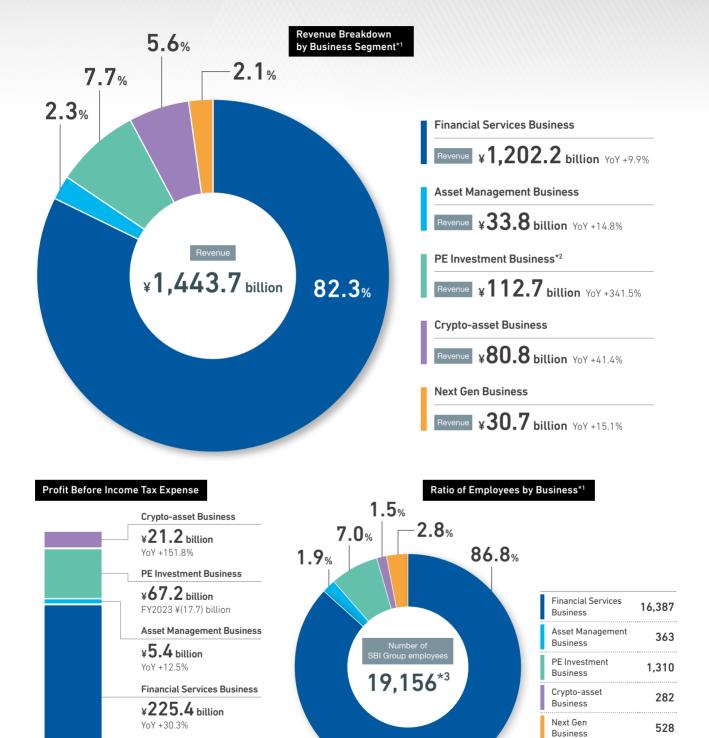
# SBI GROUP AT A GLANCE (FY2024)



Next Gen Business ¥ (9.9) billion

FY2023 ¥(5.0) billion

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<sup>\*1</sup> The breakdown of revenue and employee percentages by business segment is presented as a composite ratio of each segment's total revenue and employees.
\*2 As of April 2025, the Investment Business has been renamed to the PE Investment Business.

<sup>\*3</sup> Includes 286 employees who are common across the entire company.

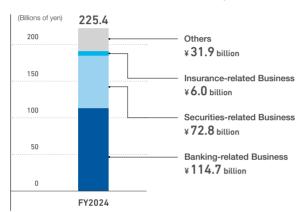
# Financial Services Business

¥1,202.2 billion ¥225.4 billion

 $Y_0Y + 9.9\%$ 

 $Y_0Y + 30.3\%$ 

### Breakdown of Profit Before Income Tax Expense



<sup>\*</sup> Rounded to the nearest 100 million yen

#### Principal Companies

SRI Shinepi Rank

#### Banking-related Business

Shinsei Financial API US Showa Leasing SBI SHINSELASSET FINANCE SBI Sumishin Net Bank

SBI SAVINGS BANK SBI Bank

SBI LY HOUR BANK

**TPBank** 

SBI ARUHI

SBI Regional Bank Holdings

#### Securities-related Business

SBI SECURITIES SBI Liquidity Market

SBI FXTRADE

SBI MONEYPI AZA

SBI Neotrade Securities

FOLIO Holdings

SBI Benefit Systems

Japannext

Osaka Digital Exchange

**FPT Securities** 

SBI Royal Securities SBI Thai Online Securities BNI SEKURITAS

#### Insurance-related Business

SBI Insurance Group

SBI Insurance

SBI Life Insurance

SBI IKIIKI SSI

SBI Nihon SSI

SBI Resta SSI

SBI PRISM SSI

SBI JOGUCHI SAFETY SSI

SBI Pet SSI

Ly Hour SBI Insurance

#### Others

SBI Leasing Services

SBI NEO FINANCIAL SERVICES

SBI FinTech Solutions

SBI Remit

SBI Business Solutions

SBI Ripple Asia

THE Global

#### Business overview for FY2024

## **Banking-related Business**

- SBI Shinsei Bank achieved year-on-year growth in both revenue and profit under JGAAP accounting, driven by increased revenue from corporate sales, structured finance, mortgage loans, non-banking, and operating assets in overseas operations, as well as the results of strategic initiatives, including inorganic growth.
- SBI Sumishin Net Bank achieved steady loan growth in the housing loan business and an increase in interest income with the rise in investment yields, leading to a 44.3% year-on-year increase in share of profit of investments accounted for under the equity method (IFRS).
- At SBI SAVINGS BANK of South Korea, underlying earnings remain steady while the convergence of deteriorated loan receivables is being resolved. As a result, business performance is on an improving trend with the capital adequacy ratio reaching a record high of 17.81%.

#### Securities-related Business

- SBI SECURITIES has recovered its ¥38.0 billion in estimated lost earnings from the "ZERO Revolution" by diversifying its revenue sources, enabling it to achieve year-onyear growth in income and profit.
- Financial revenue and trading revenue each reached record highs, while commission income on foreign stocks also hit a record level amid brisk trading of foreign stocks boosted by the tailwind from the waiving of real-time exchange fees on USD/JPY trades in the third phase of the "ZERO Revolution" launched on December 1, 2023.
- The growth in the customer base from the "ZERO Revolution" and greater penetration of the new NISA were major contributors for the substantial increase in investment trust balances, leading to achieving a record high revenue from investment trust fees.

