

Fiscal Year ("FY") ends March 31 of the following year

## Sound Ethical Values

We shall undertake judgments on actions based not only whether they conform to the law or profit the company, but also whether they are socially equitable.

## Financial Innovator

We will transcend traditional methods and bring financial innovations to the forefront of the financial industry, utilizing opportunities provided by the powerful price-destruction forces of the Internet and developing financial services that further enhance benefits for customers.

## New Industry Creator

We will work to become the leader in creating and cultivating the core industries of the 21st century.

# The SBIH Group's Management Philosophy

## Social Responsibility

We will ensure that each company in the SBIH Group recognizes its social responsibilities as a member of society while fulfilling the demands of its stakeholders, contributing to the betterment of society.

## Self-Evolution

We will continue to be a company that evolves of its own volition by forming an organization that flexibly adapts to changes in the operating environment and incorporates corporate "Ingenuity" and "Self-transformation" as part of its organizational DNA.

## The SBIH Group's Corporate Vision

(Formulated in April 2008)

- Increase operating income to 100 billion yen in five years (year ending March 2013)
- Expand Asset Management and Brokerage & Investment Banking Business to two-thirds of operating income by year ending March 2013, with all other businesses accounting for the remaining one-third
- Transform the SBIH Group into a global organization that earns half its operating income outside Japan by year ending March 2013

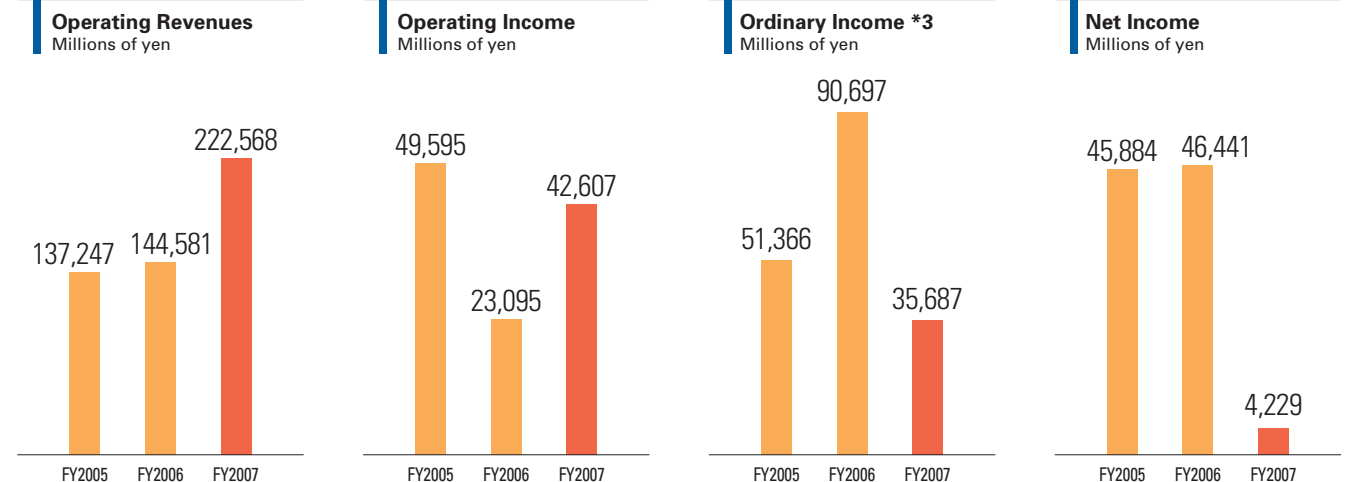
The SBIH Group makes a clear distinction between its "management philosophy" and "corporate vision." We regard our management philosophy as long-term and universal values to which we aspire and that this philosophy should not be easily altered because of a change in top management or shifts in the market.

On the other hand, our "corporate vision" concretely describes how the Company sees its desired corporate organization in the future and therefore must be realistic and attainable. In the current age of rapid change, a corporate vision is of a medium-term nature.

