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SBI HOLDINGS, INC. (Incorporated in Japan with limited liability) (Stock code: 6488)

## CONVOCATION NOTICE FOR THE 13TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

The following set out the Convocation Notice for the 13th Ordinary General Meeting of Shareholders of SBI Holdings, Inc. to be held on 29 June 2011.

As the HDR holders of SBI Holdings, Inc. are not entitled to instruct the Depositary or its nominee to attend and vote at the 13th Ordinary General Meeting of Shareholders, no printed copies of this Convocation Notice for the 13th Ordinary General Meeting of Shareholders will be sent to them.

For other meetings at which HDR holders of SBI Holdings, Inc. are entitled to instruct the Depositary or its nominee to attend and vote, printed copies of the notices will be sent to the HDR holders accordingly.

On behalf of the Board SBI Holdings, Inc. Yoshitaka Kitao Chief Executive Officer

Japan, 8 June 2011

As of the date of this announcement, the executive Directors are Mr. Yoshitaka Kitao, Mr. Yasutaro Sawada, Mr. Kenji Hirai, Mr. Takashi Nakagawa, Mr. Tomoya Asakura, Mr. Takashi Okita, Mr. Noriaki Maruyama and Mr. Shumpei Morita, the non-executive Directors are Mr. Taro Izuchi, Mr. Hiroyoshi Kido, Mr. Noriyoshi Kimura and Mr. Hiroshi Tasaka and the independent non-executive Directors are Mr. Masaki Yoshida, Mr. Kiyoshi Nagano, Mr. Keiji Watanabe, Mr. Takeshi Natsuno and Mr. Akihiro Tamaki. Notes:

- (1) This Notice is made for the shareholders at 31 March 2011 and is translated from the Japanese Convocation Notice.
- (2) The record date for determining the list of eligible Shareholders entitled to vote at our ordinary general meeting of shareholders is 31 March each year under our Articles. Therefore our shareholders who have acquired our shares after the record date of 31 March 2011 are not entitled to attend and vote at "THE 13TH ORDINARY GENERAL MEETING OF SHAREHOLDERS". HDR holders who have acquired our HDRs after our listing date of 14 April 2011, on which the HDRs are listed on The Stock Exchange of Hong Kong Limited, are not entitled to instruct the Depositary or its nominee to attend and vote at "THE 13TH ORDINARY GENERAL MEETING OF SHAREHOLDERS" under the terms of the Depositary Agreement.

Securities Code: 8473 June 8, 2011

Yoshitaka Kitao Representative Director and CEO

SBI Holdings, Inc. 1-6-1, Roppongi, Minato-ku, Tokyo, Japan

## CONVOCATION NOTICE FOR THE 13TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

Dear Shareholders:

Notice is hereby given that the 13th Ordinary General Meeting of Shareholders of SBI Holdings, Inc. (the "Company") will be held as detailed hereinafter, and your attendance is cordially requested.

In the event that you are unable to attend the meeting, you may exercise your voting rights using one of the methods below. To do so, we kindly ask that you first examine "THE REFERENCE MATERIALS FOR THE GENERAL MEETING OF SHAREHOLDERS" set out later in this document, and then exercise your voting rights in accordance with the manner set out in "How to Exercise Voting Rights" (pp. 102-104) by the close of the Company's business (5:45 p.m., Japan time) on Tuesday, June 28, 2011.

### **Exercise of Voting Rights in Writing**

Please indicate on the Voting Rights Exercise Form enclosed herewith your approval or disapproval of the proposals and return the form. The form must reach the Company by the above-mentioned deadline.

## Exercise of Voting Rights via the Internet, Etc.

Please refer to "**How to Exercise Voting Rights**" (pp. 102-104) and exercise your voting rights by the above-mentioned deadline.

#### Particulars

 Date and time: Wednesday, June 29, 2011, at 10 a.m., Japan time
Location: Hall C, Tokyo International Forum, 3-5-1 Marunouchi, Chiyoda-ku, Tokyo, Japan (See "Access to the Meeting Room" set out at the end of this document.)

#### 3. Matters to be dealt with at the Meeting:

#### Matters for Reporting

- 1. Report on the Business Report and the Consolidated Financial Statements, and report on results of the audit by the Accounting Auditor and the Board of Corporate Auditors on the Consolidated Financial Statements for the 13th fiscal year (from April 1, 2010 to March 31, 2011)
- 2. Report on the Non-Consolidated Financial Statements for the 13th fiscal year

#### Matters for Resolution

First Item of Business	Partial Incorpor	Amendment ation	to	the	Articles	of
Second Item of Business	Election	of Twenty-one	(21)	Direc	etors	
Third Item of Business	Election	of One (1) Co	rpora	te Au	litor	
Fourth Item of Business	Election	of One (1) Sub	stitu	te Cor	porate Aud	itor

— End of convocation notice —

- \* Attendees are kindly requested to submit the enclosed Voting Rights Exercise Form at the reception desk at the entrance of the meeting room.
- \* In the event of any changes being made to "THE REFERENCE MATERIALS FOR THE GENERAL MEETING OF SHAREHOLDERS", or to the "Business Report", "Consolidated Financial Statements" or the "Non-Consolidated Financial Statements", matters as changed will be posted on the Company's website on the Internet (<u>http://www.sbigroup.co.jp/investors/index.html</u>).

## Information Regarding Debriefing Session on Recent Management News

We hereby inform you that, after the close of the Ordinary General Meeting of Shareholders, we will hold a debriefing session on recent developments in management at the same location.

In this session, held separately from the Ordinary General Meeting of Shareholders, we would like to provide our shareholders with details of the Group's business activities and explain our future prospects. We also hope to address questions or inquiries from our shareholders.

We would be very grateful if you could use some of your valuable time to attend the session, after the Ordinary General Meeting of Shareholders, to further your understanding of the Group.

### Attachment

### **Business Report**

(April 1, 2010 to March 31, 2011)

### I. GROUP

# 1. BUSINESS IN THE CONSOLIDATED FISCAL YEAR ENDED MARCH 31, 2011

### (1) **Progress of Business and Results**

During the consolidated fiscal year ended March 31, 2011, while Japan's economic environment remained severe with a continuing high unemployment rate, there were signs of partial recovery as consumer spending strengthened in some segments and corporate performance partially improved primarily among companies positioned to achieve growth overseas, especially Asia. However, the Great East Japan Earthquake in March 2011 caused production and consumption activities to rapidly weaken through the fiscal year-end, and there are serious concerns that the aftermath of the disaster will linger going forward.

Stock market conditions that significantly impact investment and securities-related businesses remained generally weak in Japan although the market began to look upward after hitting the bottom in the second quarter of the fiscal year. After the March earthquake, however, the stock market was considerably shaken and the Nikkei Stock Average as of the fiscal year-end fell 12% year-on-year. Individual stock brokerage trading value declined 16% from a year before. Meanwhile, emerging stock markets with high growth potential remained relatively strong despite showing signs of instability at times caused by global conditions, and there was much activity in terms of new listings on the markets.

In the operating environment surrounding the Internet financial services business, consumers continued to be increasingly aware of the merit in utilizing Internet financial services as they sought the most advantageous conditions available in pursuing financial transactions to protect their livelihood. Consequently, the business remained strong with face-to-face transactions shifting to online transactions. We recognize that the market will demonstrate vigorous growth also going forward despite the intensifying competition expected.

The Group's core businesses are the Asset Management Business primarily involving the operation of funds both inside and outside Japan, the Brokerage & Investment Banking Business centered on the securities business, the Financial Services Business offering a wide range of financial services, and the Housing and Real Estate Business mainly involving housing loans and real estate investments. The Group is committed to creating more innovative services and businesses for our customers and investors and maximizing corporate value, which represents the aggregate of customer value, shareholder value, and human capital value.

The performance for the consolidated fiscal year ended March 31, 2011 resulted in net sales of \$141,081 million (a 13.3% year-on-year increase), operating income of \$8,932 million (a 160.3% year-on-year increase), ordinary income of \$3,525 million (a 216.8% year-on-year increase), and net income of \$4,534 million (a 93.0% year-on-year increase).

## Principal Contents of Each Business Segment



- Asset Management Business

Asset Management Business primarily consists of fund management and investment in Internet technology, biotechnology, environment and energy, and financial-related venture companies inside and outside Japan; these activities are mainly carried out by the Company, SBI Investment Co., Ltd., and SBI CAPITAL Co., Ltd.

- Brokerage and Investment Banking Business

Brokerage and Investment Banking Business primarily consists of financial businesses, such as entrustment of securities trading, underwriting and offering for sale of IPO shares, offering for subscription or sale of stocks, foreign exchange margin trading, and other financial instrument trading business; these activities are mainly carried out by SBI SECURITIES Co., Ltd. and SBI Liquidity Market Co., Ltd.

- Financial Services Business

Financial Services Business primarily consists of a wide range of financial-related businesses, such as property and non-life insurance business,

businesses for providing online settlement services for EC business operators, and the provision of information regarding financial instruments; these activities are mainly carried out by the Company, SBI Insurance Co., Ltd., SBI VeriTrans Co., Ltd., and Morningstar Japan K.K.

- Housing and Real Estate Business

Housing and Real Estate Business primarily consists of developing and trading of investment property, financing business related to the granting of mortgage loans, operating web sites related to the provision of intermediate services, comparisons, and real estate appraisal services; these activities are mainly carried out by the Company, SBI Life Living Co., Ltd., and SBI Mortgage Co., Ltd.

#### **Outline of Each Business Segment**

(millions of yen)

	Reportable segment						
		Brokerage					
		&					
	Asset	Investment	Financial	Housing and			
	Management	Banking	Services	<b>Real Estate</b>		Others	
	Business	Business	Business	Business	Sub-total	(Note 2)	Total
Net Sales							
Revenue from							
customers	30,699	45,374	28,364	23,464	127,903	13,178	141,081
Inter-segment							
revenue	1	2,498	2,165	3	4,669	2,453	7,122
Total	30,701	47,873	30,530	23,467	132,573	15,631	148,204
Segment operating							
income (loss)	9,577	6,123	(536)	3,370	18,534	(1,832)	16,702

(Note)

- 1. Amounts are rounded down to the nearest million Japanese yen.
- 2. Business segments classified as "Others" are segments that have been determined to be not reportable and consist of system-related businesses, drug-discovery businesses, and garment businesses.
- 3. Differences from the operating income of consolidated statements of operations are as follows.

Total of reportable segments	18,534
Losses of "Others"	(1,832)
Elimination among segments	(1,765)
Headquarters expenses	(6,004)
Operating income of consolidated	
statements of operations	8,932

### (i) Asset Management Business

In the Asset Management Business, net sales come from two major business categories, namely the Investment in Securities Business and the Investment Advisory Services/Other Businesses.

(Investment in Securities Business)

The Group invests in venture companies in various industries both inside and outside Japan, such as IT, biotechnology, environment and energy, and financial sectors. Revenues come from two main sources in the investment in securities business: (1) "revenue from operational investment securities", which is derived from the sale of operational investment securities held for the purpose of securing capital gains, and (2) "fees from funds", which are revenues composed of fund establishment fees, fund management fees, and success fees. When the Company or its consolidated subsidiaries invest in a fund operated by the Group, all net sales from the funds under the scope of consolidation, including the revenues corresponding to the stakes of other investors, are booked as revenue from operational investment securities.

In the consolidated fiscal year ended March 31, 2011, revenue from operational investment securities increased 68.5% year-on-year to  $\pm 27,127$  million. This primarily reflected revenues of overseas funds, such as New Horizon Fund, L.P. Revenue from fees from funds amounted to  $\pm 1,348$  million (up 6.1% year-on-year), which primarily reflected management fees from SBI BROADBAND CAPITAL Silent Partnership and the SBI BB Media Investment Limited Partnership.

(Investment Advisory Services and Other Businesses)

Net sales from investment advisory services and other businesses declined 21.0% year-on-year to \$2,225 million for the consolidated fiscal year ended March 31, 2011. Revenues mainly came from investment trust management fees and interest income from operational loans receivable.

(ii) Brokerage & Investment Banking Business

Net sales in the Brokerage & Investment Banking Business are derived mainly from brokerage commissions from securities transactions, underwriting and sales fees for initial public offerings, commissions from placement and sales of stock, and net trading income and financial revenue from spreads on foreign exchange margin transactions and the like. In the consolidated fiscal year ended March 31, 2011, net sales in this business decreased 4.5% year-on year to \$47,873 million, which was primarily generated by SBI SECURITIES Co., Ltd. and SBI Liquidity Market Co., Ltd.

## (iii) Financial Services Business

Net sales in the Financial Services Business are composed of revenues generated in the following business components: the Marketplace Business, the Financial Products Business, the Financial Solutions Business, and Other Businesses.

## (Marketplace Business)

In this business, the Group operates various finance-related comparison websites such as "InsWeb", an insurance portal site, and "E-LOAN", to offer a marketplace of services that enable consumers to search and compare information on financial products and services online. In the consolidated fiscal year ended March 31, 2011, net sales in the Marketplace Business declined 0.6% year-on-year to \$5,699 million, which were primarily generated by the Company.

## (Financial Products Business)

In the Financial Products Business, we provide a wide range of financial products and services including credit card services, comprehensive leasing services, auto loans and guarantee services, management and collection of specified monetary claims, and receipt financing that involves medical care payment receivables factoring and provision of funds. In the consolidated fiscal year ended March 31, 2011, net sales in the Financial Products Business rose 9.9% year-on-year to ¥9,300 million. These revenues were generated by SBI Card Co., Ltd., SBI Lease Co., Ltd., SBI Credit Co., Ltd. (the former G-ONE Credit Services Co., Ltd.), SBI Servicer Co., Ltd., and SBI Receipt Co., Ltd.

### (Financial Solutions Business)

In the Financial Solution Business, we mainly provide online settlement services for EC business operators and call center services for financial institutions. In the consolidated fiscal year ended March 31, 2011, net sales in this business rose 50.5% year-on-year to \$8,309 million. This revenue was primarily generated by SBI VeriTrans Co., Ltd. and SBI Business Support Corp.

### (Other Businesses)

In the category of Other Businesses, the Group is primarily engaged in the non-life insurance business, with the Internet being the key service channel, the business of providing online information on evaluations of financial products, particularly investment trusts, and other businesses. Net sales in this category increased 22.6% year-on-year to \$7,220 million in the consolidated fiscal year ended March 31, 2011. Revenues were mainly generated by SBI Insurance Co., Ltd. and Morningstar Japan K.K.

(iv) Housing and Real Estate Business

In the Housing and Real Estate Business, net sales come from the Real Estate Business, the Financial Real Estate Business and the Lifestyle Networks Business.

(Real Estate Business)

In the Real Estate Business, we are primarily engaged in the development and sale of properties for investment purposes, planning and design services associated with investment properties, and advisory services for constructions and real estate. In the consolidated fiscal year ended March 31, 2011, net sales rose 58.2% year-on-year to \$10,320 million. This was primarily generated by the Company and SBI Life Living Co., Ltd.

(Financial Real Estate Business)

The Financial Real Estate Business involves provision of housing loans and real estate secured loans. Net sales in this business increased 27.8% from the previous consolidated fiscal year ended March 31, 2011 to ¥11,646 million. Revenues primarily come from SBI Mortgage Co., Ltd. and CEM Corporation.

(Lifestyle Networks Business)

In the Lifestyle Networks Business, we are mainly engaged in the operation of websites for online intermediary services and comparison and estimate services. Net sales for the consolidated fiscal year ended March 31, 2011 declined 1.3% year-on-year to \$1,500 million.

Net sales by reportable business segment as indicated above are before eliminations of intersegment revenues.

## (2) **Capital Expenditure**

The amount of capital expenditure for the consolidated fiscal year ended March 31, 2011 was  $\pm 6,247$  million.

The capital expenditure were mainly made in the following businesses.

(i) Brokerage and Investment Banking Business

A capital expenditure was made in the amount of \$3,196 million focusing on enhancement of existing trading systems and software development to provide new services in order to smoothly respond to the increase in the number of orders caused by the increase in the number of customers as well as to provide the customers with expanded services.

(ii) Financial Services Business

A capital expenditure was made in the amount of \$1,806 million focusing on the development of mobile-compliant functions and next generation settlement systems to improve customer satisfaction.

### (3) **Financing**

In the consolidated fiscal year ended March 31, 2011, the Company procured funds of \$35,308 million through a public stock offering with a closing date of June 23, 2010. Also, the Company newly issued \$70,000 million in unsecured short-term bonds under the MTN Program established on March 19, 2009. The Company redeemed \$110,000 million in unsecured short-term bonds under the MTN Program during the consolidated fiscal year ended March 31, 2011, and the amount outstanding as of March 31, 2011 was \$70,000 million.

## 2. TRENDS IN GROUP PROPERTY AND GAINS (LOSSES)

					13th
					consolidated
					fiscal year
		10th	11th	12th	(consolidated
		consolidated	consolidated	consolidated	fiscal year ended
Classification		fiscal year	fiscal year	fiscal year	March 31, 2011)
		April 1, 2007 to	April 1, 2008 to	April 1, 2009 to	April 1, 2010 to
		March 31, 2008	March 31, 2009	March 31, 2010	March 31, 2011
Net Sales	(millions of yen)	222,567	130,922	124,541	141,081
Ordinary income	(millions of yen)	35,687	37	1,112	3,525
Net income	(millions of yen)	4,228	(18,375)	2,350	4,534
Net income per share	(yen)	376.63	(1,232.48)	140.30	236.09
Total assets	(millions of yen)	1,219,247	1,079,233	1,229,939	1,293,606
Net assets	(millions of yen)	387,766	419,338	428,615	456,982
Net assets per share	(yen)	21,438.08	21,129.47	21,424.02	19,610.64

(Note) The numbers in brackets represent losses.

