

									(Milions of Yen)	
New Accounting Standard	←Year Ended 31st March 2011						←Year Endi	ng 31st March 2012 -	→	
(With funds consolidated)	2010.6 Q1		2010.9 Q2	2010.12 Q3	2011.3 Q4	FY Total]	2011.6 Q1	Total for the first 3M	
	(2010. 4- 6)	QTD	(2010. 7- 9)	(2010.10-12)	(2012. 1- 3)	FY2011.3	YTD	(2011. 4- 6)	QTD	QTD
I OPERATING REVENUE	0.050		4 457	4 457	15 707	00.701	←	7.407	7.407	-
Asset Management	6.058		4.457	4.457	15.727	30.701		7.487	7.487	
A. Investment in Securities 1) Revenue from Operational Investment Securities	5,566 5,230		3,928 3,578	3,763 3,433	15,217 14,883	28,475 27,127	←	6,985 6,636	6,985 6,636	←
2) Fees from Funds	335		3,378	329	333	1,348	—	349	3 49	—
- Management Fee	335		349	329	333	1,348	<u> </u>	349	349	
- Establishment Fee	-		-	-	-	-	\sqcup	-	-	\sqcup
- Success Fee	-		-	-	-	-	ν	-	-	J
C. Investment Advisory Service Fee and Others	492		529	693	510	2,225		501	501	
Brokerage and Investment Banking	13,135		11,081	10,929	12,728	47.873		11,037	11,037	
Financial Services	7.170		7.338	7.686	8.335	30.530		9.598	9.598	
Housing and Real Estate Business	4,178		4,413	8,487	6.387	23,467		4,004	4,004	
A Real Estate Business	1,528		1,139	4,602	3,049	10,320		1,394	1,394	
B Financial Real Estate Business	2,275		2,861	3,475	3,034	11,646		2,336	2,336	
C Lifestyle Networks Business	373		413	409	303	1,500		273	273	
Total Segments	30,542		27,290	31,559	43,179	132,573		32,128	32,128	
All other segments	3,596		4,666	3,983	3,385	15,631		3,095	3,095	
Eliminations	(1,395)		(1,752)	(1,930)	(2,044)	(7,122)		(1,710)	(1,710)	
OPERATING REVENUE	32,743	▲ 6.5%	30,205	33,612	44,520	141,081	+ 13.3%	33,512	33,512	+ 2.4%
II OPERATING COSTS										
Asset Management Brokerage and Investment Banking	4,163 1,247		2,212 1,111	1,439 1,198	9,898 1,399	17,713 4,956		1,819 1,118	1,819 1,118	
Financial Services	5,132		5,413	5,741	6,650	22,938		8,050	8,050	
Housing and Real Estate Business	1,684		1,522	4,833	3,158	11,199		1,563	1,563	
All other segments Eliminations/Corporate	2,955 (226)		3,678 (248)	3,076 (533)	2,680 (655)	12,391 (1,663)		2,552 (487)	2,552 (487)	
OPERATING COSTS	14,956		13,690	15,756	23,131	67,535		14,615	14,615	
III SELLING, GENERAL AND ADMINISTRATIVE EXPENSE			,	,		,			,	
Asset Management	786		675	1,022	925	3,410		879	879	
Brokerage and Investment Banking Financial Services	9,081 1,561		8,995 1,966	9,341 2,208	9,375 2,393	36,793 8,128		8,992 2,253	8,992 2,253	
Housing and Real Estate Business	1,968		2,210	2,376	2,341	8,897		2,109	2,109	
All other segments	1,389		1,259	1,291	1,131	5,072		1,217	1,217	
Eliminations/Corporate	313		488	500	1,008	2,311		380	380	
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES IV OPERATING INCOME	15,100		15,596	16,741	17,175	64,613		15,833	15,833	
Asset Management	1,109		1,569	1,995	4,903	9,577		4,788	4,788	
Brokerage and Investment Banking	2,806		973	388	1,954	6,123		927	927	