### Insurance-related Business

- At the SBI Insurance Group, steady year-on-year growth in policies in force across the Group drove ordinary revenue, ordinary income, and net profit attributable to owners of the Company to record highs.
- In light of the strong performance trends in FY2024, the Company paid a year-end dividend of 23 yen per share, up 5 yen from the previous fiscal year.

# **Asset Management Business**

¥33.8 billion

 $Y_0Y + 14.8\%$ 

Profit before income tax expense

#### SBI Group's assets under management



#### Principal Companies

SBI Global Asset Management SBI Asset Management Wealth Advisor Carret Asset Management SBI RHEOS HIFUMI SBI Okasan Asset Management

SBI Alternative Asset Management

SBI-Man Asset Management

#### Business overview for FY2024

- The significant increase in assets under management at each company reflects start of the new NISA which contributed to record high revenue in the segment.
- The SBI Group's assets under management was ¥10.5 trillion at the end of FY2024 with the goal of achieving ¥20 trillion by end of FY2027.
- At SBI Global Asset Management, revenue has reached a record high for the sixth consecutive period, and ordinary profit has set a new record for 14th consecutive period.

# PE Investment Business

YoY +341.5%

Profit before income tax expense

¥ 112.7 billion ¥ 67.2 billion

FY2023 ¥(17.7) billion

Breakdown of profit/loss from the change in fair value and profit/loss on sales of investment securities

(Millions of yen)

		FY2023	FY2024
Profit/loss from the change in fair value and profit/ loss on sales of investment securities		(14,346)	72,756
	Listed Securities	7,929	7,634
	Unlisted Securities	(22,275)	65,122

## Principal Companies

SBI Capital Management SBI Investment SBI Shinsei Corporate Investment SBI Regional Business Investment

SBI Digital Strategic Investment SBI Hong Kong Holdings

SBI VENTURES ASSET

SBI Ven Capital SBI Investment KORFA SBI (China)

#### Business overview for FY2024

• As the result of higher valuations of several unlisted stocks related to AI, blockchain and crypto assets, profit before income tax expense improved significantly from a loss in FY2023 to a profit of ¥67.2 billion in FY2024.

Note: As of April 2025, the Investment Business has been renamed to the PE Investment Business

# Crypto-asset Business

Revenue

\$80.8 billion

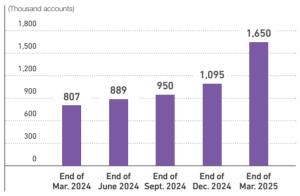
YoY +41.4%

Profit before income tax expense

¥21.2 billion

YoY +151.8%

Number of customers on SBI Group's crypto asset exchanges\*



<sup>\*</sup> Sum of SBI VC Trade and BITPoint Japan accounts

#### Principal Companies

SBI VC Trade BITPoint Japan B2C2 HashHub

#### Business overview for FY2024

- Amid the rejuvenation of the worldwide crypto asset market, B2C2 which achieved significant growth, and crypto asset exchanges which successfully expanded the customer base while succeeding in implementing new measures, brought segment revenues and profit before income tax expense to record highs.
- Further strengthening of recurring revenue streams such as staking and leveraged trading in the crypto asset trading business towards stabilization of revenue base.
- In March 2025, SBI VC Trade's number of accounts and assets under custody increased to approx. 1.27 million accounts and approx. ¥400 billion respectively, due to transfer of all accounts and assets under custody from DMM Bitcoin Co., Ltd.

# Next Gen Business

Revenue

 ${\tt 30.7}$  billion

YoY +15.1%

Profit before income tax expense

¥ (9.9) billion

FY2023 ¥(5.0) billion

Products submitted by SBI ALApromo under the system of "Foods with Functional Claims" and approved

by the consumer affairs agency (Launch date in parentheses)

- ALA PLUS TOH DOWN (December 2015)
- SBI ICHOHA
   (December 2017)
- ALA PLUS TOH DOWN RICH (November 2018)
- (November 2018)
   ALA PLUS FUKAI NEMURI
   (March 2019)
- ALA PLUS KARADA ACTIVE (October 2019)
- HATSUGAGENMAI NO SOKOJIKARA (April 2021)
- ALA PLUS MENTAL CARE (July 2021)

- ALA PLUS TOH DOWN ALACIA (December 2021)
- ALA PLUS GOLD HIROU-KAN KEIGEN (May 2022)
- ALA PLUS TOH DOWN DRINK (September 2022)
- ALA PLUS Glycolipid Down (July 2023)
- ALA PLUS TOH DOWN Soft Candy (March 2024)
- ALA PLUS Kokoro Care Soft Candy (March 2024)

Note: As of June 30, 2025

## Principal Companies

SBI Pharmaceuticals
SBI ALApromo
SBI Biotech
Medical Data Vision
SBI Digital Asset Holdings
SBI Security Solutions
SBI DIGITAL MARKETS

ASIA DIGITAL EXCHANGE HOLDINGS

SBI R3 Japan SBINFT SBI Wellness Bank SBI Smart Energy SBI Traceability Machi no Wa Holdings Mynavi

#### Business overview for FY2024

- The Biotechnology, Healthcare & Medical Informatics business secured a profit due to the absence of the extraordinary loss recorded in the previous year which resulted from the revaluation of raw material inventories for the health food business in the 5-ALA-related business.
- Although Machi no Wa Holdings secured a profit, the overall cutting-edge technology sector, including Web3 and digital assets, remains in a phase of upfront investment.