## 3. IMPORTANT PARENT COMPANY AND SUBSIDIARIES

## (1) Relationship with Parent Company

Not Applicable

## (2) **Important Subsidiaries**

			Ownership Ratio of Voting Rights or Investment Ratio (%)
Business Segment	<b>Business Description</b>	Name	(Note 1)
Asset Management Business	Management and operation of	SBI Investment Co., Ltd.	100.0
	investment partnerships	SBI BROADBAND CAPITAL Co., Ltd.	100.0
		SBI CAPITAL Co., Ltd.	100.0
		SBI Capital Solutions Co., Ltd.	100.0
	Investment in venture companies		38.3
	inside and outside Japan	LIMITED PARTNERSHIP	(0.3)
		SBI BB Mobile Investment LPS	35.3
			(0.9)
		SBI Value Up Fund No.1 Limited	49.8
		Partnership	(6.5)
		SBI VEN HOLDINGS PTE. LTD.	100.0
		SBI KOREA HOLDINGS CO.,	100.0
		LTD.	
	Investment advisory and other businesses	SBI Asset Management Co., Ltd.	100.0
Brokerage & Investment	Securities related businesses	SBI SECURITIES Co., Ltd.	100.0
Banking Business		SBI Liquidity Market Co., Ltd.	100.0
C C		SBI Japannext Co., Ltd. (Note 2)	47.4
			(10.4)
Financial Services Business	Financial products business	SBI Card Co., Ltd.	97.8
		SBI Lease Co., Ltd.	100.0
	Financial solutions business	SBI VeriTrans Co., Ltd. (Note 3)	43.2
	Other businesses	SBI Insurance Co., Ltd.	65.5
		Morningstar Japan K.K. (Note 4)	49.6
Housing and Real Estate	Real estate business	SBI Life Living Co., Ltd.	68.2
Business	Financial real estate business	SBI Mortgage Co., Ltd.	98.0
			(16.0)
		CEM Corporation	79.7
			(57.1)
	Lifestyle networks business	SBI Life Living Co., Ltd.	68.2
Other	System-related business,	SBI Net Systems Co., Ltd.	81.0
	pharmaceutical business and		(9.6)
	other	SBI ALApromo Co., Ltd.	76.8
			(30.8)

(Note)

1. In the "Ownership Ratio of Voting Rights or Investment Ratio" column, the investment ratio is presented for investment partnerships, etc. and the ownership ratio of voting rights for other subsidiaries. The numbers in brackets represent the indirect ownership ratio included.

- 2. SBI Japannext Co., Ltd. is a company accounted for under the equity method.
- 3. The Company and SBI VeriTrans Co., Ltd. executed a share exchange agreement on February 24, 2011 to make SBI VeriTrans Co., Ltd. our wholly-owned subsidiary. SBI VeriTrans Co., Ltd. will become our wholly-owned subsidiary on August 1, 2011 subject to a resolution at the ordinary general meeting of shareholders of SBI VeriTrans Co., Ltd.
- 4. Morningstar Japan K.K. executed a share exchange with Gomez Consulting Co., Ltd. to make Gomez Consulting Co., Ltd. its wholly-owned subsidiary on April 22, 2011.
- 5. From the fiscal year ended March 31, 2011, SBI ALApromo Co., Ltd. was added to, and SOFT TREND CAPITAL Corp., Softbank Internet Fund, Gomez Consulting Co., Ltd., Autoc one K.K., SBI Business Support Corp. and HOMEOSTYLE Inc. were excluded from, the important subsidiaries of the Company.

## 4. MANAGEMENT ISSUES

The Group has completed the creation of a business structure in Japan as a comprehensive financial conglomerate centered on Internet-based financial services. Overseas, the Group has been rapidly expanding its investment business and establishing an investment framework primarily in Asian countries with remarkable growth. Going forward, we will aggressively promote further expansion of our overseas investment business and provide local foreign financial institutions we invest in with innovative know-how about Internet financial services fostered through our businesses in Japan. By doing so, we expect to become a comprehensive financial group that can make contributions globally with a focus in Asia.

The Company became the first listed company in Japan to be listed on the Main Board market of the Hong Kong Exchanges and Clearing on April 14, 2011. We will maximize this opportunity to enhance our credibility and recognition in Asia to further develop the Group's businesses.

In Japan, we will accelerate growth as a provider of diverse low-cost, high-quality financial products and services by effectively taking into account the growing sentiment among consumers to cut back on their spending and the increased use of the Internet for executing various financial transactions, and we will also further encourage synergistic effects among businesses we have developed in the Group.

In the Asset Management Business, we recognize as a high priority the expansion of our investments in emerging countries, primarily in Asia, and the establishment of an effective investment system. The Company will pursue setting up funds jointly with our leading local partners while monitoring the economic conditions of such countries as we continue to push establishment and penetration of our global network. We pursue private equity investment by identifying targets and concentrating our investments in growth areas with the aim of contributing to developing industries while benefiting from high investment performance. In the future, the Group will continue to invest in four key areas of IT, biotechnology, environment and energy, and finance. In the financial sectors, we will transfer the know-how of the Group and pursue direct investment in overseas financial institutions by which we can expect to enhance the value of corporations we invest in. The Group will also invest in and finance corporations of varying sizes and in different phases of development through operating buy-out and mezzanine funds. In undertaking these business activities, the Group will strive for further growth by continuing to aggressively utilize the resources both inside and outside of the Group and heightening the performance of the funds we operate as we swiftly improve the corporate value of companies we invest in.

In the Brokerage & Investment Banking Business, we will aim to achieve greater growth even in the unstable environment of the Japanese stock markets. SBI SECURITIES Co., Ltd. will continue to expand its overseas product lineups and strengthen foreign exchange transactions and further enhance its call center operations that receive high recognition from evaluating agencies in heightening its service level even more. We will also promote integration of "online" and "real" channels and actively make use of the intermediary business to continue expanding the face-to-face channel while achieving effective cost reductions. Furthermore, with the aim of maximizing synergies within the financial conglomerate, the Company will take a firmer grip on financial companies in the Group, in particular on SBI Sumishin Net Bank, Ltd., to develop the Group's Internet-based one-stop financial service system. In the consolidated fiscal year ended March 31, 2011, the highly public PTS (proprietary trading system) operated by SBI Japannext Co., Ltd. realized a considerable increase in trading value. Going forward, we will aim to handle greater trading value by primarily increasing participants and improving liquidity. SBI Liquidity Market Co., Ltd., which began operation in November 2008, provides liquidity and market infrastructure for FX transactions to SBI SECURITIES Co., Ltd. The firm will make improvements to the transaction environment, enhance liquidity, as well as provide services to parties outside of the Group with the aim of further diversifying sources of revenue in this business.

In the Financial Services Business, we established SBI Sumishin Net Bank, Ltd., SBI Insurance Co., Ltd., and other new companies in 2007 and 2008 for undertaking new businesses in our aim to build an earning structure that does not depend solely on stock markets. It is our key objective to further develop these businesses by encouraging stronger synergistic effects among Group companies. In the Marketplace Business centered on operation of comparison websites such as "InsWeb", an insurance portal site, and "E-LOAN", we must continue to expand our service lineups including enhancing content and improving functions. Additionally, in striving for higher growth, we see a need to push development of Morningstar Japan K.K., which

continues to expand its services and channels offered, supported by growing asset management needs, and SBI VeriTrans Co., Ltd., which has begun moving ahead with its Chinese business against a backdrop of expansion in the EC and credit card markets.

In the Housing and Real Estate Business, we will pursue real estate development while monitoring market conditions, through making efforts to capture business opportunities and to diversify and stabilize revenues. In the financial real estate category, SBI Mortgage Co., Ltd. has established its own brand as a provider of housing loans with low, all-term fixed interest rates. We will continue to enhance "SBI Money Plaza", a franchise-based face-to-face channel to continue attracting customers and increasing loan drawdowns. In the lifestyle networks business category under this Business, we are determined to focus our efforts in operating brokering sites to provide useful, attractive services that assist consumers at every stage and for every major event in their lives.

With a view to taking a big step forward in our overseas business activities by further encouraging synergies among companies within the Group, we will pursue our "Pentagon Management" strategy for the financial services business as follows.

- 1. Position businesses from the Group's financial business ecosystem as five core businesses, namely securities, banking, non-life insurance, life insurance, and payment settlement services
- 2. Aim for exponential growth of the overall Group by driving interactions and encouraging synergistic effects among core businesses
- 3. With each of the core businesses in the center, place related companies and businesses as support functions around the businesses, and persist in promoting synergies among the core business to differentiate the Group from competing companies and to stretch growth
- 4. Expand SBI Money Plaza and other "real" channels nationwide as the infrastructure business that accelerates growth of the five core businesses and promote harmony between "online" and "real" channels, and simultaneously provide a selection of competitive products to customers by taking a "neutral position" regardless of being inside or outside the Group to become "Japan's largest financial products distributor"
- 5. Transfer the systems and know-how of the Group's core businesses accumulated in Japan to emerging countries in accordance with those countries' phase of economic development to develop the financial services business in those countries

Furthermore, in July 2010, the Group launched a concept called the "Brilliant Cut Initiative".

In this initiative, the Group companies and businesses are modeled on the facets of a diamond, namely a "58 brilliant-cut diamond", known to be the brightest and the most beautiful with each of the facets giving the best shine when cut this way. The 58 major companies and business entities of the Group's business ecosystem reflect the 58 facets of a brilliant-cut diamond, which together shine most beautifully as one. With the aim of reflecting the most brilliant shine as a Group, we will pursue the "brilliant-cut" initiative in shifting our management emphasis from the traditional group-wide expansion to profitability.

Under the "brilliant-cut" strategy, we will pursue the following three basic policies in the next three years.

Companies and businesses in the black:

Further expand profits through the pursuit of mutual synergies

Companies and businesses in the red:

Aim to be in the black within the next three years (for companies newly founded in the future, in three years after establishment) by making effective use of Group resources and more aggressively pursuing Group-wide synergies

- \* Any company or business not expected to be in the black will be liquidated sold as a general rule.
- New establishments: With the exception of companies currently in the process of being founded, no new company will be established
- Acquisition: Limited only to profitable companies and cases that can be expected to promote strong synergies with the existing companies in the Group's business ecosystem

The Group recognizes that continuous enhancement of human resources is an essential Group-wide initiative. It has become increasingly important to secure highly competent individuals that support the rapid expansion of our businesses and to continue developing the skills of our employees. For this purpose, we have been exerting greater efforts in hiring excellent individuals who are willing to share the management philosophy of the Group as well as recruiting university graduates to secure human capital for passing on the Group's unique corporate culture from one generation of employees to the next. The initiative of recruiting university graduates that began in April 2006 has resulted in individuals with the potential to advance to

senior executive positions already contributing strongly in key positions of the organization. We will continue to secure highly competent and global-oriented human resources and promote career development of our staff in pursuing perpetual growth and development of the Group.

# **5. PRINCIPAL BUSINESS DESCRIPTION OF THE GROUP** (as of March 31, 2011)

Comprehensive financial services with the Asset Management Business, Brokerage & Investment Banking Business, Financial Services Business and Housing and Real Estate Business as core businesses

# 6. PRINCIPAL PLACE OF BUSINESS OF THE GROUP (as of March 31, 2011)

Tokyo:	The Company and headquarters of the important subsidiaries
Hong Kong:	SBI Hong Kong Co., Limited
Singapore:	SBI VEN CAPITAL PTE. LTD.
	$\mathbf{E} \mathbf{C} \mathbf{D} \mathbf{O} \mathbf{U} \mathbf{D} (\mathbf{C} \mathbf{M} + 1, 21, 20, 11)$

## 7. EMPLOYEES OF THE GROUP (as of March 31, 2011)

	Number of
Business Segment	Employees
Asset Management Business	174
Brokerage & Investment Banking Business	635
Financial Services Business	1,363
Housing and Real Estate Business	363
Other	710
Company-wide (Common)	152
Total	3,397

(Note)

- 1. The number of employees represents the number of employed workers and is stated in relation to each business segment.
- 2. The number of employees increased by 349 over the previous year mainly due to SBI Credit Co., Ltd.'s becoming a consolidated subsidiary and the increase of employees of SBI Business Support Corp. and SBI Insurance Co., Ltd.
- 3. The company-wide (common) employees belong to the administrative or other divisions of the Company.

## 8. PRINCIPAL LENDER (as of March 31, 2011)

	Loan of Balance
Lender	(millions of yen)
Mizuho Corporate Bank, Ltd.	35,930
Syndicate loan for which Mizuho Corporate Bank, Ltd. is	
an arranger	23,500

## 9. POLICY ON DETERMINATION OF DIVIDENDS FROM SURPLUS

The Company will make decisions regarding distributions to the shareholders based on a comprehensive view of consolidated business performance and other factors including the Group companies.

With respect to dividends from surplus, the basic profit distribution policy of the Company is to target a payout ratio of 20% to 50% of its consolidated net income on a once annual year-end dividend payment. Based on a general rule to provide a dividend of at least 20%, the Company will aim to increase the payout ratio up to 50% if it decides, based on comprehensive consideration taking into account projections of future business conditions, that a higher distribution is possible while securing sufficient retained earnings for sustainable growth.

In accordance with this policy, the ordinary dividend per share for the consolidated fiscal year ended March 31, 2011 was set at \$100. In addition, a dividend of \$20 commemorating our listing on the Hong Kong Exchanges and Clearing in April 2011 (listing of Hong Kong Depository Receipts sourced by the shares of common stock of the Company on the Main Board of the Hong Kong Exchanges and Clearing) was decided, resulting in an annual dividend of \$120 per share as at the end of the consolidated fiscal year.

## II. COMPANY

**1. SHARES** (as of March 31, 2011)

(1)	Total Number of Shares Authorized for Issue	34,169,000 shares
(2)	Total Number of Outstanding Shares	19,944,018 shares (including 14,621 shares of treasury stock)
(3)	Number of Shareholders	191,631 shareholders

#### (4) Major Shareholders

		Percentage
	Number of	of Shares
	Shares Held	Held
Major Shareholder	shares	%
CBNY-ORBIS FUNDS	1,747,538	8.7
CBNY-ORBIS SICAV	1,198,102	6.0
Japan Trustee Services Bank, Ltd. (Trust		
account)	894,578	4.4
The Master Trust Bank of Japan, Ltd. (Trust		
account)	755,375	3.7
BNY GCM CLIENT ACCOUNT J PRD AC ISG		
(FE-AC)	517,817	2.5
Merrill Lynch Japan Securities Co., Ltd.	406,412	2.0
SAJAP	376,628	1.8
UBS AG LONDON A/C IPB SEGREGATED		
CLIENT ACCOUNT	328,191	1.6
Yoshitaka Kitao	323,626	1.6
BARCLAYS BANK PLC SUB-ACCOUNT		
BARCLAYS CAPITAL SECURITIES		
LIMITED SBL/PB	303,539	1.5

(Note) The percentage of shares held is calculated upon deducting the treasury stock.

(5) Other Important Matters Concerning Shares

The Company has issued 3,112,000 new shares through a public stock offering with a closing date of June 23, 2010.

## 2. SHARE OPTIONS

(1) Delivery of share options as consideration for the execution of duties and held by the Company officers (as of March 31, 2011)

Not Applicable

(2) Delivery of share options to employees as consideration for the execution of duties during the fiscal year ended March 31, 2011

Not Applicable

## 3. COMPANY OFFICERS

# (1) Directors and Corporate Auditors (as of March 31, 2011)

		Responsibilities and Other Significant
Position	Name	Concurrent Offices Held
Representative	Yoshitaka	Representative Director and Chairman of SBI
Director and CEO	Kitao	SECURITIES Co., Ltd.
		Representative Director and CEO of SBI
		Investment Co., Ltd.
		Director and Chairman of Gomez Consulting
		Co., Ltd.
		Director and CEO of Morningstar Japan K.K.
		Director and CEO of SBI VeriTrans Co., Ltd.
		Director of SBI VEN HOLDINGS PTE. LTD.
		Director of SBI Hong Kong Co., Limited
Director and CFO	Yasutaro	Representative Director and Chairman of SBI
	Sawada	Net Systems Co., Ltd.
		Director and CFO of SBI Investment Co., Ltd.
Director and	Kenji	General Manager of Overseas Business
Executive Officer	Hirai	Administration Dept., Overseas Business Div.
		Director of SBI VEN HOLDINGS PTE. LTD.
		Director of SBI Hong Kong Co., Limited
Director and	Takashi	Representative Director and COO of SBI
Executive Officer	Nakagawa	Investment Co., Ltd.
		Head of Fund Investments Overseas Business
		Div.
Director and	Tomoya	Representative Director and COO of
Executive Officer	Asakura	Morningstar Japan K.K.
Director and	Takashi	Representative Director, Executive Officer, and
Executive Officer	Okita	COO of SBI VeriTrans Co., Ltd.
		Representative Director and Co-CEO of SBI
		Research Co., Ltd.
		Representative Director and CEO of SBI Navi
		Co., Ltd.
Director and	Noriaki	Representative Director and COO of SBI
Executive Officer	Maruyama	Mortgage Co., Ltd.
Director and	Shumpei	Representative Director and President of SBI
Executive Officer	Morita	Business Solutions Co., Ltd.
		Outside Corporate Auditor of Gomez
		Consulting Co., Ltd.
Director	Taro	Representative Director and President of SBI
	Izuchi	SECURITIES Co., Ltd.

		Responsibilities and Other Significant
Position	Name	Concurrent Offices Held
Director	Hiroyoshi	Representative Director and President of SBI
	Kido	Insurance Co., Ltd.
Director	Noriyoshi	Executive Officer and CTO of SBI Sumishin
	Kimura	Net Bank, Ltd.
Director	Hiroshi	Representative Director of SophiaBank, Limited
	Tasaka	Outside Director of LAWSON, INC.
		Professor of Tama University Graduate School
		Special Advisor to the Cabinet
Director	Masaki	Representative Director and President of
	Yoshida	YOSHIDAMASAKI INC.
		Representative Director and Chairman of
		Watanabe Entertainment Co., Ltd.
		Outside Director of Giga Media Inc.
Director	Kiyoshi	Outside Corporate Auditor of Shin-Etsu
	Nagano	Chemical Co., Ltd.
Director	Keiji	Independent Outside Director of ASAHI
	Watanabe	KOGYOSHA CO., LTD.
		Outside Director of Funai Zaisan Consultants
		Co., Ltd.
Director	Takeshi	Director of PIA Corporation
	Natsuno	Director of DWANGO Co., Ltd.
		Outside Director of SEGA SAMMY
		HOLDINGS INC.
		Outside Director of transcosmos inc.
		Outside Director of GREE, Inc.
Director	Akihiro	Auditor of Essentia Co., Ltd.
	Tamaki	Representative Director of SiFA Co., Ltd.
		Outside Corporate Auditor of Avex Group
		Holdings Inc.
Standing Corporate	Susumu	
Auditor	Watanabe	
Corporate Auditor	Ryujiro	Outside Standing Corporate Auditor of SBI
	Shimamoto	Sumishin Net Bank, Ltd.
		Corporate Auditor of SBI Lease Co., Ltd.
Corporate Auditor	Atsushi	Outside Corporate Auditor of SBI SECURITIES
	Fujii	Co., Ltd.
		Corporate Auditor of SBI Investment Co., Ltd.
Corporate Auditor	Minoru	Outside Standing Corporate Auditor of SBI
	Tada	SECURITIES Co., Ltd.