Financial Services Housing and Real Estate Business	476 525		▲ 41 680	▲ 263 1,278	▲ 708 887	▲ 536 3,370		▲ 705	▲705 331	
All other segments	▲ 749		▲271	▲ 385	▲ 426	▲ 1,832		▲ 674	▲ 674	
Eliminations/Corporate	(1,482)		(1,992)	(1,898)	(2,396)	(7,769)		(1,603)	(1,603)	
OPERATING INCOME	2,685	▲ 15.6%	919	1,114	4,212	8,932	+ 160.3%	3,063	3,063	+ 14.1%
▼ OTHER INCOME ▼ OTHER EXPENSES	613 2,261		140 1.402	626 1.569	▲194 1.360	1,186 6,593		1,045 1,642	1,045 1,642	
ORDINARY INCOME	1,038	▲ 58.5%	▲342	171	2,658	3,525	+ 216.8%	2,467	2,467	+ 137.7%
WI SPECIAL INCOME	2,378		47	2,887	4,705	10,018	1	1,524	1,524	
WIII SPECIAL LOSS	2,575		432	269	4,836	8,113		264	264	
INCOME BEFORE INCOME TAXES	841	▲ 72.1%	▲72 7	2,789	2,526	5,430	+ 489.7%	3,727	3,727	+ 343.1%
Income Taxes	459		931	2,450	3,250	7,092		2,351	2,351	
INCOME BEFORE MINORITY INTERESTS	381 ▲882		▲1,658 ▲ 1,080	339 ▲485	▲724	▲1,661 ▲ 6,196	4	1,375 ▲ 140	1,375 ▲ 140	
Minority Interests in income NET INCOME	1,264	▲ 33.4%	▲1,080	▲ 485	▲ 3,748 3.024	4.534	+ 93.0%	1.515	1,515	+ 19.9%
NET INCOME	1,204	■ 33.4%	₩9/6	024	3,024	4,034	T 93.0%	1,015	1,015	T 18.87

Note: SBI Holdings began consolidating some investment funds in FY2006 (year ended March 2007) interim period, complying with Practical Issues Task Force No.20 (PITF No.20) issued by the Accounting Standards Board of Japan (ASBJ) on September 8th, 2006 "Practical Solution on Application of Control Criteria and Influence Criteria to Investment Associations."



									(Milions of Yen)	
Previous Accounting Standard	←		Year Ended	31st March 20	11		→	←Year Endi	ng 31st March 2012	
(Without consolidating funds)	2010.6 Q1		2010.9 Q2	2010.12 Q3	2011.3 Q4	FY Total]	2011.6 Q1	Total for the first 3M	
(·······ar concondum) rando)	(2010. 4- 6)	QTD	(2010. 7- 9)	(2010.10-12)	(2011. 1- 3)	FY2011.3	YTD	(2011. 4- 6)	QTD	QTD
I OPERATING REVENUE										
Asset Management	4.433		4.980	4.174	14.845	28.434		7.158	7.158	
A. Investment in Securities	3,982		4,527	3,529	14,392	26,431	←	6,689	6,689	←
Revenue from Operational Investment Securities Fees from Funds	3,143 838		3,670 856	2,686 842	13,591 801	23,092 3,338		5,886 803	5,886 8 03	-
- Management Fee	825		825	833	786	3,270		799	799	
- Establishment Fee - Success Fee	13		31	8 -	14	21 46		-	-	Γ
C. Investment Advisory Service Fee and Others	451		452	645	453	2,002		468	468	
Brokerage and Investment Banking	13,135		11,081	10,929	12,728	47,873		11,037	11,037	
Financial Services	<u>7.170</u>		7.338	7.686	8.335	30.530		9.598	9.598	
Housing and Real Estate Business	4,178		4,413	8,487	6,387	23,467		4,004	4,004	
A Real Estate Business	1,528		1,139	4,602	3,049	10,320		1,394	1,394	
B Financial Real Estate Business	2,275		2,861	3,475	3,034	11,646		2,336	2,336	
C Lifestyle Networks Business	373		413	409	303	1,500		273	273	
Total Segments	28,917		27,813	31,277	42,297	130,305		31,799	31,799	
All other segments Eliminations	3,596 (1,395)		4,666 (1,752)	3,983 (1,930)	3,385 (2,044)	15,631 (7,122)		3,095 (1,710)	3,095 (1,710)	
