

SELF-EVOLUTION AND CO-CREATION

We have achieved sustainable growth through
a Group-wide strategy that captures current trends

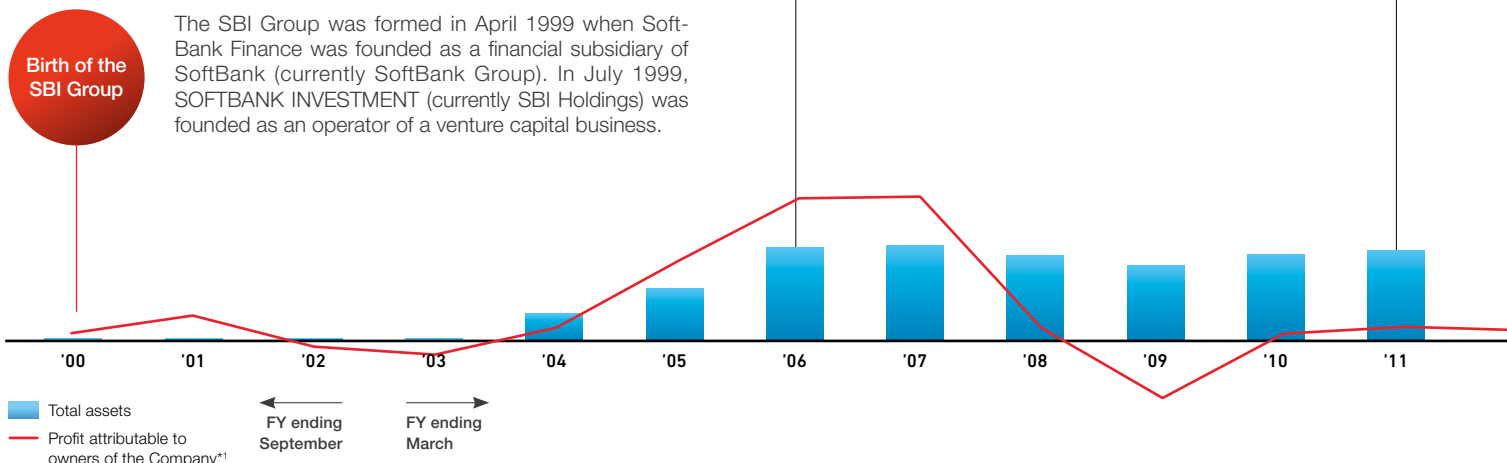
The SBI Group was established in 1999 as a pioneer of Internet-based financial services in Japan. It has built a unique Internet Financial Services ecosystem, encompassing a wide range of financial services such as securities, banking, and insurance. In addition to this ecosystem, the Group has positioned its Asset Management Business, that primarily invests in and develops venture companies and overseas financial services businesses, and the Biotechnology, Healthcare & Medical Informatics Business, which includes R&D, manufacturing, and sales of pharmaceuticals and health foods, as its three major businesses. We have achieved growth through a process of continual self-evolution driven by a Group-wide strategy designed to capture current trends.

The Internet financial ecosystem developed by the Group since its founding has organically combined with the latest technologies to create a new digital financial ecosystem. In the future, we will strive to harness the growth of the rapidly expanding digital space (digital world) and make the transition into the digital space ecosystem that further develops the digital financial ecosystem.

Transitions in Overall Strategy

From Japan's SBI to the World's SBI

The SBI Group used reversals of the trade balance and income balance in 2005 as an opportunity to accelerate the establishment of an investment framework in emerging markets with high growth potential, focusing on Asia, and to jointly establish funds with major local partners to make investments. We are now bolstering this global investment framework and promoting the development of financial services businesses that focus on Asia.



Social trends

- The Financial Big Bang in Japan
- Internet revolution

- Japan's trade/ income balances reverse

- The global financial crisis

Selection and Concentration

During a deteriorating business environment originating from the BNP Paribas shock, the SBI Group fully instituted a “selection and concentration” approach to its businesses in FY2010 to transition the focus of business management from expanding the Group’s scale to one focused on profitability. Specific steps included the sale of real estate and other non-core businesses that had weak synergy with the three core businesses of the Financial Services Business, and restructuring within the Group to a model that better facilitated the leveraging of synergy. As a result of such changes, Group resources, such as generated cash, were concentrated into the Financial Services Business, the Asset Management Business, and the Biotechnology-related Business (currently the Biotechnology, Healthcare & Medical Informatics Business), so that businesses in deficit could promptly return to profitability while businesses in surplus could further expand their profits, thereby realizing the strengthening of the Group’s overall profitability.

Fintech Expansion and Blockchain Utilization

Until now, the SBI Group has realized dramatic Group growth through the building of an online financial ecosystem. We are striving to evolve into a new digital financial ecosystem centered on revolutionary blockchain technology, while introducing fintech into the financial services offered by the SBI Group. We are also expanding digital asset-related businesses, using blockchain technology and distributed ledger technology (DLT).

Contributing to Regional Revitalization

In order to contribute to Japan’s national strategy of regional revitalization, the SBI Group has been expanding alliances with financial institutions nationwide. By doing so, we are advancing initiatives to encourage regional financial institutions to make qualitative changes, thereby improving their profitability and raising their corporate value. Furthermore, not only will we engage with regional financial institutions in these endeavors, but we will also become more directly involved in the revitalization of regional economies. To this end, we are initiating alliances with various companies as we move forward on initiatives for regional revitalization from a higher perspective. As part of this, we began initiatives in 2020 to contribute to the economic revitalization to the west of the Kansai region by providing wide-ranging support in the construction of next-generation international financial centers in Osaka and Kobe.