- (Note) 1. Directors Kiyoshi Nagano, Keiji Watanabe, Takeshi Natsuno, and Akihiro Tamaki are Outside Directors.
  - 2. Corporate Auditors Susumu Watanabe and Ryujiro Shimamoto are Outside Corporate Auditors.
  - 3. Corporate Auditors Susumu Watanabe, Ryujiro Shimamoto, and Minoru Tada have long years of experience in financial institutions, and Corporate Auditor Atsushi Fujii is qualified as a certified public accountant. All of these Corporate Auditors have a considerable degree of knowledge regarding finance and accounting.
- (2) Remuneration of Directors and Corporate Auditors
- (i) Total Amount of Remuneration for the Fiscal Year ended March 31, 2011

	Number of	
	Officers	Amount of
Classification	Paid	Remuneration
Directors (Outside Directors included)	16 officers	¥190 million
	(4 officers)	(¥45 million)
Corporate Auditors (Outside Corporate	3 officers	¥22 million
Auditors included)	(2 officers)	(¥12 million)
Total (Outside Officers included)	19 officers	¥213 million
	(6 officers)	(¥57 million)

- (Note) The amount of remuneration of Directors does not include employee remuneration for any director who concurrently serves as an employee.
- (ii) Total Amount of Executive Remuneration Received by Outside Officers from Subsidiaries

The total amount of remuneration received as an officer by the Outside Corporate Auditors from subsidiaries for which they concurrently serve as an officer in the fiscal year ended March 31, 2011 amounts to \$1 million.

- (3) Matters Regarding Outside Officers
- (i) Relationship between the companies for which the Outside Officers hold significant concurrent offices and the Company

Position	Name	Significant Concurrent Office
Director	Kiyoshi Nagano	Outside Corporate Auditor of
		Shin-Etsu Chemical Co., Ltd.
Director	Keiji Watanabe	Independent Outside Director of
		ASAHI KOGYOSHA CO., LTD.
		Outside Director of Funai Zaisan
		Consultants Co., Ltd.
Director	Takeshi Natsuno	Director of PIA Corporation
		Director of DWANGO Co., Ltd.
		Outside Director of SEGA SAMMY
		HOLDINGS INC.
		Outside Director of transcosmos inc.
		Outside Director of GREE, Inc.
Director	Akihiro Tamaki	Auditor of Essentia Co., Ltd.
		Representative Director of SiFA Co.,
		Ltd.
		Outside Corporate Auditor of Avex
		Group Holdings Inc.
Standing Corporate	Susumu	
Auditor	Watanabe	
Corporate Auditor	Ryujiro	Outside Standing Corporate Auditor
	Shimamoto	of SBI Sumishin Net Bank, Ltd.
		Corporate Auditor of SBI Lease Co.,
		Ltd.

(Note) 1. SBI Lease Co., Ltd. is a subsidiary of the Company.

- 2. SBI Sumishin Net Bank, Ltd. is an affiliate of the Company.
- 3. There is no transaction or other relationship to be noted between other companies in which concurrent offices are held and the Company.

(ii) Principal Activities in the Fiscal Year Ended March 31, 2011

		Meeting of Board of Directors		Meeting of Board of Corporate Auditors		
			(held 15 times)		(held 12 times)	
		Number		Number		
			Attendance	of Times	Attendance	
		Attended	Rate	Attended	Rate	
Director	Kiyoshi	11 times	91%			
	Nagano					
Director	Keiji	11 times	91%			
	Watanabe					
Director	Takeshi	14 times	93%			
	Natsuno					
Director	Akihiro	10 times	83%			
	Tamaki					
Standing	Susumu	14 times	93%	12 times	100%	
Corporate	Watanabe					
Auditor						
Corporate	Ryujiro	15 times	100%	12 times	100%	
Auditor	Shimamoto					

- Attendance at the meetings of the Board of Directors and the Board of Corporate Auditors

- (Note) 1. In addition to the meetings of the Board of Directors above, there were 2 written resolutions which are deemed to be resolutions of the Board of Directors in accordance with Article 370 of the Companies Act and Article 20 of the Company's Articles of Incorporation.
  - 2. Directors Kiyoshi Nagano, Keiji Watanabe, and Akihiro Tamaki appointed as a Director on June 29, 2010.

Meetings of the Board of Directors were held 12 times on and after June 29, 2010 and the attendance ratio for the above directors represents the percentage against the number of times the meetings were held on and after that date.

- Statements at meetings of the Board of Directors and the Board of Corporate Auditors

Directors Kiyoshi Nagano, Keiji Watanabe, Takeshi Natsuno, and Akihiro Tamaki have, as Outside Directors, asked questions from time to time regarding matters to be reported or resolved and offered opinions as necessary from an external point of view at the meetings of the Board of Directors they attended. Corporate Auditors Susumu Watanabe and Ryujiro Shimamoto have sufficiently fulfilled their auditing function by expressing their opinions from the perspective of whether the Directors' performance of their duties and the decision-making process for resolutions of the Board of Directors are appropriate and based on reasonable and accurate understanding of facts during proceedings at the meetings of the Board of Directors. Also, they have made reports and actively offered opinions for every proceeding at the meetings of the Board of Corporate Auditors.

(iii) Outline of Contracts for Limitation of Liability

The Company has executed contracts for limitation of liability with Outside Directors Kiyoshi Nagano, Keiji Watanabe, Takeshi Natsuno, and Akihiro Tamaki to limit liability under Article 423, Paragraph 1 of the Companies Act to the extent of the higher amount of either \$1,000,000 or the minimum liability amount stipulated by laws and regulations under Article 427, Paragraph 1 of the Companies Act and Article 22, Paragraph 2 of the Company's Articles of Incorporation.

## 4. ACCOUNTING AUDITOR

- (1) Name Deloitte Touche Tohmatsu LLC
- (2) Amount of remuneration of Accounting Auditor for the Company's fiscal year ended March 31, 2011

### ¥86 million

(3) Total amount of money and other property benefits to be paid by the Company and subsidiaries to Accounting Auditor

### ¥349 million

- (Note) 1. Since the audit agreement between the Company and the Accounting Auditor does not clearly distinguish between the amount of remuneration for auditing under the Companies Act and the amount of remuneration for auditing under the Financial Instruments and Exchange Act and it is also not possible to substantially distinguish between them, the amount in (2) above represents the total amount.
  - 2. The Company paid the Accounting Auditor consideration for services relating to listings on the Main Board of the Hong Kong Exchanges and Clearing, which are services other than those set out in Article 2, Paragraph 1 of the Certified Public Accountant Act.

- 3. Six important subsidiaries of the Company are audited by auditors other than the Accounting Auditor of the Company.
- (4) Policy on Determination of Removal or Disapproval of Reappointment

Upon obtaining the consent of, or based on a request from, the Board of Corporate Auditors, the Board of Directors shall make the removal or disapproval of reappointment of the Accounting Auditor a purpose of the general meeting of shareholders if the execution of duties of the Accounting Auditor is interfered with or in any other case where it is deemed necessary.

If the Accounting Auditor is deemed to fall under any item of Article 340, Paragraph 1 of the Companies Act, the Board of Corporate Auditors will remove the Accounting Auditor by consent of all Corporate Auditors. In that case, the Corporate Auditors elected by the Board of Corporate Auditors shall report the removal of the Accounting Auditor and the reason therefor at the first general meeting of shareholders convened after the removal.

# 5. FRAMEWORKS FOR ENSURING PROPER EXECUTION OF BUSINESS OPERATIONS

Details of resolutions by the Board of Directors concerning frameworks in place at the end of the business year ended March 31, 2011 for ensuring that the Directors execute their duties in compliance with laws, regulations, and the Articles of Incorporation and for ensuring that other business operations of the Company are properly executed are set out below.

- (1) Framework for Ensuring Execution of Duties by Directors and Employees are in Compliance with Laws and Regulations and Articles of Incorporation
  - (i) The Representative Director of the Company is responsible for making all managers and employees aware of the importance of compliance with laws and regulations, as well as ethical standards. Compliance and ethics are both vital aspects of operating within the Company's Management Philosophy and Corporate Vision.
  - (ii) The Company facilitates close communication among the Directors, supervises the performance of the Representative Director, and prevents violations of laws, regulations, and the Articles of Incorporation by holding regular monthly meetings of the Board of Directors in accordance with the Board of Directors Regulations and by holding other extraordinary meetings of the Board of Directors as necessary.

(iii) Following a resolution by the Board of Directors, the Company appoints a Director to be responsible for compliance matters, establishes a Compliance Department that is directly managed by that Director, and causes that Director and department to identify compliance-related issues and problems relating to the Company. In addition, following a resolution by the Board of Directors the Company establishes an Internal Audit Department. The Internal Audit Department is an organizational unit independent from all business administration divisions and administrative divisions that comprehensively and objectively evaluates the appropriateness of the Company's internal management structure, which involves compliance with laws and regulations, the appropriateness of operations and the proper management of internal controls, among other responsibilities. Also, recommendations are provided and follow-up measures are taken for the purpose of seeking improvement with respect to issues uncovered as a result of internal audits. Audits are conducted with the help of employees and, if necessary, external specialists.

The results of individual internal audits are reported promptly after completion of audits, and reports are provided to the Board of Directors through the Representative Director more than once every six months, in addition to regular reports to Corporate Auditors.

- (iv) The Company has established a Whistleblower System for submitting reports directly to the Internal Audit Department and the Corporate Auditors, allowing Directors and employees to provide information concerning violations at the Company of laws, regulations, and the Articles of Incorporation as well as important facts discovered involving compliance.
- (2) Framework for Data Storage and Management Relating to Execution of Duties by Directors
  - (i) The Company has, following a resolution by the Board of Directors, established document management regulations and stores and manages data relating to the execution of duties by the Directors by entering or recording that data on written documents or electromagnetic recordings ("Documents").
  - (ii) Directors and Corporate Auditors may access Documents at any time.

- (3) Regulations for Managing Risk of Loss and Other Similar Frameworks
  - (i) The Company appoints a Director to be in charge of risk management in accordance with risk management and group risk management regulations established by the Board of Directors and has established the Risk Management Department to identify and properly evaluate and manage risks that may impede the execution of business operations or the attainment of our Management Philosophy and Corporate Vision.
  - (ii) If any management crisis comes to light, then the Company deals with that crisis in accordance with the Company's crisis management regulations by (a) establishing a task force led by the Director responsible for risk management and (b) facilitating a structure that enables timely and appropriate sharing of information relating to the management crisis among the Director responsible for risk management, the managers in charge of the Risk Management Department, the General Affairs and Human Resources Departments, the Corporate Communications Departments, and the Legal and Compliance Departments, and other Directors and employees who require that information.
- (4) Framework for Ensuring the Efficient Execution of Duties by Directors
  - (i) The Company determines allocation of duties following a resolution by the Board of Directors and clarifies the division of roles among the Directors.
  - (ii) The Company facilitates a data system that enables appropriate and prompt decision-making.
  - (iii) In principle, the Company holds regular monthly meetings of the Board of Directors and other extraordinary meetings of the Board of Directors as necessary, and in addition to solving problems that arise in each division in a timely and appropriate manner, makes the Directors aware of know-how gained from the problems solved. By doing so, the Company seeks to streamline execution of duties that Directors are responsible for while also streamlining operations throughout the Company as a whole.

- (5) Framework for Ensuring Proper Execution of Business Operations in Corporate Group Consisting of the Company and Subsidiaries
  - (i) Compliance conferences are held to provide an opportunity to exchange information about compliance for the entire corporate group. These gatherings identify compliance issues and problems, and confirm that business operations are conducted properly. The Director in charge of compliance and the Compliance Department hold these conferences along with compliance officers from companies belonging to the corporate group. These compliance conferences are promptly convened when a request for convocation is made from a company belonging to the corporate group.
  - (ii) If the Directors discover any material violation of laws, regulations, or the Articles of Incorporation or any other important facts relating to compliance with regard to a company belonging to the corporate group, they report this information to the Company's Corporate Auditors, and the Corporate Auditor who takes receipt of that report notifies the corporate auditor of the company in relation to which those important facts were discovered.
- (6) Framework Relating to Employees Assisting Duties of Corporate Auditors When Appointment of Those Employees is Requested by Corporate Auditors, and Matters Relating to Independence from Directors of Those Employees

When requested by a Corporate Auditor, the Company appoints, for a period determined in consultation with that Corporate Auditor, an employee who is nominated by the Internal Auditing Department as having knowledge that enables that employee to assist with the Corporate Auditor's duties independent of the Directors' chain of command. In this case, the opinions of the Corporate Auditor are respected with regard to personnel changes and evaluation in relation to that employee.

- (7) Framework for Reporting by Directors and Employees to Corporate Auditors and Framework for Other Types of Reporting to Corporate Auditors
  - (i) The Directors report to the Corporate Auditors in a timely and accurate manner when the Directors come to know of any of the following:
    - (a) any matter likely to cause significant damage to the Company;
    - (b) any important matter relating to management;

- (c) any important matter relating to internal auditing;
- (d) any material violation of laws, regulations, or the Articles of Incorporation; or
- (e) any other matter judged an important matter by the Directors.
- (ii) The Directors will provide the Corporate Auditors with prompt and detailed explanations of the matters (a) through (d) above when requested by the Corporate Auditors and must not refuse such a request unless the Directors have reasonable grounds for doing so.
- (iii) The Company has established a Whistleblower System for submitting reports directly to the Corporate Auditors, enabling Directors and employees to provide information concerning violations of laws, regulations, and the Articles of Incorporation as well as important facts discovered involving compliance.
- (8) Other Frameworks for Ensuring that Corporate Auditors Effectively Execute Audits
  - (i) The Company will cause the Company's Representative Director to hold regular meetings with the Corporate Auditors for the purpose of sharing information regarding management-based issues and problems and, as necessary, facilitates sharing of information between Corporate Auditors and the Internal Auditing Department with the Accounting Auditor.
  - (ii) The meetings described in (8)(i) above are promptly convened by the Company when a request for convocation is made by a Corporate Auditor.

Details concerning the Group's basic philosophy regarding exclusion of anti-social organizations and the implementation status of this philosophy are set out below.

With regard to measures for the exclusion of anti-social organizations, the Group declares in its code of conduct its intent to resolutely defy anti-social organizations and promotes awareness of this initiative by distributing, and by posting on the Company's intranet, manuals for dealing with anti-social organizations in accordance with the "Guidelines for Enterprises to Prevent Damage Caused by Antisocial Forces".

In addition the Company has facilitated an internal framework for strengthening collaborative efforts by establishing a department for carrying out anti-social organization exclusion initiatives and by sharing knowledge with the police, centers for eliminating anti-social organizations, lawyers, and other external professional institutions.

Efforts are also made to increase awareness of the requirement to cut off relationships with anti-social organizations, by carrying out training for managers and employees in the Group.

# **CONSOLIDATED BALANCE SHEET SBI Holdings, Inc. (the "Company") and Consolidated Subsidiaries** (collectively the "Group")

(Amounts are rounded down to the nearest millions of Japanese Yen)

	As at 31 March 2011
Assets	
Current assets	
Cash and deposits	150,268
Notes and accounts receivable-trade	10,658
Leases receivable and lease investment assets	16,166
Short-term investment securities	292
Cash segregated as deposits	347,865
Operational investment securities	141,881
Allowance for investment losses	(9,108)
Operational loans receivable	27,905
Real estate inventories	16,812
Trading instruments	2,701
Margin transaction assets	250,399
Loans on margin transactions	229,301
Cash collateral pledged for securities borrowings	
on margin transactions	21,098
Short-term guarantee deposits	5,235
Deferred tax assets	14,243
Others	57,473
Allowance for doubtful accounts	(4,017)
Total current assets	1,028,779
Non-current assets	
Property and equipment	
Buildings	12,668
Furniture and fixtures	1,426
Land	10,908
Others	3,427
Total property and equipment	28,431
Intangible assets	
Software	13,378
Goodwill	126,297
Others	567
Total intangible assets	140,244

	As at 31 March 2011
Investments and other assets	
Investment securities	53,378
Deferred tax assets	12,830
Others	36,108
Allowance for doubtful accounts	(12,066)
Total investments and other assets	90,250
Total non-current assets	_258,926
Deferred charges	
Stock issuance costs	152
Bonds issuance costs	32
Deferred operating costs under Article 113 of the	
Insurance Business Act	5,715
Total deferred charges	5,900
Total assets	1,293,606
Liabilities	<u> </u>
Current liabilities	
Short-term loans payable	97,164
Current portion of long-term loans payable	12,147
Current portion of bonds payable	70,060
Accrued income taxes	4,574
Advances received	1,953
Margin transaction liabilities	143,757
Borrowings on margin transactions	70,386
Cash received for securities lending on margin	
transactions	73,370
Loans payable secured by securities	61,797
Guarantee deposits received	309,134
Deposits from customers	37,819
Accrued expenses	3,202
Deferred tax liabilities	3,219
Provision for bonuses	79
Other provisions	448
Others	35,237
Total current liabilities	780,597
Non-current Liabilities	5.40
Bonds payable	540
Long-term loans payable	31,366
Deferred tax liabilities Provision for retirement benefits	424 69
Other provisions	861
Others	17,567
Total non-current liabilities	50,828

	As at 31 March
	2011
Statutory reserves	
Reserve for financial products transaction liabilities	5,196
Reserve for price fluctuation	0
Total statutory reserves	5,197
Total liabilities	836,623
Net assets	
Shareholders' equity	
Capital stock	73,236
Capital surplus	236,920
Retained earnings	88,073
Treasury stock	(246)
Total shareholders' equity	397,983
Accumulated other comprehensive income(loss)	
Unrealized losses on available-for-sale securities	(3,902)
Deferred losses on hedges	(239)
Foreign currency translation adjustments	(3,012)
Total accumulated other comprehensive income(loss)	(7,155)
Stock acquisition rights	11
Minority interests	66,142
Total net assets	456,982
Total liabilities and net assets	1,293,606

# CONSOLIDATED STATEMENT OF OPERATIONS SBI Holdings, Inc. and Consolidated Subsidiaries

(Amounts are rounded down to the nearest millions of Japanese Yen)

	Year ended 31 March 2011 (From 1 April 2010 to 31 March 2011)
Net sales	141,081
Cost of sales	_67,535
Gross profit	73,546
Selling, general and administrative expenses	64,613
Operating income	8,932
Non-operating income	<u>.</u>
Interest income	402
Dividend income	191
Share of results of affiliates	163
Others	429
Total non-operating income	1,186
Non-operating expense	
Interest expense	2,705
Amortization of stock issuance costs	50
Amortization of bond issuance costs	90
Amortization of deferred operating costs under Article 113	0.5.2
of the Insurance Business Act	952
Foreign exchange losses Others	1,349 1,445
	6,593
Total non-operating expense	
Ordinary income	3,525
Extraordinary income Gains on sales of investment securities	7 501
Reversal of allowance for doubtful accounts	7,584 68
Reversal of statutory reserves	2,022
Gains on the changes in interests in consolidated	2,022
subsidiaries and equity method investees	63
Others	279
Total extraordinary income	10,018

