# **FINANCIAL SERVICES BUSINESS**

Customer Satisfaction Assessment of Financial Services Business Companies (As of June 30, 2018)



SBI証券 Online securities comprehensive ranking

"Oricon customer satisfaction ranking" of 2018; Online securities 1st



SBI Sumishin Net Bank

Online banking comprehensive ranking

"Oricon customer satisfaction ranking" of 2018; Online Banking 1st

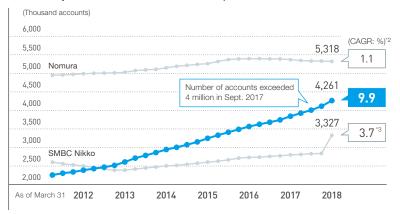


**SBI**' Insurance

Auto insurance satisfaction ranking

Kakaku.com: Auto Insurance Satisfaction Ranking (2018) 1st

## Number of Accounts of SBI SECURITIES and Two Major Face-to-face Securities Companies\*1

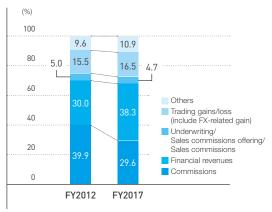


Sources: Each company's published information

- \*1 As of the end of Mar. 2017, Daiwa Securities' number of accounts totaled 3,886 thousand accounts.
- Daiwa Securities has not disclosed its figures beyond March 31, 2017

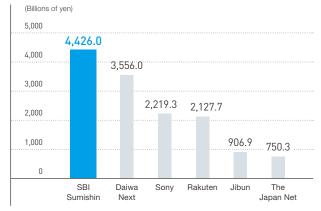
\*2 June 2011 to March 2018
\*3 Merged with SMBC Friend Securities in January 2018

# Changes in SBI SECURITIES' **Operating Revenue Structure**



\*Based on JGAAP

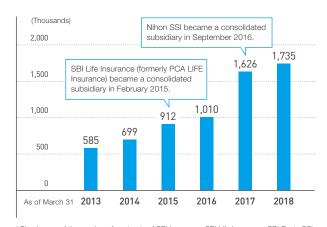
### Deposit Assets at Six Pure-play Internet Banks (non-consolidated)



Sources: Each company's published information

\*As of March 31, 2018

# Number of Contracts in SBI Insurance Group

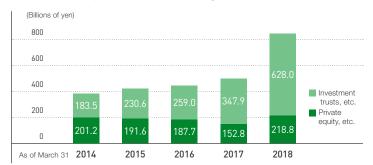


\*Simple sum of the number of contracts of SBI Insurance, SBI Life Insurance, SBI Resta SSI,

SBI IKIIKI SSI and Nihon SSI

# **ASSET MANAGEMENT BUSINESS**

### The SBI Group's Assets Under Management



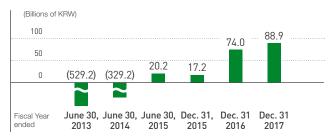
# Investment for FinTech Startup Companies



(As of July 31, 2018)

Approx. ¥24.0 billion through the FinTech Fund Approx. ¥16.5 billion by SBI Holdings and others

#### SBI SAVINGS BANK of South Korea Net Income



<sup>\*</sup>Fiscal year ended December 31, 2015 was an irregular accounting period of six months

#### Position in the Savings Banking Industry

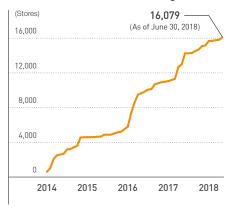
(Billions	of	KRW

	Total assets	Net income
SBI	5,729.8	88.9
OK	4,063.8	78.0
Korea Investment	2,607.5	50.8
Acuon (formerly HK)	2,260.3	25.2
Welcome	2,077.3	35.0

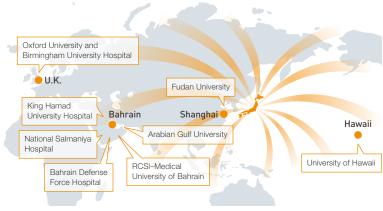
Sources: Each company's published information

# **BIOTECHNOLOGY-RELATED BUSINESS**

# Number of Domestic Stores that Offer Health Foods Containing 5-ALA



## Global R&D Partner for Pharmaceuticals Using 5-ALA



\*As of June 30, 2018

<sup>\*</sup>Calculated by the exchange rate as of the end of March each year

<sup>\*</sup>Amounts are rounded to the nearest ¥100 million

<sup>\* &</sup>quot;Private equity, etc." includes neither cash nor commitment amount to be paid in

<sup>\*&</sup>quot;Investment trusts, etc." are the sum of amounts of investment trusts and investment advisors. For funds that SBI Asset Management provides investment instruction to, if Morningstar Asset Management provides investment advisory services, assets are recorded in both Investment trusts and Investment advisory, respectively, so there are some overlapping amounts

<sup>\*</sup>Based on KGAAF