OPERATING REVENUE	31,117	▲ 6.2%	30,727	33,330	43,638	138,813	+ 13.2%	33,183	33,183	+ 6.6%
II OPERATING COSTS	51,111		00,1.23		10,000	100,010		55,155	55,155	
Asset Management	2,120		1,711	717	5,789	10,339		1,393	1,393	
Brokerage and Investment Banking	1,247		1,111	1,198	1,399	4,956		1,118	1,118	
Financial Services Housing and Real Estate Business	5,132 1,684		5,413 1,522	5,741 4.833	6,650 3,158	22,938 11,199		8,050 1,563	8,050 1,563	
All other segments	2,955		3,678	3,076	2,680	12,391		2,552	2,552	
Eliminations/Corporate	(226)		(248)	(533)	(655)	(1,663)		(487)	(487)	
OPERATING COSTS	12,914		13,189	15,034	19,022	60,160		14,189	14,189	
III SELLING, GENERAL AND ADMINISTRATIVE EXPENSI Asset Management	:S 773		678	872	775	3,099		882	882	
Brokerage and Investment Banking	9,081		8,995	9,341	9,375	36,793		8,992	8,992	
Financial Services	1,561		1,966	2,208	2,393	8,128		2,253	2,253	
Housing and Real Estate Business All other segments	1,968 1,389		2,210 1,259	2,376 1,291	2,341 1,131	8,897 5,072		2,109 1,217	2,109 1,217	
Eliminations/Corporate	313		488	500	1,008	2,311		380	380	
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	15,087		15,599	16,590	17,025	64,302		15,835	15,835	
▼ OPERATING INCOME										
Asset Management Brokerage and Investment Banking	1,539 2,806		2,589 973	2,585 388	8,280 1,954	14,995 6,123		4,883 927	4,883 927	
Financial Services	476		▲ 41	▲ 263	1,334 ▲708	▲ 536		▲ 705	▲ 705	
Housing and Real Estate Business	525		680	1,278	887	3,370		331	331	
All other segments Eliminations/Corporate	▲749 (1,482)		▲271 (1,992)	▲385 (1,898)	▲426 (2,396)	▲1,832 (7,769)		▲674 (1,603)	▲674 (1,603)	
OPERATING INCOME	3,116	▲ 4.6%	1,938	1,705	7,590	14,350	+ 216.2%	3,158	3,158	+ 1.4%
V OTHER INCOME VI OTHER EXPENSES	595 2,335		98 1,348	542 1.551	▲ 240 1,264	996 6,500		1,018 1,614	1,018 1,614	
ORDINARY INCOME	1,377	▲ 46.7%	689	695	6,084	8,846	+ 306.5%	2,562	2,562	+ 86.1%
WII SPECIAL INCOME	2,321		30	2,882	4,707	9,941		1,382	1,382	
WI SPECIAL LOSS	2,575 1,122	▲ 63.8%	432 288	261	4,841 5,950	8,110 10,677	+ 411.5%	264 3,681	264	+ 227.9%
INCOME BEFORE INCOME TAXES	1,122 459	a 03.6%	931	3,316 2,450	5,950 3,250	7.092	T 411.570	2,351	3,681 2,351	T 441.9%
Income Taxes INCOME BEFORE MINORITY INTERESTS	663		931 ▲643	2,450 866	3,250 2,699	7,092 3,585	ł	2,351 1,329	2,351 1,329	
Minority Interests in income	▲ 601		▲ 65	41	2,000	▲ 949		▲ 186	▲ 186	
NET INCOME	1,264	▲ 33.4%	▲ 578	824	3,024	4.534	+ 93.0%	1,515	1,515	+ 19.9%
	1,207			VL-1	0,02.7	7,007	ı	1,010	1,010	

Note: SBI Holdings began consolidating some investment funds in FY2006 (year ended March 2007) interim period, complying with Practical Issues Task Force No.20 (PITF No.20) issued by the Accounting Standards Board of Japan (ASBJ) on September 8th, 2006 "Practical Solution on Application of Control Criteria and Influence Criteria to Investment Associations."