## Year ended 31 March 2011 (From 1 April 2010 to 31 March 2011)

Extraordinary expense	
Losses on retirement of non-current assets	193
Impairment loss	861
Provision of allowance for doubtful accounts	3,848
Provision of statutory reserves	0
Losses on sales of investment securities	66
Losses on valuation of investment securities	556
Losses on the changes in equity interest in consolidated	
subsidiaries and equity method investees	23
Losses on disposal of subsidiaries and affiliates	635
Impact from applying the Accounting Standard of Asset	
Retirement Obligation	501
Others	1,425
Total extraordinary expense	8,113
Income before income taxes	5,430
Income taxes-current	(10, 120)
Income taxes-deferred	3,028
Total income taxes	(7,092)
Loss before minority interests	(1,661)
Minority interests in loss	(6,196)
Net income	4,534
# CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS SBI Holdings, Inc. and Consolidated Subsidiaries

	Year ended 31 March 2011 (From 1 April 2010 to 31 March 2011)
SHAREHOLDERS' EQUITY	
Capital stock	
Balance at the end of previous year	55,284
Changes during the year	
Issuance of new stock	17,952
Total changes during the year	17,952
Balance at the end of current year	73,236
Capital surplus	
Balance at the end of previous year	218,968
Changes during the year	
Issuance of new stock	17,952
Disposal of treasury stock	(0)
Total changes during the year	17,951
Balance at the end of current year	236,920
Retained earnings	
Balance at the end of previous year	87,276
Changes during the year	
Dividends	(1,676)
Net income	4,534
Decrease through a merger	(224)
Adjustments due to change of scope of consolidation	(1,798)
Adjustments due to change of scope of equity method	(37)
Total changes during the year	797
Balance at the end of current year	88,073
Treasury stock	
Balance at the end of previous year	(246)
Changes during the year	
Total changes during the year	
Balance at the end of current year	(246)

	Year ended
	<b>31 March 2011</b>
	(From 1 April 2010
	to 31 March 2011)
Total shareholders' equity	
Balance at the end of previous year	361,282
Changes during the year	
Issuance of new stock	35,904
Dividends	(1,676)
Net income	4,534
Decrease through a merger	(224)
Adjustments due to change of scope of consolidation	(1,798)
Adjustments due to change of scope of equity method	(37)
Disposal of treasury stock	(0)
Total changes during the year	36,701
Balance at the end of current year	<u>397,983</u>
Accumulated other comprehensive income (loss)	
Unrealized losses on available-for-sale securities	
Balance at the end of previous year	(559)
Changes during the year	
Net changes other than shareholders' equity	(3,343)
Total changes during the year	(3,343)
Balance at the end of current year	(3,902)
Deferred gains (losses) on hedges	
Balance at the end of previous year	14
Changes during the year	
Net changes other than shareholders' equity	(254)
Total changes during the year	(254)
Balance at the end of current year	(239)
Foreign currency translation adjustments	
Balance at the end of previous year	(1,506)
Changes during the year	
Net changes other than shareholders' equity	(1,505)
Total changes during the year	(1,505)
Balance at the end of current year	(3,012)

	Year ended 31 March 2011 (From 1 April 2010 to 31 March 2011)
Total accumulated other comprehensive income (loss) Balance at the end of previous year	(2,051)
Changes during the year Net changes other than shareholders' equity	(5,104)
Total changes during the year	(5,104)
Balance at the end of current year	(7,155)
Stock acquisition rights	
Balance at the end of previous year Changes during the year	11
Net changes other than shareholders' equity	(0)
Total changes during the year	(0)
Balance at the end of current year	11
Minority interests	
Balance at the end of previous year	69,372
Changes during the year	
Net changes other than shareholders' equity	(3,229)
Total changes during the year	_(3,229)
Balance at the end of current year	66,142
Total net assets	400 615
Balance at the end of previous year Changes during the year	428,615
Issuance of new stock	35,904
Dividends	(1,676)
Net income	4,534
Decrease through a merger	(224)
Adjustments due to change of scope of consolidation	(1,798)
Adjustments due to change of scope of equity method	(37)
Disposal of treasury stock Net changes other than shareholders' equity	(0) $(8,333)$
Total changes during the year	28,367
Balance at the end of current year	456,982
Bulance at the end of current year	430,982

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## SIGNIFICANT ACCOUNTING POLICIES

## 1. SCOPE OF CONSOLIDATION

- (1) Number of consolidated subsidiaries and name of major consolidated subsidiaries
  - Number of consolidated subsidiaries: 112
  - Name of major consolidated subsidiaries are listed in "3. IMPORTANT PARENT COMPANY AND SUBSIDIARIES" in the section "I. GROUP" of "Business Report"

As compared with the year ended 31 March 2010, there were 15 additions to and 6 exclusions from the scope of consolidation.

- Additions 11 entities were newly established or acquired
  - SBI Global Investment Co., Ltd.
  - SBI-Jefferies Strategic Investments Asia Ltd.
  - SBI-Jefferies Asia Fund L.P.
  - SBI Ven Holdings Korea Co., Ltd.
  - SBI Ven Capital Korea Co., Ltd.
  - SBIH UK Limited
  - SBI Credit Co., Ltd. (G-One Credit Service Co., Ltd. changed its company name to SBI Credit Co., Ltd. on 1 October 2010.) and 4 other entities
- Additions 4 entities were newly consolidated due to the Group's ability to exercise control
  - SBI ALApromo Co., Ltd.
  - SBI VEN CAPITAL PTE. LTD. and 2 other entities
- Deconsolidation 2 entities were deconsolidated as a result of mergers
  - E\*GOLF Corporation
  - SBI Futures Co., Ltd.
- Deconsolidation 3 entities were deconsolidated due to liquidation
  - SBI & TH (Beijing) Investment Advisory Co., Ltd.

- SBI Incubation Advisory Co., Ltd. and 1 other entity
- Deconsolidation 1 entity was deconsolidated due to the adoption of the specific exemption for the small size entities.
- (2) Name of major non-consolidated subsidiaries and basis for exclusion from scope of consolidation
  - Name of major non-consolidated subsidiaries:
    - Searchina Co., Ltd.
    - SBI Remit Co.,Ltd.
    - SBI Phnom Penh Securities Co., Ltd.
  - Basis for exclusion from scope of consolidation

Small size entities of which total assets, sales, and proportional share of net income and retained earnings are considered to be immaterial are excluded from consolidation.

- (3) Name of entities not classified as subsidiaries despite the ownership of 50 percent or more of the voting power of the investees and basis for exclusion from scope of consolidation
  - Name of the entities:
    - NARUMIYA INTERNATIONAL Co., Ltd. and other entities.
  - Basis for exclusion from scope of consolidation

These investments were made with purpose of fostering the development of venture capital portfolio companies. Since the purpose of these venture capital investments was not to control or to exert influence over the entities, the investments were excluded from the scope of consolidation.

## 2. APPLICATION OF EQUITY METHOD

(1) Number of non-consolidated subsidiaries subject to equity method: 1

Name of the entity:

- SBI Japannext Co., Ltd.
- (2) Number of affiliates accounted for using equity method: 8

Name of major entities:

- SBI Sumishin Net Bank, Ltd.

- SOLXYZ Co., Ltd.
- SBI Investment Korea Co., Ltd. (KOREA TECHNOLOGY INVESTMENT CORPORATION changed its company name to SBI Investment Korea Co., Ltd. on 29 March 2011.)

As compared with the year ended 31 March 2010, there were 4 additions to and 1 exclusion from the scope of affiliates accounted for using equity method.

- 4 additions due to the increased influence
  - SBI Investment Korea Co., Ltd.

and 3 other entities

- 1 exclusion due to the decrease in voting power after selling off its stocks
  - Tozai Asset Management Co., Ltd.
- (3) Name of major non-consolidated subsidiaries and affiliates that are not accounted for using equity method and basis for not applying equity method
  - Name of major entities:
    - Searchina Co., Ltd.
    - SBI Remit Co.,Ltd.
    - NEW HORIZON PARTNERS LTD.
  - Basis for not applying equity method

Small size entities of which proportional share of net income and retained earnings are considered to be immaterial individually and collectively are not accounted for using equity method.

- (4) Name of entities not classified as affiliates despite the ownership of 20 percent or more of the voting power of the investee but below 50 percent and basis for not applying equity method
  - Name of major entities:
    - Venture Revitalize Investment, Inc. and other entities

• Basis for not applying equity method

These investments were made with purpose of fostering the development of venture capital portfolio companies. Since the purpose of these venture capital investments was not to control or to exert influence over the entities, the investments were not accounted for using the equity method.

## 3. SUMMARY OF ACCOUNTING POLICIES

## (1) Valuation method of significant assets

• Trading instruments

Trading instruments, which are held for the purpose of earning capital gains in the near term, are reported at fair value, with the related unrealized gains and losses included in income.

• Available-for-sale securities (consist of investment securities and operational investment securities other than investments in funds), which are not classified as trading instruments

## Listed securities

Listed securities are measured at fair value, with fair value gains and losses, net of applicable taxes, reported as "unrealized gains (losses) on available-for-sales securities", a separate component of net assets. The cost of securities sold is determined based on the moving average cost method.

## Unlisted securities

Unlisted securities are stated at cost less impairment, determined by the moving average cost method.

Available-for-sale securities held by certain overseas subsidiaries adopting International Financial Reporting Standards are measured at fair value.

• Investments in funds

For the investments in funds other than those included in the scope of consolidation, the Company's proportionate share in the net assets of the funds are calculated based on the funds' annual financial statements or interim financial statements and are presented as "Operational investment securities" (Current assets) or "Investment securities" (Non-current assets).

• Derivative contracts

Derivative contracts are measured at fair value.

## • Real estate inventories

Real estate inventories are measured at the lower of cost or net realizable value.

## (2) Depreciation method of depreciable assets

• Property and equipment

Property and equipment are stated at cost less accumulated depreciation. Depreciation of property and equipment by the Company and its consolidated subsidiaries is computed using the declining-balance method over the estimated useful lives of assets while the straight-line method is applied to buildings acquired after 1 April 1998. The range of useful lives is principally from 5 to 50 years for buildings, and from 4 to 20 years for furniture and fixtures. Leased assets were depreciated by using straight-line method over the lease terms with residual value of zero.

• Intangible assets

Software used for internal purposes is amortized using the straight-line method over the estimated useful life of the software (5 years).

Software for sale is amortized using the straight-line method over the estimated saleable period of the software, which is 3 years or less.

Leased assets were depreciated by using straight-line method over the lease terms with residual value of zero.

## (3) Recognition and measurement of significant provisions and allowances

• Allowance for investment losses

Allowance for investment losses for operational investment securities and investment securities are provided based on the estimated losses of the investments and the financial condition of the investees.

• Allowances for doubtful accounts

Allowance for doubtful accounts is provided based on the Group's past credit loss experience and an evaluation of the recoverability of the outstanding receivables including notes and accounts receivable-trade, operational loans receivable, loans on margin transactions and other loans receivable.

• Provision for bonuses

Bonuses to employees are accrued at the balance sheet date.

• Employees' retirement benefits

The Group recorded liabilities for employees' retirement benefits based on the projected benefit obligations and plan assets at the balance sheet date. The liabilities were recognized and measured by assuming all the employees voluntarily retired at the end of the year.

• Statutory reserve for securities transactions liabilities/financial products transactions

Pursuant to Article 46-5 of the Financial Instruments and Exchange Act, a statutory reserve is provided against possible losses resulting from execution errors related to securities business transactions. The amount is calculated in accordance with Article 175 of the "Cabinet Office Ordinance concerning Financial Instruments Business".

• Statutory reserve for price fluctuation

Statutory reserve is provided against possible losses resulting from stock price fluctuations in accordance with Article 115 of the Insurance Business Act.

## (4) **Recognition for net sales and cost of sales**

• Net sales and cost of sales

The Group's net sales primarily consist of revenue from operational investment securities, fees from funds, revenue from real estate business, and revenue from securities transactions. The costs of sales principally consist of the cost of operational investment securities, cost of real estate business, and the related provision of allowance for investment losses, if any.

• Revenue and cost of operational investment securities

Revenue from operational investment securities includes all of the revenue which is related to or generated by operational investment securities and securities held by funds. Cost of operational investment securities consists of the carrying value on the sale of operational investment securities and securities held by funds, and write down of operational investment securities and securities held by funds.

• Fees from funds

Fees from funds consist of establishment fees for fund organization, management fees, and success fees from funds which are not within the scope of consolidation and managed by the Group. Management fees from funds are recognized over the period of the fund management agreement. Establishment fees and success fees from funds are recognized when those revenue amounts are determined and the services are provided.

• Revenue from construction projects

When the total construction revenue, total construction costs and the stage of completion of the contract can be reliably measured at the balance sheet date, the percentage-ofcompletion method is applied. If the outcome of a construction contract cannot be reliably estimated at the balance sheet date, the completed contract method is applied. • Revenue from securities transactions

Revenue from securities transactions primarily consists of brokerage commissions from securities transactions, fees from underwriting activities and offering of securities for initial public offerings and fees for placements and sales of securities.

• Revenue from finance lease transactions

Revenue and cost of finance lease transactions are recognized when payments are received.

• Financial charges and cost of funding

Financial charges and cost of funding, which consist of interest expense for margin trading transactions and costs from repurchase agreement transactions, etc. which are related to the investment banking businesses, are recorded as cost of sales. As for certain consolidated subsidiaries, interest expense other than financial charges is classified as interests related to operating assets (e.g. leases receivable and lease investment assets, etc.) or to non-operating assets. Interest expense (cost of funding) related to operating asset is classified as cost of sales. During the development of a project, interest expense related to long term and large scale real estate development is included in the cost of the real estate inventories.

## (5) Translations of significant assets and liabilities denominated in foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into Japanese Yen using the exchange rates at the balance sheet date. The balance sheets of the consolidated foreign subsidiaries are translated into Japanese Yen using their exchange rate as at the balance sheet date except for net assets, which are translated at the historical rates. Revenue and expense accounts of consolidated foreign subsidiaries are translated into Japanese Yen using the average exchange rate of the year. Differences arising from such translation are shown as "Foreign currency translation adjustments", as a separate component under "Net assets" except for the portion pertaining to the minority shareholders, which is included under "Minority interests" as a separate component under "Net assets".

## (6) Accounting for significant hedging transactions

## Accounting for hedges

The Group applied deferred hedge accounting when certain criteria are met. Foreign currency forward contracts are used to hedge foreign currency exposures in the Group. Receivables, payables and investment securities denominated in foreign currencies are translated at the contracted rates if the forward contracts are qualified for hedge accounting. Interest rate swaps, which are qualified for hedge accounting and met the specific matching criteria, are not remeasured at market value. The differential paid or received under the swap agreements is recognized and included in interest expense or income.

Hedging instruments and hedged item

a. Hedging instruments and hedged item

Foreign exchange forward contracts and foreign currency denominated receivables and payables and investment securities.

b. Hedging instruments and hedged item

Interest rate swap contracts and interest expense for loans and bonds payable.

Hedging policy

- a. For foreign currency-denominated transactions, the foreign currency forward contracts are used to hedge foreign currency exposures in the Group.
- b. For interest expense on borrowing, interest rate swap contract is utilized to mitigate the volatility of interest rates.

Assessment of effectiveness between the hedging instrument and the hedged item

- a. The Group does not assess hedge effectiveness of foreign exchange forward contracts which qualify for hedge accounting and meet specific matching criteria.
- b. The Group assesses hedge effectiveness by comparing the cumulative changes in the fair value of the hedged items and cumulative changes in the hedging instruments during the period from commencement of hedging to the point of assessing effectiveness, based on changes in both amount and others. The Group does not assess hedge effectiveness of interest rate swaps which qualify for hedge accounting and meet specific matching criteria.

## (7) Amortization of goodwill

Goodwill is amortized by straight-line method over the estimated useful life of goodwill. Goodwill is amortized over 20 years when its useful life cannot be reasonably estimated. Immaterial goodwill is charged/credited to consolidated statements of operations when incurred.

## (8) Other significant accounting policies for consolidated financial statements

## ① Accounting for investments in funds

For the investments in funds categorized as subsidiaries but not within the scope of consolidation, the Company's proportionate share in the net assets and revenue/expenses of those funds are calculated based on the funds' annual financial statements or semi-annual financial statements and are presented as "Investment securities" (Non-current assets) and revenue/expenses.

For the investments in funds held for operational investment purpose, which are not categorized as subsidiaries, the Company's proportionate share in the net assets and revenue/expenses of those funds are calculated based on the funds' annual financial statements or interim financial statements and are presented as "Operational investment securities" (Current assets) and revenue/expenses.

For the investment in funds other than those held for operational investment purpose, which are not categorized as subsidiaries, the Company's proportionate share in the net assets and revenue/expenses of those funds are calculated based on the funds' annual financial statements or interim financial statements and are presented as "Investment securities" (Non-current assets) and non-operating income/expenses.

## **2** Deferred charges

• Stock issuance costs

Stock issuance costs are amortized over 3 years by using straight-line method.

• Bond issuance costs

Bond issuance costs are amortized over the bond term by using straight-line method.

• Deferred operating costs under Section 113 of the Insurance Business Act

The operating costs can be deferred and amortized within 10 years according to section 113 of the Insurance Business Act of Japan.

## **3** Accounting for consumption tax

The amounts in the Financial Information are presented without consumption or local consumption taxes.

## **CHANGES IN SIGNIFICANT ACCOUNTING POLICIES**

The Group has adopted "Accounting Standard for Asset Retirement Obligation" (ASBJ Statement No. 18 issued on 31 March 2008) and "Guidance for Accounting Standard for Asset Retirement Obligation" (ASBJ Guidance No. 21 issued on 31 March 2008). The operating income and ordinary income was decreased by \$89 million and the income before income taxes was decreased by \$591 million for the year ended 31 March 2011 as a result of the change.