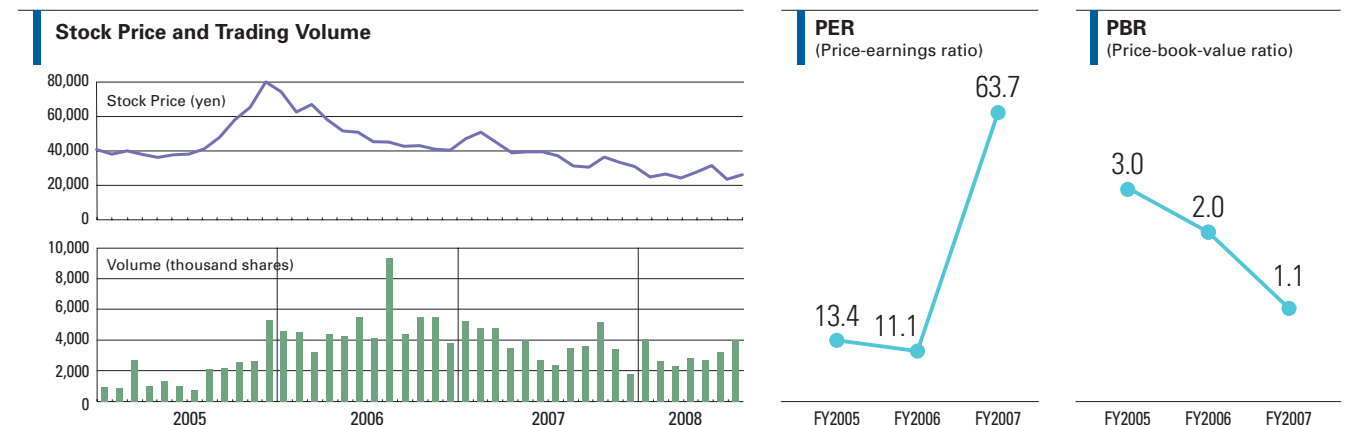
	Millions of Yen Years ended 31st March			Thousands of U.S. Dollars Year ended 31st March *1
	2006	2007	2008	2008
Operating Revenues	¥ 137,247	¥ 144,581	¥ 222,568	\$ 2,221,233
Operating Income	49,595	23,095	42,607	425,219
Net Income	45,884	46,441	4,229	42,205
Total Equity *2	268,123	346,641	387,766	3,869,925
Total Assets	1,331,644	1,367,222	1,219,247	12,168,136
Equity Ratio(%)	20.1	18.1	19.8	
Net Cash used in Operating Activities	(132,740)	(67,409)	50,074	499,738
Net Cash provided by Investing Activities	(33,137)	86,014	(20,610)	(205,690)
Net Cash provided by Financing Activities	200,746	(58,176)	(9,957)	(99,374)
Cash and Cash Equivalents, end of Year	132,545	115,092	159,007	1,586,901

\*1. U.S. Dollar figures are for reference only, and calculated at ¥100.20 to U.S. \$1.00, the exchange rate on 31st March 2008.

\*2. Due to the new accounting standard for presentation of equity, the Total Equity at 31st March 2007 and 31st March 2008 includes stock acquisition rights, minority interests, and any deferred gain or loss on derivatives accounted for under the hedge accounting standard. These items are not included in the Total Equity numbers for 31st March 2006.



\*3. Ordinary income represents periodic accounting profit/loss attributable to the nominal and recurring business operations of the entity. Ordinary income is calculated by adjusting operating income for gains on management of surplus funds (interest income, etc.) and the cost of raising funds (interest expense, etc.).



Note: Share price and trading volume figures are monthly averages (adjusted for stock splits).

PER = FY end TSE closing price / Earnings per share

PBR = FY end TSE closing price / Net assets per share\*  
Note: The closing price for FY2007 was ¥23,980.

\* Uses net assets prior to application of the new accounting standard for FY2005.