

# Consolidated Financial Highlights 9-year Summary

Adopted IFRSs from the year ended March 31, 2013

Years Ended March 31	2013	2014
Operating revenue / Revenue* <sup>1</sup>	154,285	232,822
Profit before income tax expense	15,022	38,899
Profit for the year attributable to owners of the Company	3,817	21,439
Total assets	2,494,387	2,875,304
Equity attributable to owners of the Company	303,299	325,631
Net cash generated from (used in) operating activities	(36,984)	29,401
Net cash generated from (used in) investing activities	(19,060)	16,811
Net cash generated from (used in) financing activities	25,699	92,538
Cash and cash equivalents at the end of the year	133,362	276,221

\*<sup>1</sup> Beginning with the fiscal year ended March 31, 2016, the income categories "Operating revenue" and "Other financial income" have been eliminated, and the amounts have been combined and presented as "Revenue." Figures for the years ended March 31, 2013 to March 31, 2015 are "Operating revenue."

Revenue* <sup>1</sup>	Financial Services Business	113,340	147,835
	Asset Management Business	33,011	72,725
	Biotechnology, Healthcare & Medical Informatics Business	970	2,195
	Others	9,240	11,626
	Elimination or Corporate	(2,276)	(1,559)
Profit before income tax expense	Financial Services Business	18,741	37,298
	Asset Management Business	6,259	8,990
	Biotechnology, Healthcare & Medical Informatics Business	(3,900)	(2,432)
	Others	1,659	2,438
	Elimination or Corporate	(7,737)	(7,395)

Note: For FY2012 to FY2020, whereas there are Group companies that were transferred from one segment to another, the abovementioned figures reflect disclosed figures for each fiscal year, so there may be some discrepancies.

Ratio of equity attributable to owners of the Company to total assets	12.2	11.3
Substantive ratio of equity attributable to owners of the Company to total assets* <sup>2</sup>	22.9	22.2
Ratio of profit to equity attributable to owners of the Company (ROE)	1.3	6.8

\*<sup>2</sup> Represents the substantive equity ratio, calculated by subtracting customer asset accounts (that is, asset accounts for margin transaction assets, cash segregated as deposits, etc.) and liability accounts (margin transaction liabilities, guarantee deposits received, and deposits from customers, etc.) held by the Company's subsidiary SBI SECURITIES.

Equity per share attributable to owners of the Company (BPS)	1,401.39	1,504.19
Basic earnings per share attributable to owners of the Company (EPS)	17.58	99.04
Dividend per share	10.00	20.00

PER (Price-earnings ratio)	47.27	12.56
PBR (Price-book-value ratio)	0.6	0.8

PER= Fiscal year-end TSE closing price/Basic earnings per share attributable to owners of the Company

PBR= Fiscal year-end TSE closing price/Equity per share attributable to owners of the Company

The closing price for FY2020 was ¥3,000.

Total dividend	2,170	4,340
Share repurchase amount* <sup>3</sup>	0	0
Total shareholder returns	2,170	4,340

\*<sup>3</sup> As part of shareholder returns, the amount of treasury stock acquired relevant to the business performance for each fiscal year are stated.

In addition, the Company acquired treasury stock worth ¥9,519 million in FY2017 and ¥10 billion in FY2018, but it is not stated on the table since it was left unrealized for the purpose of shareholder returns.

Payout ratio	56.9	20.2
Total shareholder returns ratio	56.9	20.2

Employees	5,007	5,352
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(Millions of yen)

	2015	2016	2017	2018	2019	2020	2021
	245,045	261,744	261,939	337,017	351,411	368,055	<b>541,145</b>
	63,067	52,227	43,139	71,810	83,037	65,819	<b>140,380</b>
	45,721	34,115	32,455	46,684	52,548	37,487	<b>81,098</b>
	3,400,763	3,126,784	3,850,001	4,535,964	5,034,124	5,513,227	<b>7,208,572</b>
	383,491	371,590	377,992	427,815	456,675	451,476	<b>562,116</b>
	(36,197)	32,478	(17,952)	(33,235)	(71,665)	26,849	<b>(178,403)</b>
	52,305	11,179	2,437	7,881	(54,731)	(70,887)	<b>(82,071)</b>
	(15,524)	(76,230)	159,467	74,575	407,746	181,626	<b>210,822</b>
	290,826	248,050	391,572	437,148	713,974	843,755	<b>802,702</b>

(Millions of yen)

	162,645	159,012	176,989	217,272	229,239	246,753	<b>311,724</b>
	65,843	98,725	80,392	117,572	118,631	115,767	<b>208,332</b>
	2,182	4,021	5,530	4,199	3,729	3,920	<b>5,627</b>
	15,710	2,259	883	1,213	3,677	5,512	<b>21,740</b>
	(1,335)	(2,273)	(1,855)	(3,239)	(3,865)	(3,897)	<b>(6,278)</b>
	67,309	50,458	48,853	63,888	66,568	53,379	<b>85,755</b>
	8,132	17,996	13,940	56,491	51,107	35,165	<b>84,853</b>
	(7,310)	(6,572)	(9,574)	(37,252)	(19,179)	(11,431)	<b>(8,630)</b>
	2,779	(835)	(830)	(1,328)	(6,912)	(1,771)	<b>(10,595)</b>
	(7,843)	(8,820)	(9,250)	(9,989)	(8,547)	(9,523)	<b>(11,003)</b>

(%)

	11.3	11.9	9.8	9.4	9.1	8.2	<b>7.8</b>
	22.2	21.7	18.3	16.7	15.3	14.2	<b>13.1</b>
	12.9	9.0	8.7	11.6	11.9	8.3	<b>16.0</b>

(Yen)

	1,771.19	1,792.08	1,856.47	1,937.72	2,000.82	1,955.91	<b>2,297.87</b>
	211.18	160.83	159.38	220.54	231.43	163.18	<b>339.78</b>
	35.00	45.00	50.00	85.00	100.00	100.00	<b>120.00</b>

(Times)

	6.89	7.11	9.74	11.03	10.66	9.67	<b>8.83</b>
	0.8	0.6	0.8	1.3	1.2	0.8	<b>1.3</b>

(Millions of yen)

	7,594	9,393	10,153	18,711	22,984	23,077	<b>29,324</b>
	10,000	5,000	8,000	0	19,427	0	<b>0</b>
	17,594	14,393	18,153	18,711	42,412	23,077	<b>29,324</b>

(%)

	16.6	28.0	31.4	38.5	43.2	61.3	<b>35.3</b>
	38.5	42.2	55.9	40.1	80.7	61.6	<b>36.2</b>

(Persons)

	6,094	5,480	4,455	5,391	6,439	8,003	<b>9,209</b>
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