The Group has adopted "Accounting Standard for Business Combinations" (ASBJ Statement No.21 issued on 26 December 2008), "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No.22 issued on 26 December 2008), "Partial amendments to Accounting Standard for Research and Development Costs" (ASBJ Statement No.23 issued on 26 December 2008), "Revised Accounting Standard for Business Divestitures" (ASBJ Statement No.7 (Revised 2008) issued on

26 December 2008), "Revised Accounting Standard for Equity Method of Accounting for Investments" (ASBJ Statement No.16 (Revised 2008) released on 26 December 2008) and "Revised Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No.10 (Revised 2008) issued on 26 December 2008).

## **ADDITIONAL INFORMATION**

Execution of Share Exchange Agreement

The Company and its consolidated subsidiary, SBI VeriTrans Co., Ltd. ("SBI VeriTrans"), announced that at board meetings held on 24 February 2011, their respective boards of directors approved to make SBI VeriTrans a wholly-owned subsidiary of the Company through a share exchange (the "Share Exchange") subject to approval at SBI VeriTrans' annual meeting of shareholders, and the two companies executed a share exchange agreement. Outline of the transactions is provided below.

1. Timetable for the Share Exchange

Record date of the annual shareholders meeting	31 March 2011
Annual shareholders meeting to approve share exchange (SBI VeriTrans)	21 June 2011 (scheduled)
Final trading date (SBI VeriTrans)	26 July 2011 (scheduled)
Share delisting date (SBI VeriTrans)	27 July 2011 (scheduled)
Share exchange date (effective date)	1 August 2011 (scheduled)

Note: The Company will implement the Share Exchange through the simplified share exchange arrangement pursuant to Article 796, Paragraph 3 of the Companies Act, and consequently, approval from its shareholders is not required.

## 2. Share Exchange Ratio

	The Company (Share Exchange Wholly-Owning	SBI VeriTrans (Share Exchange Wholly-Owned
Company Name	Parent Company)	Subsidiary)
Share exchange ratio <sup>*1</sup>	1	4.7
Number of shares to be delivered		
for the Share Exchange	*2	

## Note 1: Share Exchange Ratio

For every one share of SBI VeriTrans' common share, 4.7shares of the Company's common share will be allocated and delivered (if any material changes in the various conditions that serve as the basis for the calculations, this share exchange ratio may be subject to change through consultations between the two companies). However, no shares will be allocated for the Share Exchange with respect to the shares of SBI VeriTrans' common share held by the Company.

Note 2: Number of Shares to be Delivered for the Share Exchange

In the implementation of the Share Exchange, the Company will newly issue and deliver shares of the Company's common share equal to the total number of shares of SBI VeriTrans' common share owned by shareholders of SBI VeriTrans (excluding the Company) stated or recorded in the SBI VeriTrans' shareholder register immediately prior to the Share Exchange coming into effect multiplied by 4.7.

## NOTES TO CONSOLIDATED BALANCE SHEETS

## 1. Pledged assets

Pledged assets consisted of the following:

	As at 31 March 2011 (millions of Yen)
Cash and deposits	521
Notes and accounts receivable-trade	2,126
Operational investment securities	420
Operational loans receivable	3,206
Real estate inventories	747
Others-current assets	4,593
Buildings	4,570
Land	5,063
Investment securities	1,937
Total	23,188

The assets above were pledged as collateral for short-term loans payable of \$9,038 million, current portion of long-term loans payable of \$1,291 million, current portion of bonds payable of \$60 million, long-term loans payable of \$8,269 million, and bonds payable of \$540 million.

## 2. Allowance for investment losses deducted directly from assets consisted of the following:

	As at 31 March 2011 (millions of Yen)
Investments securities	300
Accumulated depreciation	

As at 31 March 2011 (millions of Yen)

8,074

Property and equipment

3.

## 4. **Provision for contingent losses**

## Credit guarantees

Guarantees for the debts owed to other financial institutions in the Group's credit guarantee business are as follows:

As at 31 March 2011 (millions of Yen)

18,234

Guarantee of bank loans

## 5. Statutory reserves

As at 31 March 2011, reserve for the financial products transaction liabilities was provided in accordance with Article 46-5 of Japanese Financial Instruments and Exchange Act. Statutory reserve for price fluctuations was in accordance with Article 115 of the Insurance Business Act.

## NOTES TO CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

## 1. Class and outstanding number of capital stock

	As at 31 March 2011 (shares)
Common shares	19,944,018

## 2. Class and number of treasury stock

As at 31 March 2011 (shares)

14,621

Common shares

## 3. **Dividends**

(1) **Dividend paid** 

Resolution of Board of Directors' Meeting on 26 May 2010

- **Dividend amount** 1,676 (millions of Yen)
- Amount per share 100 (Yen)
- Declared date 31 March 2010
- Effective date 14 June 2010

(2) Dividend whose declared date belonged to the year ended 31 March 2011, and effective date will be in the year ended 31 March 2012

Resolution of Board of Directors' Meeting on 27 April 2011

- **Dividend amount** 2,391 (millions of Yen)
- Amount per share 120 (Yen)
- Declared date 31 March 2011
- Effective date 9 June 2011
- 4. Class and number of shares for stock acquisition rights

As at 31 March 2011 (shares)

Common shares

253,918.24

## FINANCIAL INSTRUMENTS

## 1. Group policy and risk management system for financial instruments

The Group engages in a wide range of financial related businesses, such as investment business, fund management business, securities business, leasing business, loan business, credit card business and insurance businesses, to avoid excessive concentration of risk on specific entities or businesses. To operate these businesses, the Group raises funds by indirect financing such as bank borrowing, direct financing such as bond issuance and equity financing, and transaction with securities financing companies. The Group also considers the market environment and maintains an appropriate strategy for short and long term financing.

The Group and certain consolidated subsidiaries used derivative instruments, including foreign currency forward contracts, interest rate swaps, index futures and foreign currency spot contracts.

The Group entered into foreign currency forward contracts and interest swap transactions primarily to hedge foreign exchange risk and to manage its interest rate exposures on borrowings respectively. The Group does not hold or issue them for speculative purpose. Index futures were mainly daily trading under limited trading scale. Foreign currency spot contracts were entered into for managing the exposures on foreign currency brokerage transactions. The transaction was conducted with individually counterparties based on the Group's "Position Management Rule." In order to maintain financial strength and appropriate operational procedures, the Company has risk management policies and group risk control rules approved by the Company's board of directors. Under the policies, the Company assigns a risk management officer who is in charge of risk management and sets up a risk management department. The risk management department monitors the Group's risk on timely basis, and identifies and analyzes credit risk, market risk, and liquidity risk to manage relevant risks integrally.

## 2. Fair value of financial instruments

The tables below present the carrying amounts, the fair value of the financial instruments, and the difference between the carrying amounts and fair value. The tables below do not include assets and liabilities which cannot be measured at fair value due to difficulties in determining fair value (refer to Note 2).

	Carrying		
	amount (millions of	Fair value (millions of	Difference (millions of
	Yen)	Yen)	Yen)
Cash and deposits	150,268	150,268	_
Notes and accounts receivable-trade	10,658	10,549	(108)
Leases receivable and lease			
investment assets	16,166	16,300	134
Short-term investment securities,			
operational investment securities and			
investment securities			
Available-for-sale securities	60,546	60,546	
Securities in affiliates	5,068	3,314	(1,753)
Cash segregated as deposits	347,865	347,865	
Operational loans receivable	27,905		
Allowance for doubtful accounts (*1)	(896)		
	27,009	28,322	1,312
Trading instruments			
Trading securities	222	222	
Margin transaction assets	250,399	250,399	
Short-term guarantee deposits	5,235	5,235	
Assets, total	873,441	873,025	(415)
	Notes and accounts receivable-trade Leases receivable and lease investment assets Short-term investment securities, operational investment securities and investment securities Available-for-sale securities Securities in affiliates Cash segregated as deposits Operational loans receivable Allowance for doubtful accounts (*1) Trading instruments Trading securities Margin transaction assets Short-term guarantee deposits	amount (millions of Yen)Cash and deposits150,268Notes and accounts receivable-trade Leases receivable and lease investment assets16,058Leases receivable and lease16,166Short-term investment securities, operational investment securities and investment securities60,546Securities in affiliates5,068Cash segregated as deposits347,865Operational loans receivable27,905Allowance for doubtful accounts (*1)(896) 27,009Trading instruments Trading securities222Margin transaction assets250,399Short-term guarantee deposits5,235	amount (millions of (millions of Yen)Fair value (millions of Yen)Cash and deposits150,268150,268Notes and accounts receivable-trade Leases receivable and lease investment assets16,16616,300Short-term investment securities, operational investment securities and investment securities16,16616,300Short-term investment securities60,54660,546Securities in affiliates5,0683,314Cash segregated as deposits347,865347,865Operational loans receivable27,90527,009Allowance for doubtful accounts (*1)(896) 27,00928,322Trading instruments Trading securities222222Margin transaction assets250,399250,399Short-term guarantee deposits5,2355,235

		Carrying amount (millions of Yen)	Fair value (millions of Yen)	Difference (millions of Yen)
(1)	Short-term loans payable	97,164	97,164	
(2)	Accrued income taxes	4,574	4,574	
(3)	Margin transaction liabilities	143,757	143,757	
(4)	Loans payable secured by securities	61,797	61,797	
(5)	Guarantee deposits received	309,134	309,134	
(6)	Deposits from customers	37,819	37,819	
(7)	Bonds payable (*2)	70,600	70,600	
(8)	Long-term loans payable (*3)	43,514	43,537	22
	Liabilities, total	768,362	768,385	22
	Derivatives (*4)	2,367	2,367	

(\*1) Includes general reserve and specific reserve for operational loans receivable.

(\*2) Includes current-portion of bonds payable.

- (\*3) Includes current-portion of long term loans payable.
- (\*4) Receivables and payables arising from derivative transactions are stated at net value in the tables above.

## NOTES:

## 1. Calculation of fair value of financial instruments

Fair values of financial instruments are based on quoted market price. If quoted market price is not available, fair values are calculated with valuation techniques which are considered to be reasonable. As the fair value determination takes variable factors into consideration, such fair values may fluctuate by using different assumptions.

#### Assets

(1) Cash and deposits, (5)Cash segregated as deposits, and (9)Short-term guarantee deposits

The fair values are measured at the carrying values as they approximate the carrying values because of their short maturities.

(2) Notes and accounts receivable-trade

With respect to notes and accounts receivable with short maturities, fair values are measured at the carrying values as they approximate the carrying values.

The fair values of receivables settled over long-term period such as installment sales receivable are measured at the present value of the future cash inflow discounted at the discount rate considering government risk free rates and credit risk rates.

(3) Leases receivable and lease investment assets

The fair values of leases receivable and lease investment assets are measured at the present value of the future cash inflow discounted at the discount rate considering government risk free rates and credit risk rates.

(4) Short-term investment securities, operational investment securities and investment securities and (7)Trading instruments

The fair values of equity securities are measured at the quoted market price of the stock exchange. The fair values of bonds are measured at the quoted market price of the stock exchange or the quoted price provided by financial institutions. The fair values of investment trusts are measured at the price quoted by financial institutions. The fair values of investments in funds are measured at the fair values of partnership net assets based on the Group's percentage share in the contributed capital, if such fair values are available. Equity securities held by some overseas subsidiaries adopting International Financial Reporting Standards are measured at fair value.

(6) Operational loans receivable

The fair values of operational loans receivable are measured at the present value of the future cash inflows, which are classified into different types of receivables and discounted at the rate determined by reference to an appropriate index such as a government bond yield adjusted with relevant credit risk.

As the estimated credit losses are provided based on the individual assessment of recoverability of loans receivable held by certain consolidated subsidiaries with corporate restructuring business, the fair values are measured at the carrying values less allowance for doubtful accounts since they approximate the measured values.

(8) Margin transaction assets

With respect to receivables from customers of margin transaction assets, the fair values are measured at the carrying value as the interest rates of the loans are floating rate and reflect the market interest rate within a short period so that, unless the borrower's credit condition changes significantly, the fair values are considered to approximate the carrying value.

Of these receivables, the fair values of those without set maturity date due to certain conditions such as the placing of a cap on the amount of loans which do not exceed the value of pledged assets, are measured at the carrying value. Based on the expected repayment term and the terms of interest, the fair values are considered to approximate the book values. With respect to cash deposits as collateral for securities borrowed of margin transaction assets, the fair values are measured at the carrying value as for their short maturities.

## Liabilities

The fair values of liabilities other than (7)Bonds payable and (8)Long-term loans payable are measured at the carrying values as they approximate the carrying values because of their short maturities.

## (7) Bonds payable

With respect to bonds payable with maturity of within one year, the fair values are measured at the carrying values as they approximate the carrying values because of their short maturities.

With respect to bonds payable with maturity of over one year and floating interest rates, the fair values are measured at the carrying value as the interest rates of the debt reflect the market interest rate within a short period and as the credit condition of consolidated subsidiaries that obtained the debt are not expected to change significantly.

(8) Long-term loans payable

With respect to long-term debt with floating interest rates, the fair values are measured at the carrying value as the interest rates of the debt reflect the market interest rate within a short period and as the credit condition of consolidated subsidiaries that obtained the debt are not expected to change significantly.

With respect to long-term loans payable with fixed rate, the fair values are measured at the present value of the future cash outflows, where the sum of principal and interest at certain intervals, or the sum of principal and interest determined using interest swap rates for which the special hedge accounting treatment is used, is discounted at the discount rate that may be applicable for similar types of debt.

## Derivatives

Fair value of foreign currency forward contract was stated on future exchange rate at balance sheet date, whereas fair value of foreign currency spot contracts was based on spot rate at the balance sheet date. Fair value of index futures was based on market closing price at the balance sheet date in each stock market. For certain loans payable for which interest rate swaps were used to hedge the interest-rate fluctuations, the fair values of derivative financial instruments were included in the fair value of loans payable as hedged items.

2. The following securities were stated at cost because the fair value could not be reliably determined. They were excluded from "Assets-(4) Short-term investment securities, operational investment securities and investment securities" of "Fair value of financial instruments".

As at 31 March 2011 Classification	Carrying amount (millions of Yen)
Available-for-sale securities	91,543
Investments in subsidiaries and affiliates	38,395

The securities above were unlisted equity securities and investments in funds whose investments were mainly composed of unlisted equity securities.

## NOTES TO PER SHARE INFORMATION

Year ended 31 March 2011 Yen 19,610.64 236.09

Net assets per share Net income per share

## SUBSEQUENT EVENT

On 25 March 2011, the board of directors of the Company, in preparation for the Company's listing on the main board of the Hong Kong Stock Exchange, approved an offering of depository receipts representing the Company's common shares (the "HDRs") in Hong Kong and certain other overseas markets excluding the United States and Canada (the "HDR offering"), the issuance and offering (the "Underlying Share Offering") of common shares of the Company to be represented by the HDRs excluding common shares for the over-allotment (the "underlying original shares"), and the issuance and offering of common shares up to the number of shares (the "underlying shares") represented by the over-allotment portion of the HDR offering (the "Over-allotment option").

The outline of HDR offering and Underlying Share Offering are as stated below. Subsequently on 12 April 2011, the related capital payment of Underlying Share Offering was completed.

1. Method of offering

The underlying original shares will be issued to Daiwa Capital Markets Hong Kong Limited through a third-party allocation of 1,750,000 shares.

Daiwa Capital Markets Hong Kong Limited will then delivery these shares immediately to JPMorgan Chase Bank, N.A. (the "Depository Bank")'s account which is the depository bank for the HDR offering. The shares will be held by the depositary bank as the underlying assets of the HDR offering. The issue price (offering price) of the underlying original shares is to be the same as the price to be paid for the shares, which is 10 times the price to be paid in for HDRs.

2. Class and number of underlying shares offered (Number of HDR offered)

1,750,000 common shares

(17,500,000 HDRs. Investors will receive HDRs in place of the underlying original shares. 1 HDR represents 1/10 of a common share.

Furthermore, accompanied by the HDR offering, depending on the level of demand for the offering, the Company offers an over-allotment of up to 2,500,000 additional HDRs representing shares borrowed by Daiwa Capital Markets Hong Kong Limited from the Company's shareholder through Daiwa Securities Capital Markets Co. Ltd. In connection with this over-allotment, the Company issues to Daiwa Capital Markets Hong Kong Limited up to 250,000 common shares through a third-party allocation.)

3. Issue price

HKD 777.20 per share

4. Total issue amount

HKD 1.36 billion (14.8 billions of yen)

5. Total issue amount transferred to capital

Capital stock 7.4 billions of yen

6. Purpose

The total amount raised through the Underlying Share Offering and the third-party allocation will go towards direct investment in growing companies in and out of Japan, funds established with partners in developing countries mainly in Asia and funds in Japan as self investment fund. The rest will be invested in financial subsidiaries which use the internet as their main channel (and related subsidiaries), as well as provided to overseas financial institutions in the form of investment and financing (including investment and financing made through subsidiaries.)

*Notes:* Conversion from Hong Kong dollars to Japanese yen is made at the exchange rate on the payment date.

The outline of the Over-allotment option is as follows:

1. Class and number of shares offered

250,000 common shares

2. Issue price

HKD 777.20 per share

3. Total issue amount

HKD 194,300,000 (¥2,039million)

4. Total issue amount transferred to capital

Capital stock HKD 97,150,000 (¥1,019million)

5. Allotee

Daiwa Capital Markets Hong Kong Limited

6. Purpose

As stated "6. Purpose" in the "Outline of HDR offering and Underlying Share Offering"

Notes: Payment for the Over-allotment option was completed by Daiwa Capital Markets Hong Kong Limited on 9 May 2011.