Building a Digital Space Ecosystem

Digitalization is accelerating in various areas of society, and we are entering the era of Web 3.0. Sometimes described as the next iteration of the Internet, Web 3.0 is based on blockchain and characterized by a decentralized and trustless system. In the era of Web 3.0, the SBI Group’s goal is to develop into a digital space ecosystem that transcends the financial business.

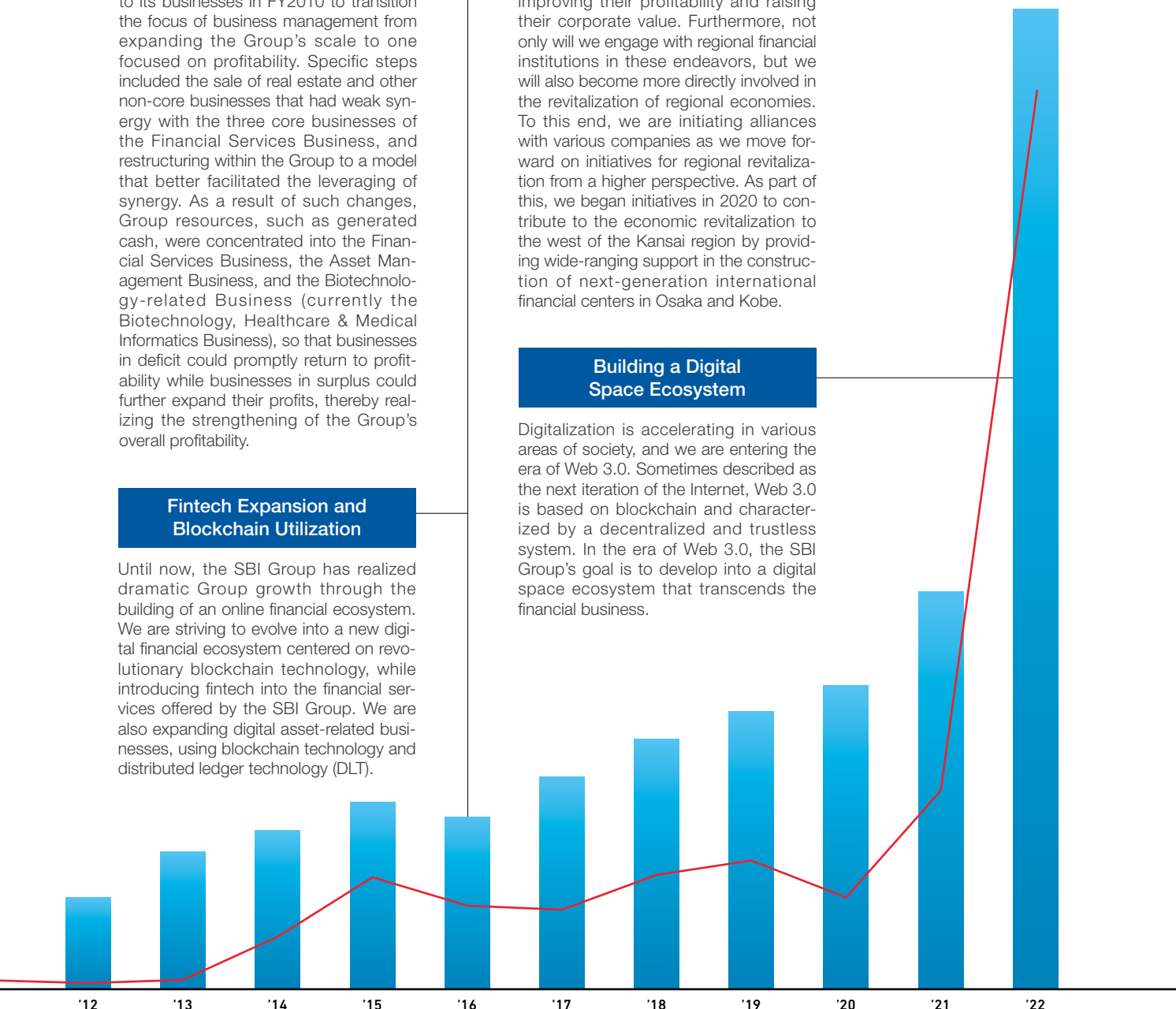
FY2021

Profit attributable to owners of the Company^{*1}

¥366.9 billion

Total assets

¥17,838.2 billion



Change to
IFRS

^{*1} From the fiscal year ended September 30, 1999 to the fiscal year ended March 31, 2012, net income is under JGAAP. From the fiscal year ended March 2013 onward, profit for the year attributable to owners of the Company is under IFRS

^{*2} “Total assets” for the fiscal years ended March 31, 2012 and earlier represent “total assets” under JGAAP

^{*3} The fiscal year ended March 31, 2003 was six months because of a change in the fiscal year end

● Rise of fintech
● Abenomics

● Promotion of regional revitalization

● Spread of COVID-19

● The Russian invasion of Ukraine