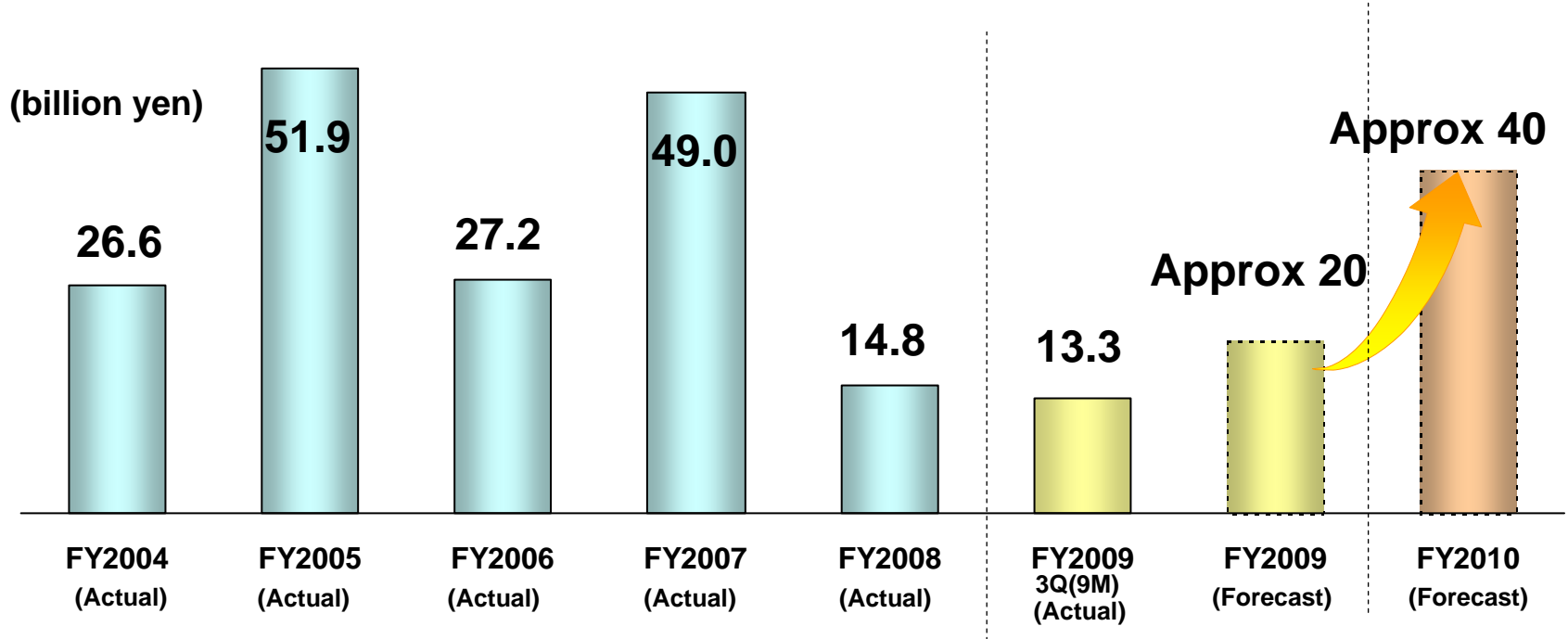
EBITDA* Forecast

***EBITDA (earnings before interest, taxes, depreciation and amortization)**

An approximate measure of a company's operating cash flow based on data from the company's income statement. Calculated by looking at earnings before the deduction of interest expenses, taxes, depreciation, and amortization, which differ depending on what country a company is based on. It is calculated from the following formula.

EBITDA=operating income + allowance for depreciation + goodwill amortization

Projecting a Doubling of EBITDA* in FY2010 Assuming an Economic Recovery in Japan



Assumption for FY2010 projections

- Macroeconomic indicators:** Economic growth rates provided in the IMF's "Global Economic Prospects" are used as assumptions. (Japan: 2010 1.7%, 2011 2.2%; USA: 2010 2.7%, 2011 2.4%; China: 2010 10.0%, 2011 9.7%)
- Asset Management Business:** Contribution to operating income from overseas (except bio-related) investments: 3 to 4 billion yen
Contribution to operating income from domestic and bio-related investments: 4 to 5 billion yen
- Securities Related Business:** Total of approx. 29 billion yen operating income contribution is expected if the market rebounds to a level of annual individual brokerage trading value of approx. 24 billion yen (same level as FY2007: normal conditions).
- Other businesses:** Operating income of approx. 3 billion yen is expected from contributions such as profitability of new businesses, sustainable growth for listed subsidiaries and favorable situation for SBI Mortgage.

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