# BALANCE SHEET SBI Holdings, Inc. (the "Company")

	As at 31 March
	2011
Assets	
Current assets	
Cash and deposits	10,903
Accounts receivable-trade	903
Accounts receivable-others	13,839
Real estate for sale	4,792
Real estate for sale in progress	6,244
Operational investment securities	27,210
Allowance for investment losses	(248)
Short-term investment securities	11,000
Prepaid expenses	292
Operational loans receivable	120
Short-term loans receivable	51,875
Deferred tax assets	4,688
Others	5,016
Allowance for doubtful accounts	(1,668)
Total current assets	134,970
Non-current assets	
Property and equipment	
Buildings	5,218
Furniture and fixtures	250
Vehicles	3
Land	2,757
Construction in progress	76
Total property and equipment	8,306
Intangible assets	
Patents	7
Trade mark	24
Software	786
Telephone rights	5
Total intangible assets	824

	As at 31 March 2011
Investments and other assets	
Stocks of subsidiaries and affiliates	328,229
Allowance for investment losses	(1,464)
Investments in other securities of subsidiaries and	
affiliates	49,667
Investment securities	4,173
Investments in subsidiaries and affiliates other than	
equity securities	41
Long-term loans receivable from subsidiaries and	2 400
affiliates	2,498 535
Long-term loans receivable from employees Long-term prepaid expenses	555 115
Lease and guarantee deposits	1,696
Deferred tax assets	5,376
Others	10
Total investments and other assets	390,880
Total non-current assets	400,010
Deferred charges	
Stock issuance costs	152
Bonds issuance costs	221
Total deferred charges	374
Total assets	535,355
Liabilities	
Current liabilities	
Short-term loans payable	138,768
Current portion of bonds payable	70,000
Accounts payable	857
Accrued expenses	271
Deposits received	223
Others	$\frac{10}{210,121}$
Total current liabilities	210,131
Non-current Liabilities	11/
Asset retirement obligation	114 5,353
Long-term deposits received Total non-current liabilities	
	5,468
Total liabilities	<u>215,599</u>

	As at 31 March
	2011
Net assets	
Shareholders' equity	
Capital stock	73,236
Capital surplus	
Legal capital surplus	114,716
Other capital surplus	101,179
Total capital surplus	215,896
Retained earnings	
Other retained earnings	
Retained earnings brought forward	40,849
Total retained earnings	40,849
Treasury stock	(246)
Total shareholders' equity	329,734
Valuation and translation adjustments	
Unrealized losses on available-for-sale securities	(9,979)
Total valuation and translation adjustments	(9,979)
Total net assets	319,755
Total liabilities and net assets	<u>535,355</u>

# STATEMENT OF OPERATIONS SBI Holdings, Inc.

	Year ended 31 March 2011 (From 1 April 2010 to 31 March 2011)
Net sales	28,191
Cost of sales	16,118
Gross profit	<u>12,072</u>
Selling, general and administrative expenses	7,304
Operating income	_4,767
Non-operating income Interest income	1 791
Dividend income	1,781 57
Others	152
Total non-operating income	1,991
Non-operating expense	
Interest expense	3,843
Amortization of bond issuance costs	611
Foreign exchange losses Others	438 512
Total non-operating expense	5,405
Ordinary income	1,353
Extraordinary income	
Gains on disposal of investment in subsidiaries and	
affiliates	16,471
Others	27
Total extraordinary income	16,499
Extraordinary expense	
Losses on retirement of non-current assets	43
Losses on disposal of investment in subsidiaries and affiliates	2 078
Losses on valuation of investment in subsidiaries and	2,078
affiliates	4,918
Losses on valuation of investment securities	26
Others	668
Total extraordinary expense	7,736
Income before income taxes	10,116
Income taxes-current	(4)
Income taxes-deferred	<u>(1,010)</u>
Total income taxes	<u>(1,014)</u>
Net income	9,101

# STATEMENT OF CHANGES IN NET ASSETS SBI Holdings, Inc.

	Year ended 31 March 2011 (From 1 April 2010 to 31 March 2011)
SHAREHOLDERS' EQUITY	
Capital stock	
Balance at the end of previous year	55,284
Changes during the year Issuance of new stock	17,952
Total changes during the year	17,952
Balance at the end of current year	73,236
Capital surplus	
Legal capital surplus	
Balance at the end of previous year	96,764
Changes during the year	
Issuance of new stock	17,952
Total changes during the year	17,952
Balance at the end of current year	<u>114,716</u>
Other capital surplus	101 100
Balance at the end of previous year Changes during the year	101,180
Disposal of treasury stock	(0)
Total changes during the year	
Balance at the end of current year	101,179
Total capital surplus	<u> </u>
Balance at the end of previous year	197,944
Changes during the year	
Issuance of new stock	17,952
Disposal of treasury stock	(0)
Total changes during the year	<u>17,951</u>
Balance at the end of current year	<u>215,896</u>
Retained earnings Other retained earnings	
Retained earnings brought forward	
Balance at the end of previous year	33,424
Changes during the year	
Dividends	(1,676)
Net income	9,101
Total changes during the year	7,424
Balance at the end of current year	40,849

	Year ended 31 March 2011 (From 1 April 2010 to 31 March 2011)
Total retained earnings	
Balance at the end of previous year Changes during the year	33,424
Dividends	(1,676)
Net income	9,101
Total changes during the year	7,424
Balance at the end of current year	40,849
Treasury stock	
Balance at the end of previous year	(246)
Balance at the end of current year	(246)
Total shareholders' equity	
Balance at the end of previous year	286,405
Changes during the year	,
Issuance of new stock	35,904
Dividends	(1,676)
Net income	9,101
Disposal of treasury stock	$\underbrace{(0)}_{(12,222)}$
Total changes during the year	43,328
Balance at the end of current year	329,734
Valuation and translation adjustments Unrealized losses on available-for-sale securities	
Balance at the end of previous year Changes during the year	(4,433)
Net changes other than shareholders' equity	(5,546)
Total changes during the year	(5,546)
Balance at the end of current year	(9,979)
Total valuation and translation adjustments	
Balance at the end of previous year	(4,433)
Changes during the year	
Net changes other than shareholders' equity	_(5,546)
Total changes during the year	(5,546)
Balance at the end of current year	(9,979)
Total net assets	
Balance at the end of previous year	281,972
Changes during the year	25.004
Issuance of new stock Dividends	35,904
Net income	(1,676) 9,101
Disposal of treasury stock	(0)
Net changes other than shareholders' equity	(5,546)
Total changes during the year	37,782
Balance at the end of current year	319,755

## NOTES TO THE FINANCIAL STATEMENTS

## SIGNIFICANT ACCOUNTING POLICIES

## 1. Valuation method of significant assets

(1) Stocks of subsidiaries and affiliates

cost determined by the moving-average cost method

- (2) Available-for-sale securities (including operational investment securities)
  - Listed securities

Measured at fair value, with unrealized gains and losses, net of applicable taxes, reported as a separate component of net assets. The cost of securities sold is determined based on the moving average cost method.

• Unlisted securities

Stated at cost determined by the moving-average cost method

(3) Investment in Funds

For the investments in funds which are categorized as subsidiaries and consolidated, the Company's proportionate share in the net assets of those funds are calculated based on the provisional financial statements of the funds as at the Company's year end and are presented as "investments in other securities of subsidiaries and affiliates" (Non-current assets).

For the investments in funds which are categorized as subsidiaries and not within the scope of consolidation, the Company's proportionate share in the net assets of those funds are calculated based on the funds'annual financial statement or semi-annual financial statements and are presented as "investments in other securities of subsidiaries and affiliates" (Non-current assets).

For investment in funds which are not categorized as subsidiaries, the Company's proportionate share in the net assets of those funds are calculated based on the funds'annual financial statements or interim financial statements and are presented in "operational investment securities" (Current assets).

Shares of the Company's subsidiaries and affiliates that are held by funds are included in "Stocks of subsidiaries and affiliates" (Non-current assets) based on the Company's percentage of shares owned.

(4) Real estate inventories for sale

Real estate inventories for sale are stated at cost determined by the specific identification method. Balance sheet account balance is measured at the lower of cost or net realizable value.

(5) Derivative contracts

Derivative contracts are measured at fair value.

## 2. Depreciation method of depreciable assets

(1) Property and equipment

Property and equipment are stated at cost less accumulated depreciation, while the straight-line method is applied to buildings. The range of useful lives is principally from 5 to 50 years for buildings, from 4 to 20 years for furniture and fixtures, and from 5 to 6 years for vehicles.

(2) Intangible assets

Intangible assets are amortized using the straight-line method. Software used for internal purposes is amortized using the straight- line method over the estimated useful life of the software (5 years).

## 3. Recognition and measurement of significant provisions and allowances

(1) Allowance for investment losses

Allowance for investment losses for operational investment securities and investment securities are provided based on the estimated losses of the investment and the financial condition of the investees.

(2) Allowance for doubtful accounts

Allowance for doubtful accounts is provided based on the Company's past credit loss experience and an evaluation of the recoverability of the outstanding receivables including notes and accounts receivable-trade, and operational loans receivable.

## 4. Recognition for net sales and cost of sales

(1) Net sales and cost of sales

Net sales primarily consist of revenue from operational investment securities, revenue from real estate business, and revenue from dividend income. The costs of sales principally consist of the cost of operational investment securities, provision of allowance for investment losses and cost of real estate business.

(2) Revenue and cost of operational investment securities

Revenue from operational investment securities consists of proceeds from the sales of operational investment securities and securities held by funds and interest and dividend income from these securities. Cost of operational investment securities consists of the cost of operational investment securities and securities held by funds, write down of operational investment securities and securities held by funds, and fees related to securities transactions.

(3) Dividend income

Dividends from subsidiaries and affiliates are recorded as dividend income which is included in net sales in the statement of operations.

## 5 Other significant accounting policies for financial statements

- (1) Deferred charges
  - (a) Stock issuance costs

Stock issuance costs are amortized over 3 years by using the straight-line method.

(b) Bond issuance costs

Bond issuance costs are amortized over the bond term by using straight-line method.

(2) Translations of significant assets and liabilities denominated in foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into Japanese Yen using the exchange rates at the balance sheet date. The resulting translation gain or loss is recognized in income.

- (3) Accounting for significant hedging transactions
  - (a) Accounting for hedges

Foreign currency forward contracts are used to hedge foreign currency exposures and denominated in foreign currencies are translated at the contracted rates if the forward contracts are qualified for hedge accounting.

- (b) Hedging instruments and hedged item
  - (i) Hedging instruments

Foreign exchange forward contracts

(ii) Hedged item

Foreign currency-denominated receivables and payables.

There were no foreign currency forward contracts outstanding at the end of the year.

(c) Hedging policy

For foreign currency denominated transactions, the foreign currency forward contracts are used to hedge foreign currency exposures.

(d) Assessment of effectiveness between the hedging instruments and the hedged items

The Company does not assess hedge effectiveness of foreign exchange forward contracts which qualify for hedge accounting and meet specific matching criteria.

(4) Accounting for investments in funds

As for the investments in funds categorized as subsidiaries and are included in the scope of consolidation, the Company's proportionate share in the net assets and revenue/expenses of those funds are calculated based on the provisional financial statements of the funds as at the Company's year end and are presented as "Investment in other securities of subsidiaries and affiliates" (Non-current assets) and revenue/expenses. For the investment in funds categorized as subsidiaries but not within the scope of consolidation, the Company's proportionate share in the net assets and revenue/expenses of those funds are calculated based on the funds' annual financial statements or semi-annual financial statements and are presented as "Investments in other securities of subsidiaries and affiliates" (Non-current assets) and revenue/expenses. For investment in funds, which are not categorized as subsidiaries, the Company's proportionate share in the net assets and revenue/expenses of those funds are calculated based on the funds' annual financial statements or interim financial statements and are presented in "Operational investment securities" (Current assets) and revenue/expenses. The Company's proportionate share of investments in subsidiaries or affiliates held by funds and related gains/losses from the sale are presented as "Stocks of subsidiaries and affiliates" (Non-current assets) and "Gains/losses on disposal of investment in subsidiaries and affiliates" (Extraordinary income/expense).

(5) Accounting for consumption tax

The amounts in the financial statements are presented without consumption or local consumption taxes. Nondeductible consumption taxes are recorded as selling, general and administrative expenses.

(6) Change in significant accounting policies

The company has adopted "Accounting Standard for Asset Retirement Obligation" (ASBJ Statement No. 18 issued on 31 March 2008) and "Guidance for Accounting Standard for Asset Retirement Obligation" (ASBJ Guidance No. 21 issued on 31 March 2008). The operating income and ordinary income was decreased by \$8 million and the income before income taxes was decreased by \$79 million for the year ended 31 March 2011 as a result of the change.

## **ADDITIONAL INFORMATION**

## Execution of Share Exchange Agreement

The Company and its consolidated subsidiary, SBI VeriTrans Co., Ltd. ("SBI VeriTrans"), announced that at board meetings held on 24 February 2011, their respective boards of directors approved to make SBI VeriTrans a wholly-owned subsidiary of the Company through a share exchange subject to approval at SBI VeriTrans' annual meeting of shareholders, and the two companies executed a share exchange agreement. Outline of the transactions are described in additional information in Notes to the consolidated financial statements.

## NOTES TO BALANCE SHEETS

## 1. Pledged assets

Pledged assets consisted of the following:

	As at 31 March 2011 (millions of Yen)
Stocks of subsidiaries and affiliates	154,592
Investment securities	1,896

The assets above were pledged as collateral for short-term loans payable of ¥80,900 million.

## 2. Accumulated depreciation

As at 31 March 2011 (millions of Yen)	
1.515	

Property and equipment

## 3. Contingent Liabilities:

- (1) Guarantees for loans and foreign exchange forward contract of subsidiaries and affiliates ¥2,152 million
- (2) Others

SBI Liquidity Market Co., Ltd. enters into banking cover deals to ensure liquidity in the foreign exchange margin trading. The Company guarantees the current and future obligation relating to this business which SBI Liquidity Market Co., Ltd. owes to counterparties. As at the end of the period, there are no outstanding obligations.

With respect to the currency margin transaction between SBI Liquidity Market Co., Ltd. and SBI SECURITIES Co., Ltd., a consolidated subsidiary of the Company linked to the foreign exchange margin tradings between SBI SECURITIES Co., Ltd., and its customers, the Company guarantees all obligations which SBI SECURITIES Co., Ltd. owes to SBI Liquidity Market Co., Ltd. As at the end of the period, there are no outstanding obligations.

## 4. Assets and liabilities of subsidiaries and affiliates:

	As at 31 March 2011 (millions of Yen)
(1) Short-term receivables	77,458
(2) Long-term receivables	2,502
(3) Short-term payables	87,758
(4) Long-term payables	4,821

## NOTES TO STATEMENT OF OPERATIONS

Transactions with subsidiaries and affiliates

	(millions of Yen)
Sales	18,988
Purchases	3,419
Other transactions	16,848

## NOTES TO STATEMENTS OF CHANGES IN NET ASSETS

Class and number of treasury stock

As	at	31	March	2011
			(s)	hares)

14,621

Common shares

## NOTES TO INCOME TAXES

Deferred tax assets are mainly due to losses on valuation of investment securities and tax loss carried forward, while deferred tax liabilities are mainly due to unrealized losses on available-for-sale securities.

## NOTES TO LEASED NONCURRENT ASSETS

Other than recorded as noncurrent assets on the balance sheet, the Company uses office furniture and fixtures under finance lease agreements where the ownership is not transferred.

# **RELATED PARTY TRANSACTIONS**

## Transactions with subsidiaries and affiliates

Туре	Company name	Ownership (%)	Business or position	Transaction description	Amounts (millions of ven)	Account name	Balance (millions of Yen)
Subsidiary	SBI Investment	100	Interlocking	Finance (*1)	12,800		8,300
Subsidiary	Co., Ltd.	100	directors		12,800	receivable	8,500
Subsidiary	SBI Incubation	100	Interlocking	Finance (*1)	15 123	Short-term loans	10,471
Substatuty	Co., Ltd.	(Indirect : 79.8)	directors		10,120	receivable	10,171
Subsidiary	e-Research Inc.	100	Interlocking	Underwriting of	22.000	Short-term	11,000
2			directors	bond	,	investment	,
						securities	
				Borrowing(*1)	9.000	Short-term loans	4,500
				Donowing( 1)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	payable	1,500
Subsidiary	SBI Card Co.,	97.8	Interlocking	Capital	6,474		
Substatury	Ltd.	51.0	directors	contribution	0,171		
	2.tu		anovioro		27.512	61	0.077
				Finance (*1)	27,512	Short-term loans	9,066
0.1.11	CDL C	100		T' (*1)	7.404	receivable	4.47
Subsidiary	SBI Guarantee	100	<b>—</b>	Finance (*1)	7,424	Short-term loans receivable	447
Contra i di a ma	Co., Ltd. CEM	79.7	Tuto al colcia o	Einenee (*1)	10.800		0.800
Subsidiary		(Indirect : 57.1)	Interlocking directors	Finance (*1)	19,800	Short-term loans receivable	9,800
Subsidiant	Corporation	100		Domowin o(*1)	5 500	Short-term loans	2 000
Subsidiary	SBI Liquidity Market Co., Ltd.	100	Interlocking directors	Borrowing(*1)	5,500	payable	2,000
Subsidiary	SBI KOREA	100	Interlocking	Capital	7,110		
Subsidiary	HOLDINGS	100	directors	contribution	7,110		
	CO.,LTD.		uncerors	contribution			
Subsidiary	SBI VEN	100	Interlocking	Capital	11,127		
Subsidiary	HOLDINGS	100	directors	contribution	11,127		
	PTE.LTD.		anovioro	controution			
				Finance (*1)	6.012	Short-term loans	1,382
				Finance (*1)	0,912	receivable	1,582
				Sales of Stocks	13,474	Accounts	13,474
				of subsidiaries		receivable-others	
				and			
				affiliates(*2)			
				Sale of	4,963	-	—
				operational			
			investment				
Affiliate	SBI Sumishin	50	Tuto al colcia o	securities(*3) Capital	5,999		
Ammate	Net Bank,Ltd.	50	Interlocking directors	contribution	5,999	-	_
Subsidiary	Alberich LLC	100	uncetors	Finance (*1)	7 800	Short-term loans	3,890
Subsidiary	Miberien ELC	(Indirect : 100)		Timanee (T)	7,000	receivable	5,070
Subsidiary	SBI	100	Interlocking	Borrowing(*1)	345 600	Short-term loans	80,900
Substatuty	SECURITIES	100	directors	Donowing(1)	5 15,000	payable	00,700
	Co., Ltd.					r	
				Pledge of	156 100	Stocks of	154,592
				collateral(*4)	150,488	subsidiaries and	154,592
						affiliates	
							1.007
						Investment	1,896
						securities	
Note:

- (\*1) The interest rate was determined based on the market interest rate.
- (\*2) The sale price of stocks of subsidiaries and affiliates was determined based on the share price calculated by independent third party.
- (\*3) The sale price of operational investment securities was determined based on the share price calculated by independent third party.
- (\*4) Stocks of subsidiaries and affiliates and investment securities were pledged for short-term loans payable to the subsidiary.

Transaction with the executives and main individual share holders

Туре	Name	Ownership (%)		Transaction		Account name	Balance
			position	description	(millions of		(millions of
					Yen)		Yen)
Director	Yoshitaka Kitao	(Ownership by	The Company's	Sales of Stocks	999	—	—
		the related	Representative	of subsidiaries			
		party)	and CEO	and affiliates			
		Direct : 1.6					

Note: The sale price of stocks of subsidiaries and affiliates was determined based on the share price calculated by independent third party.

#### NOTES TO PER SHARE INFORMATION

	Year ended 31 March
	2011
	Yen
Net assets per share	16,044.40
Net income per share	473.84

#### SUBSEQUENT EVENT

On 25 March 2011, the board of directors of the Company, in preparation for the Company's listing on the main board of the Hong Kong Stock Exchange, approved an offering of depository receipts representing the Company's common shares (the "HDRs") in Hong Kong and certain other overseas markets excluding the United States and Canada (the "HDR offering"), the issuance and offering (the "Underlying Share Offering") of common shares of the Company to be represented by the HDRs excluding common shares for the over-allotment (the "underlying original shares"), and the issuance and offering of common shares up to the number of shares (the "underlying shares") represented by the over-allotment portion of the HDR offering (the "Over-allotment option").

The outline of HDR offering and Underlying Share Offering are as described in subsequent event in Notes to the consolidated financial statements.

# Audit Report Concerning Consolidated Financial Statements (TRANSLATION)

## Independent Auditors' Report (certified copy) INDEPENDENT AUDITORS' REPORT

#### 18 May 2011

# To the Board of Directors of SBI Holdings, Inc.:

Deloitte Touche Tohmatsu LLC	
Designated Unlimited Liability Partner, Engagement Partner, Certified Public Accountant:	Kiyoshi Matsuo
Designated Unlimited Liability Partner, Engagement Partner, Certified Public Accountant:	Yasuyuki Onaka
Designated Unlimited Liability Partner, Engagement Partner, Certified Public Accountant:	Kunikazu Awashima

Pursuant to the fourth paragraph of Article 444 of the Companies Act, we have audited the consolidated financial statements, namely, the consolidated balance sheet as of 31 March 2011 of SBI Holdings, Inc. (the "Company") and consolidated subsidiaries, and the related consolidated statements of operations and changes in net assets, and the related notes for the fiscal year from 1 April 2010 to 31 March 2011. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company and consolidated subsidiaries as of 31 March 2011, and the consolidated results of their operations for the year then ended in conformity with accounting principles generally accepted in Japan.

As discussed in the Note on subsequent events, at the meeting held on 25 March 2011, the Board of Directors approved new share issuances and related offering of common shares in connection with the secondary listing of the Company's Hong Kong Depositary Receipts on the Main Board of The Stock Exchange of Hong Kong Limited. The new share issuances through the offering were completed on 12 April 2011 and 9 May 2011.

Our firm and the engagement partners do not have any financial interest in the Company for which disclosure is required under the provisions of the Certified Public Accountants Act.

The above represents a translation, for convenience only, of the original report issued in the Japanese language.

#### Audit Report Concerning Non-Consolidated Financial Statements

(TRANSLATION)

## Independent Auditors' Report (certified copy) INDEPENDENT AUDITORS' REPORT

18	May	2011
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Yasuyuki Onaka

To the Board of Directors of SBI Holdings, Inc.:

Deloitte Touche Tohmatsu LLC

Designated Unlimited Liability Partner, Engagement Partner, Certified Public Accountant: Kiyoshi Matsuo

Designated Unlimited Liability Partner, Engagement Partner, Certified Public Accountant:

Designated Unlimited Liability Partner, Engagement Partner, Certified Public Accountant: Kunikazu Awashima Pursuant to the first item, second paragraph of Article 436 of the Companies Act, we have audited the financial statements, namely, the balance sheet as of 31 March 2011 of SBI Holdings, Inc. (the "Company") and the related statements of operations and changes in net assets, and the related notes for the 13th fiscal year from 1 April 2010 to 31 March 2011, and the accompanying supplemental schedules. These financial statements and the accompanying supplemental schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements and the accompanying supplemental schedules. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements and the accompanying supplemental schedules referred to above present fairly, in all material respects, the financial position of the Company as of 31 March 2011 and the results of its operations for the year then ended in conformity with accounting principles generally accepted in Japan.

As discussed in the Note on subsequent events, at the meeting held on 25 March 2011, the Board of Directors approved new share issuances and related offering of common shares in connection with the secondary listing of the Company's Hong Kong Depositary Receipts on the Main Board of The Stock Exchange of Hong Kong Limited. The new share issuances through the offering were completed on 12 April 2011 and 9 May 2011.

Our firm and the engagement partners do not have any financial interest in the Company for which disclosure is required under the provisions of the Certified Public Accountants Act.

The above represents a translation, for convenience only, of the original report issued in the Japanese language.

#### **Report by the Board of Corporate Auditors**

#### **AUDIT REPORT**

With respect to the directors' performance of their duties during the 13th fiscal year (from April 1, 2010 to March 31, 2011), the Board of Corporate Auditors has prepared this audit report after deliberations based on the audit reports prepared by each Corporate Auditor, and hereby reports as follows.

1. Method and Contents of Audit by Each Corporate Auditor and Board of Corporate Auditors

The Board of Corporate Auditors has established the audit policies, assignment of duties, etc. and received a report from each Corporate Auditor regarding the status of implementation of their audits and results thereof. In addition, the Board of Corporate Auditors has received reports from the Directors and the Accounting Auditor regarding the status of performance of their duties, and requested explanations as necessary.

In conformity with the Corporate Auditors' auditing standards established by the Board of Corporate Auditors, and in accordance with the audit policies and assignment of duties, etc., each of the Corporate Auditors endeavored to facilitate a mutual understanding with the directors, the internal audit division, and other employees, etc., endeavored to collect information and maintain and improve the audit environment, has attended the meetings of the Board of Directors and other important meetings, received reports on the status of performance of duties from the directors and other employees and requested explanations as necessary, examined important approval/decision documents, and inspected the status of the corporate affairs and assets at the Company's head office.

Also, each Corporate Auditor monitored and inspected the status of (i) the contents of the Board of Directors' resolutions regarding the development and maintenance of the system to ensure that the Directors' performance of their duties described in the Business Report complied with all laws, regulations, and the Articles of Incorporation and other systems set out in Article 100, Paragraphs 1 and 3 of the Ordinance for Enforcement of the Companies Act of Japan as being necessary for ensuring the appropriateness of the corporate affairs of a joint stock company (*kabushiki kaisha*), and (ii) the systems (internal control systems) based on those resolutions. With respect to internal controls over financial reporting, the Board of Corporate Auditors has received reports regarding assessments and the status of auditing of such internal controls from the Directors, etc. and Deloitte Touche Tohmatsu LLC and requested explanations as necessary. With respect to subsidiaries, each Corporate Auditor endeavored to facilitate a mutual understanding and exchanged information with the directors and corporate auditors, etc. of each subsidiary and received from subsidiaries reports on their respective business as necessary. Based on the above-described methods, each Corporate Auditor examined the business report and the supplementary statements for the relevant fiscal year under consideration.

In addition, each Corporate Auditor monitored and verified whether the Accounting Auditor maintained its independence and properly conducted its audit, received a report from the Accounting Auditor on the status of their performance of duties, and requested explanations as necessary. Each Corporate Auditor was notified by the Accounting Auditor that it had established a "system to ensure that the performance of the duties of the Accounting Auditor was properly conducted" (the matters listed in the items of Article 131 of the Company Accounting Regulations) in accordance with the "Quality Control Standards for Audits" (Business Accounting Council on October 28, 2005), and requested explanations as necessary. Based on the above-described methods, each Corporate Auditor examined the Non-Consolidated Financial Statements (the balance sheets, the statements of operations, the statements, and the Consolidated Financial Statements of operations, the consolidated balance sheets, the consolidated statements of changes in net assets, and the related notes) for the fiscal year under consideration.

- 2. Results of Audit
- (1) Results of Audit of Business Report, etc.
  - (i) We acknowledge that the business report and the supplementary statements fairly present the status of the Company in conformity with the applicable laws, regulations, and the Articles of Incorporation.
  - (ii) We acknowledge that no misconduct or material fact constituting a violation of laws, regulations, or the Articles of Incorporation was found with respect to the Directors' performance of their duties.
  - (iii) We acknowledge that the Board of Director's resolutions with respect to the internal control systems are appropriate. We did not find any matter in the Business Report or the Directors' performance of their duties concerning the internal control systems that requiring mentioning.

(2) Results of Audit of the Non-Consolidated Financial Statements and the Supplementary Statements

We acknowledge that the methods and results of audit performed by the Accounting Auditor, Deloitte Touche Tohmatsu LLC, are appropriate.

(3) Results of Audit of the Consolidated Financial Statements

We acknowledge that the methods and results of audit performed by the Accounting Auditor, Deloitte Touche Tohmatsu LLC, are appropriate.

May 23, 2011

The Board of Corporate Auditors of SBI Holdings, Inc. Standing Corporate Auditor (Outside Corporate Auditor):

Susumu Watanabe	(seal)
Outside Corporate Auditor:	
Ryujiro Shimamoto	(seal)
Corporate Auditor:	
Atsushi Fujii	(seal)
Corporate Auditor:	
Minoru Tada	(seal)

-End-

## THE REFERENCE MATERIALS FOR THE GENERAL MEETING OF SHAREHOLDERS

## First Item of Business: Partial Amendment to the Articles of Incorporation

1. Reasons for the Proposal

The Company decided to increase the maximum number of Directors set out in Article 16 of the Articles of Incorporation to twenty-two (22) to further strengthen the statutory governance and management functions following the Company's business expansion and globalization.

2. Contents of Amendments to the Articles of Incorporation

Proposed amendments are shown in the table below:

(Underlined sections will be amended)

<b>Current Articles of Incorporation</b>	Proposed Amendments
Article 1 to 15	Article 1 to 15
(Provisions Omitted)	(Same as Current Articles of
	Incorporation)
(Number of Directors)	(Number of Directors)
Article 16 The Company shall have not more than nineteen $(\underline{19})$ Directors.	Article 16 The Company shall have not more than twenty-two $(22)$ Directors.
Article 17 to 32	Article 17 to 32
(Provisions Omitted)	(Same as Current Articles of
	Incorporation)

#### Second Item of Business: Election of Twenty-one (21) Directors

The term of office of all seventeen (17) current Directors expires as of the end of this Ordinary General Meeting of Shareholders. Therefore, the Company proposes that seventeen (17) Directors be reelected and that four (4) new Directors be elected in addition to these seventeen (17) Directors in accordance with the Company's business expansion and globalization, on the condition that the First Item of Business, Partial Amendment to the Articles of Incorporation, be approved at this Ordinary General Meeting of Shareholders as proposed. 1. The candidates for Directors to be reelected upon expiry of the term of office are as follows:

Number	Name (Date of Birth)		nmary, Position, Responsibilities, Concurrent Positions Held	Number of Company's Shares Owned
	Yoshitaka Kitao (January 21, 1951)	April 1974 June 1995 March 1999 July 1999 June 2003 July 2004 June 2005 Sep. 2005	Entered Nomura Securities Co., Ltd. Entered Nomura Securities Co., Ltd. Executive Vice President and CFO of SOFTBANK CORP. Representative Director of Softbank Finance Corp. (Currently, SOFTBANK TELECOM Corp.) Representative Director and President of the Company Representative Director and CEO of the Company (present) Director and Chairman of E*TRADE SECURITIES Co., Ltd. (Currently, SBI SECURITIES Co., Ltd.) Representative Director and CEO of SBI VENTURES K.K. (Currently, SBI Investment Co., Ltd.) (present) Director and Chairman of Gomez Consulting Co., Ltd. (present) Director and CEO of Morningstar Japan K.K. (present) Director and CEO of SBI VeriTrans Co., Ltd. (present) Director of SBI VEN HOLDINGS PTE. LTD. (present) Director of SBI Hong Kong Co., Limited (present) Representative Director and Chairman of SBI SECURITIES Co.,	323,626 shares

	Name	Career Sur	nmary, Position, Responsibilities,	Number of Company's
Number	(Date of Birth)		Concurrent Positions Held	Shares Owned
Number	Name (Date of Birth) Yasutaro Sawada (October 14, 1962)	Significant April 1985 Dec. 1995	nmary, Position, Responsibilities, Concurrent Positions Held Entered Nomura Securities Co., Ltd. Entered SOFTBANK CORP. Director of Softbank Finance Corp. (Currently, SOFTBANK TELECOM Corp.) Representative Director and Vice President of the Company Representative Director, COO, and CFO of the Company Outside Director of Broad Band Tower, Inc. Director and COO of the Company Representative Director and COO of SBI VENTURES K.K. (Currently, SBI Investment Co., Ltd.) Director and Executive Officer of SBI Investment Co., Ltd. Representative Director and Chairman of C4 Technology, Inc. (Currently, SBI Net Systems Co.,	Company's Shares Owned
		June 2008 Nov. 2008	Ltd.) (present) Director, COO, and CFO of the Company Director and CFO of SBI Investment	
		June 2009	Co., Ltd. (present) Director and CFO of the Company (present)	

Number	Name (Date of Birth)		mmary, Position, Responsibilities, Concurrent Positions Held	Number of Company's Shares Owned
3	Takashi Nakagawa (September 6, 1963)	April 1987      April 1999      June 2000      Aug. 2002      Dec. 2002      June 2003      June 2005      June 2006      June 2006      June 2007      June 2008      June 2009      Sep. 2010	Entered The Fuji Bank, Limited (Currently, Mizuho Financial Group, Inc.) Entered Softbank Finance Corp. (Currently, SOFTBANK TELECOM Corp.) Entered the Company Executive Officer of the Company Director of the Company Director and Executive Officer of the Company Director and Managing Executive Officer of SBI VENTURES K.K. (Currently, SBI Investment Co., Ltd.) Director of the Company Representative Director and COO of SOFTBANK INVESTMENT CORPORATION (Currently, SBI Investment Co., Ltd.) (present) Director and Managing Executive Officer of the Company Director and Senior Managing Executive Officer of the Company Director and Executive Officer of the Company Director and Executive Officer of the Company Director, Executive Officer, and Head of Fund Investments, Overseas Business Div. of the Company	4,200 shares

	Name	Career Su	mmary, Position, Responsibilities,	Number of Company's
Number	(Date of Birth)		Concurrent Positions Held	Shares Owned
A	(Date of Birth) Kenji Hirai (October 7, 1965)	Significant        April 1988        Sep. 1998        April 2000        Oct. 2001        Oct. 2002        June 2005        April 2006        June 2007        Aug. 2007        Dec. 2007        June 2008        Sep. 2008        June 2009        Sep. 2010	Concurrent Positions Held Entered Suntory Co., Ltd. (Currently, Suntory Liquors Limited) Entered Andersen Consulting (Currently, Accenture Japan Ltd.) Entered the Company General Manager of Finance Dept. of the Company Executive Officer of the Company Director and CFO of the Company Director, Managing Executive Officer, and CFO of the Company Director, Senior Managing Executive Officer, and CFO of the Company Director, Senior Managing Executive Officer, CFO, and General Manager of Overseas Business Dept. of the Company Director, Senior Managing Executive Officer, and General Manager of Overseas Business Dept. of the Company Director, Senior Managing Executive Officer, and General Manager of Overseas Business Dept. of the Company Director of SBI VEN HOLDINGS PTE. LTD. (present) Director, Senior Managing Executive Officer, and General Manager of Overseas Business Dept. of the Company Director of SBI Hong Kong Co., Limited (present) Director, Executive Officer, and General Manager of Overseas Business Dept. of the Company Director, Executive Officer, and General Manager of Overseas Business Administration Dept., Overseas Business Div. of the Company (present)	1,712 shares

				Number of
	Name		nmary, Position, Responsibilities,	Company's
Number	(Date of Birth)		Concurrent Positions Held	Shares Owned
		April 1989	Entered The Hokkaido Takushoku	
			Bank, Ltd.	
		Jan. 1990	Entered Merrill Lynch Japan	
			Incorporated (Currently, Merrill	
			Lynch Japan Securities Co., Ltd.)	
		June 1995	Entered SOFTBANK CORP.	
		Nov. 1998	Entered Morningstar Japan K.K.	
		March 2000	Director and General Manager of	
			Internet Business Division of	
			Morningstar Japan K.K.	
		March 2001	Managing Director of Morningstar	
	Tomoya		Japan K.K.	
5	Asakura	May 2001	Director of Morningstar Asset	_
5	(March 16,		Management Co., Ltd. (present)	
	1966)	March 2004	Representative and Senior Managing	
			Director of Morningstar Japan K.K.	
		July 2004	Representative Director and	
			President of Morningstar Japan K.K.	
		March 2005	Representative Director and CEO of	
			Morningstar Japan K.K.	
		Dec. 2005	Representative Director and COO of	
			Morningstar Japan K.K. (present)	
		June 2006	Director of Kabushiki Shimbun Inc.	
			(Currently, Morningstar Japan K.K.)	
		June 2007	Director and Executive Officer of	
			the Company (present)	

				Number of
	Name	Career Su	mmary, Position, Responsibilities,	Company's
Number	(Date of Birth)	Significant	Concurrent Positions Held	Shares Owned
		April 1999	Entered Softbank Finance Corp.	
			(Currently, SOFTBANK TELECOM	
			Corp.) Assigned to CyberCash K.K.	
			(Currently, SBI VeriTrans Co., Ltd.)	
		Aug. 2001	Moved to CyberCash K.K. from	
			Softbank Finance Corp.	
		Oct. 2002	Director of OfficeWork Systems	
			Corporation (Currently, SBI	
			Business Solutions Co., Ltd.)	
		Feb. 2004	Director of VeriTrans Inc.	
			(Currently, SBI VeriTrans Co., Ltd.)	
		June 2005	Representative Director and COO of	
			SBI VeriTrans Co., Ltd.	
		June 2006	Representative Director, Executive	
	Takashi Okita		Officer, and COO of SBI VeriTrans	
6	(March 11,		Co., Ltd. (present)	—
	1977)	Nov. 2006	Representative Director, CEO, and	
			COO of eCURE Co., Ltd.	
		June 2008	Director and Executive Officer of	
			the Company (present)	
		Jan. 2009	Representative Director of SBI	
			China Branding Co., Ltd.	
		May 2009	Representative Director and CEO of	
			eCURE Co., Ltd. (present)	
		July 2009	Representative Director and CEO of	
			SBI China Branding Co., Ltd.	
			(present)	
		Nov. 2009	Representative Director and Co-CEO	
			of SBI Research Co., Ltd. (present)	
		Jan. 2010	Representative Director and CEO of	
			SBI Navi Co., Ltd. (present)	

	Name		nmary, Position, Responsibilities,	Number of Company's
Number	(Date of Birth)		Concurrent Positions Held	Shares Owned
7	Noriaki Maruyama (May 12, 1965)	April 1989 Feb. 2000 April 2001 Feb. 2003 April 2004	Entered THE TOKAI BANK, LIMITED (Currently, The Bank of Tokyo-Mitsubishi UFJ, Ltd.) Entered E-LOAN, Inc. (Currently, the Company) Director of GOODLOAN Co., Ltd. (Currently SBI Mortgage Co., Ltd.) Director of FINANCE ALL CORPORATION (Currently, the Company) Representative Director, COO, and CFO of Equal Credit Co., Ltd.	6,933 shares
8	Shumpei Morita (December 31, 1974)	June 2006 June 2007	(Currently, SBI Card Co., Ltd.) Representative Director and COO of Good Mortgage Corporation (Currently, SBI Mortgage Co., Ltd.) (present) Director of the Company Director and Executive Officer of the Company	
		June 2009	Director and Executive Officer of the Company (present)	
		April 1998 April 1999	Entered SOFTBANK CORP. Entered Softbank Accounting Corp. (Currently, SOFTBANK TELECOM Corp.)	
		July 2000 Oct. 2002	RepresentativeDirectorandPresidentofOfficeWorkCorporation(Currently,SBIBusiness SolutionsCo., Ltd.)RepresentativeDirectorandPresidentofOfficeWorkSystemsCorporation.(Currently,SBI	
		Nov. 2005 March 2007	Business Solutions Co., Ltd.) Representative Director and President of JCN Land Co., Ltd (Currently, SBI Business Solutions Co., Ltd.) (present) Outside Corporate Auditor of Gomez Consulting Co., Ltd. (present)	
		June 2009	Director and Executive Officer of the Company (present)	

	Name		mmary, Position, Responsibilities,	Number of Company's
Number	(Date of Birth)		Concurrent Positions Held	Shares Owned
		April 1979 July 1998 Oct. 1998	Entered Nomura Securities Co., Ltd. Director of SoftVenture Capital Co., Ltd. (Currently, the Company) Representative Director and President of Osawa Securities Co., Ltd. (Currently, SBI SECURITIES	
9	Taro Izuchi (March 22,	May 2000 June 2005	Co., Ltd.) Representative Director and President of E*TRADE Japan K.K. (Currently, the Company) Representative Director, Executive	32,017 shares
	1957)	June 2005	Officer, and President of E*TRADE SECURITIES Co., Ltd. (Currently, SBI SECURITIES Co., Ltd.) Director of SOFTBANK INVESTMENT CORPORATION (Currently, the Company)	
		June 2009 Oct. 2010	Director of the Company (present) Representative Director and President of SBI SECURITIES Co., Ltd. (present)	

				Number of
	Name	Career Sur	nmary, Position, Responsibilities,	Company's
Number	(Date of Birth)	0	Concurrent Positions Held	Shares Owned
		April 1990 Dec. 1999	Entered The Dai-Ichi Kangyo Bank, Ltd. (Currently, Mizuho Financial Group, Inc.) General Manager of IR Dept of Softbank Finance Corp. (Currently, SOFTBANK TELECOM Corp.)	
10		Dec. 2001	Representative Director and President of WEB-Lease Co., Ltd. (Currently, SBI Lease Co., Ltd.)	
	Hiroyoshi Kido (June 17, 1965)	Feb. 2002	Director of FINANCE ALL CORPORATION (Currently, the Company)	
		March 2005		
		June 2005	Representative Director and COO of SBI Lease Co., Ltd.	11,853 shares
		March 2006	Director, Executive Officer, and General Manager of Financial Services Business Div. of the Company	,
		June 2006	Representative Director of SBI Financial Agency Co., Ltd.	
		June 2006	Director, Managing Executive Officer, and General Manager of Financial Services Business Div. of the Company	
		April 2007	Director and Executive Officer of SBI VeriTrans Co., Ltd.	
		June 2008	Representative Director and President of SBI Insurance Co., Ltd. (present)	
		June 2009	Director of the Company (present)	

Number(Date of Birth)Significant Concurrent Positions HeldShares OwnedApril 1992Entered Dentsu System International Ltd. (Currently, Information Services International-Dentsu, Ltd.)Nov. 1998Entered E*TRADE Japan K.K. (Currently, the Company)April 2000General Development Dept. of E*TRADE Japan K.K.Manager of System Development Dept. of System Development Dept. of SOFTBANK INVESTMENT CORPORATION		Name	Career Summary, Position, Responsibilities,	Number of Company's
Ltd.(Currently,Information Services International-Dentsu, Ltd.)Nov. 1998Entered E*TRADE Entered E*TRADE Japan K.K. 	Number	(Date of Birth)	Significant Concurrent Positions Held	Shares Owned
11Kimura (January 26, 1969)Dec. 2005In Charge of Net Banking Dept. of the Company713 shares11Dec. 2005In Charge of Net Banking Dept. of the Company713 sharesApril 2006Director and CTO of Sumishin SBI Net Bank Research Co., Ltd. (Currently, SBI Sumishin Net Bank, Ltd.)713 sharesSep. 2007Managing Director and CTO of SBI Sumishin Net Bank, Ltd.713 sharesJune 2009Managing Director and CTO of SBI Sumishin Net Bank, Ltd.713 sharesJune 2009Managing Director and CTO of SBI Sumishin Net Bank, Ltd.713 sharesJune 2009Managing Director and CTO of SBI Sumishin Net Bank, Ltd.713 sharesJune 2009Director of the Company (present) June 2010713 sharesSumishin Net Bank, Ltd.June 2009Director of the Company (present) Sumishin Net Bank, Ltd.		Noriyoshi Kimura (January 26,	April 1992Entered Dentsu System International Ltd. (Currently, Information Services International-Dentsu, Ltd.)Nov. 1998Entered E*TRADE Japan K.K. (Currently, the Company)April 2000General Manager of System Development Dept. of E*TRADE Japan K.K.June 2003General Manager of System Development Dept. of SOFTBANK 	713 shares

	Name	Career Sun	nmary, Position, Responsibilities,	Number of Company's
Number (1	Date of Birth)		Concurrent Positions Held	Shares Owned
	Date of Birth) Hiroshi Tasaka (April 17, 1951)	April 1981 March 1990 June 1996 March 2000 April 2000 April 2000 May 2000 June 2000 June 2000 June 2005 Dec. 2005 June 2007	Concurrent Positions HeldEnteredMitsubishiMetalCorporation (Currently, MitsubishiMaterials Corporation)EnteredTheJapanResearchInstitute, LimitedDirector ofTheJapanResearchInstitute, LimitedDirector of the CompanyFellow ofTheJapanResearchInstitute, Limited (present)Professor ofTamaUniversityGraduateSchool (present)OutsideDirector of LAWSON, INC(present)RepresentativeDirectorofSophiaBank, Limited (present)Director of SoftbankFinanceCorp.)DirectorofDirector of the Company (present)OutsideDirectorofOKWeb(Currently, OKWave)OutsideDirector ofConvenienceClub Co., Ltd.)SpecialAdvisorConvenienceClub Co., Ltd.)	Shares Owned 8,022 shares

				Number of
	Name		nmary, Position, Responsibilities,	Company's
Number	(Date of Birth)		Concurrent Positions Held	Shares Owned
		April 1983 June 2003 June 2006	Entered Fuji Television Network, Inc. (Currently, Fuji Media Holdings, Inc.) Director of Music and Variety Center of Programming and Production Department of Fuji Television Network, Inc. Senior Director of Music and Variety	
13	Masaki Yoshida (August 13, 1959)		Center of Programming and Production Department of Fuji Television Network, Inc. Senior Director of Digital Content Development of Digital Content Department of Fuji Television Network, Inc.	_
			Outside Corporate Auditor of KLab Inc. Representative Director and President of YOSHIDAMASAKI INC. (present) Representative Director and Chairman of Watanabe Entertainment Co., Ltd. (present) Outside Director of KLab Inc.	
		May 2009 June 2010	Outside Director of Giga Media Inc. (present) Director of the Company (present)	

Number(Date of Birth)Significant Concurrent Positions HeldShares OwnedApril 1963Entered The Nikko Securities Co., Ltd. (Currently, Nikko Cordial Securities Inc.)April 1963Entered The Nikko Securities Co., Ltd. (Currently, Nikko Cordial Securities Co., Ltd.June. 1994Executive Director of The Nikko Securities Co., Ltd.June. 1994Executive Director of The Nikko Securities Co., Ltd.June. 1996Executive Managing Director of The Nikko Securities Co., Ltd.June 1997Representative Director and President of Yamaka Shoken K.K. (Currently, KAZAKA Securities, Co., Ltd.)June 1999President of Jasdaq Market Services, Inc. (Currently, Osaka Securities Exchange, Co., Ltd.)—14Nagano (November 29, 1940)June 2004Chairman & President of Jasdaq Market Inc. (Currently, Osaka Securities Exchange, Co., Ltd.)Dec. 2004Chairman & President of Jasdaq Securities Exchange, Inc. (Currently, Osaka Securities Exchange, Inc. June 2005June 2005June 2007Outside Corporate Advisor of Jasdaq Securities Exchange, Inc.June 2007		Name	Career Su	mmary, Position, Responsibilities,	Number of Company's
14    April 1963    Entered The Nikko Securities Co., Ltd. (Currently, Nikko Cordial Securities Inc.)      14    June. 1994    Executive Director of The Nikko Securities Co., Ltd.      Feb. 1996    Executive Managing Director of The Nikko Securities Co., Ltd.      June 1997    Representative Director and President of Yamaka Shoken K.K. (Currently, KAZAKA Securities, Co., Ltd.)      June 1999    President of Jasdaq Market Services, Inc. (Currently, Osaka Securities Exchange, Co., Ltd.)      June 1999    President of Jasdaq Market Services, Inc. (Currently, Osaka Securities Exchange, Co., Ltd.)      June 2004    Chairman & President of Jasdaq Market Inc. (Currently, Osaka Securities Exchange, Co., Ltd.)      Dec. 2004    Chairman & President of Jasdaq Securities Exchange, Inc. (Currently, Osaka Securities Exchange, Inc., (Lurently, Osaka Securities Exchange, Inc., Ltd.)      June 2005    Senior Corporate Advisor of Jasdaq Securities Exchange, Inc.      June 2007    Outside Corporate Advisor of Jasdaq	Number				
June 2010 Outside Director of the Company		Kiyoshi Nagano (November 29,	April 1963 June. 1994 Feb. 1996 June 1997 June 1999 June 2004 Dec. 2004 June 2005 June 2007	Entered The Nikko Securities Co., Ltd. (Currently, Nikko Cordial Securities Inc.) Executive Director of The Nikko Securities Co., Ltd. Executive Managing Director of The Nikko Securities Co., Ltd. Representative Director and President of Yamaka Shoken K.K. (Currently, KAZAKA Securities, Co., Ltd.) President of Jasdaq Market Services, Inc. (Currently, Osaka Securities Exchange, Co., Ltd.) Chairman & President of Jasdaq Market Inc. (Currently, Osaka Securities Exchange, Co., Ltd.) Chairman & President of Jasdaq Securities Exchange, Inc. (Currently, Osaka Securities Exchange, Co., Ltd.) Senior Corporate Advisor of Jasdaq Securities Exchange, Inc. Outside Corporate Auditor of Shin-Etsu Chemical Co., Ltd. (present)	

				Number of
	Name		nmary, Position, Responsibilities,	Company's
Number	(Date of Birth)	-	Concurrent Positions Held	Shares Owned
		Oct. 1975 July 1987	Entered Price Waterhouse (Currently, PricewaterhouseCoopers Aarata) Partner of Aoyama Audit Corporation (Currently, PricewaterhouseCoopers Aarata) (concurrent position as Partner of	
		Aug. 1995	Price Waterhouse) Entered Deloitte Touche Tohmatsu (Currently, Deloitte Touche Tohmatsu LLC)	
15	Keiji Watanabe (January 21,	April 1996	Partner of Deloitte Touche Tohmatsu (retired in June 2008)	_
	1943)	June 2000	Outside Director of Ichiyoshi Securities Co., Ltd.	
		July 2003	Deloitte Touche Tohmatsu Global Middle Market Leader (retired in June 2009)	
		June 2008	Independent Outside Director of ASAHI KOGYOSHA CO., LTD. (present)	
		June 2010	Outside Director of the Company	
		March 2011	(present) Outside Director of Funai Zaisan Consultants Co., Ltd. (present)	

Number	Name (Date of Birth)		nmary, Position, Responsibilities, Concurrent Positions Held	Number of Company's Shares Owned
16	Takeshi Natsuno (March 17, 1965)	April 1988      Sep. 1997      June 2005      May 2008      June 2008      Sep. 2008	Entered TOKYO GAS Co., Ltd. Media Director of Gateway Business Department of NTT Mobile Communications Network, Inc. (Currently, NTT DoCoMo, Inc.) Executive Officer and General Manager of Multimedia Service Department of NTT DoCoMo, Inc. Guest Professor of Keio University School of Media and Governance (present) Outside Director of SEGA SAMMY HOLDINGS INC. (present) Director of PIA Corporation (present) Outside Director of transcosmos inc. (present) Outside Director of the Company (present) Fellow of Rakuten Institute of Technology of Rakuten, Inc. (present) Director of DWANGO Co., Ltd. (present) Outside Director of GREE, Inc. (present)	1,000 shares
17	Akihiro Tamaki (October 25, 1966)	Sep. 1994 Sep. 1996 March 1998 Jan. 2000 July 2001 April 2005 June 2006 June 2008 June 2010	Entered Price Waterhouse LLP, New York (Currently, PricewaterhouseCoopers LLP) Entered Deloitte Touche Tohmatsu (Currently, Deloitte Touche Tohmatsu LLC) Registered as a US certified public accountant Entered IntellAsset Inc. Entered Innovation & Initiative Institute (Currently, INVENIO Co., LTD) Auditor of Essentia Co., Ltd. (present) Representative Director of SiFA Co., Ltd. (present) Outside Corporate Auditor of Avex Group Holdings Inc. (present) Outside Director of the Company (present)	

Number	Name (Date of Birth)		mmary, Position, Responsibilities, Concurrent Positions Held	Number of Company's Shares Owned
18	Shinji Yamauchi (August 29, 1958)	April 1983 Sep. 1990 July 1992 Feb. 1997 Oct. 1998 April 1999 June 2004 April 2005 Aug. 2007 Oct. 2007 Oct. 2007 July 2010 Sep. 2010	Entered Nissho Iwai Corporation (Currently, Sojitz Corporation) Entered Morgan Stanley Incorporated Entered Morgan Stanley Japan Limited (Currently, Morgan Stanley Japan Securities Co., Ltd.) Managing Director & CFO of Trend Micro Incorporated. Entered SOFTBANK CORP., Senior Advisor of Administration Department Director of INSWEB Co., Ltd. (Currently, the Company) General Manager, Business Development Dept. of Softbank Finance Corp. (Currently, SOFTBANK TELECOM Corp.) Moved to SOFTBANK INVESTMENT CORPORATION (Currently, the Company), General Manager of China Business Dept. General Manager of International Business Dept. of SOFTBANK INVESTMENT CORPORATION (Currently, the Company) General Manager of Overseas Business Dept. of SOFTBANK INVESTMENT CORPORATION (Currently, the Company) General Manager of Overseas Business Dept. of the Company Managing Director of the CEO's Office, Global Strategy of the Company Executive Officer of Overseas Business Div. and General Manager of Overseas Business Promotion Dept. of the Company (present) Director of SBI Investment Co., Ltd. (present)	2,320 shares

#### 2. The candidates for new Directors are as follows:

	Name	Career Sur	nmary, Position, Responsibilities,	Number of Company's
Number				
Number	Name (Date of Birth) Makoto Miyazaki (December 23, 1964)	Significant	nmary, Position, Responsibilities,Concurrent Positions HeldEntered UBS Philips & DrewSecurities, Tokyo (Currently, UBSSecurities, Tokyo)Entered Kwang Hua SecuritiesInvestment Trust (Currently, ABNAMRO Asset Management, Taiwan)Manager / Overseas PortfolioManagement Dept. of Kwang HuaSecurities Investment Trust(Currently, ABN AMRO AssetManagement, Taiwan)Entered CDIB Asia (thewholly-owned subsidiary of ChinaDevelopment Industrial Bank)Investment Manager of OverseasDept. of CDIB AsiaAssigned to SOFTBANKINVESTMENT CORPORATION(Currently, the Company), Managerof Investment Dept. 3Entered SOFTBANK INVESTMENTCORPORATION (Currently, theCompany), Manager of IncubationDept.Chief Representative of the BeijingRepresentative Office (Present)Director of SBI VEN CAPITAL PTE.LTD.General Manager of OverseasBusiness Dept. of the CompanyDirector of SBI Hong Kong Co.,Limited (present)Executive Officer of the Company	Company's Shares Owned
			(present)	

	Name	Career Sur	mmary, Position,	Responsibilities,	Number of Company's
Number	(Date of Birth)		<b>Concurrent Position</b>	ons Held	Shares Owned
21	Masaki Takayanagi (February 20, 1970)	March 1994 Sep. 1999 March 2000 May 2003 Sep. 2007 Jan. 2009 Sep. 2010 Oct. 2010	Entered Kokusai Co., Ltd. (C CORPORATION) Assigned to KDD Associate, A.T. Ke Vice President, C Daiwa Securities (Currently, Daiwa Markets Co. Ltd.) Director, Daiwa Europe Limited ( Securities Capital Limited) Director, Invest Nomura Australia Executive Direct Banking, Nomura Executive Officer (present) Managing Director VEN CAPITAL PT Director of SBI Inv (present)	urrently, KDDI UK Limited earney K.K. orporate Finance, SMBC Co. Ltd. Securities Capital Securities SMBC Currently, Daiwa Markets Europe tment Banking, Limited ctor, Investment Australia Limited of the Company r and CEO of SBI FE.LTD. (present)	

Note

- 1. The Company has made a loan to SBI Card Co., Ltd., in which candidate Mr. Yoshitaka Kitao serves as Representative Director and CEO.
- 2. The other candidates have no special interest in the Company.
- 3. Mr. Kiyoshi Nagano, Mr. Keiji Watanabe, Mr. Takeshi Natsuno, and Mr. Akihiro Tamaki are candidates for Outside Directors.
- 4. The Company selected Mr. Nagano and Mr. Natsuno as candidates for Outside Director in order to utilize their ample experience and knowledge developed through their past careers in the Company's management.
- 5. The Company selected Mr. Watanabe and Mr. Tamaki as candidates for Outside Director because of their experience and specialized knowledge as accountants, which can be applied to appropriately supervise the management of the Company from the objective perspective of an accountant.
- 6. Mr. Nagano, Mr. Watanabe, Mr. Natsuno, and Mr. Tamaki are currently Outside Directors of the Company, and Mr. Nagano, Mr. Watanabe, and Mr. Tamaki will have served for one (1) year and Mr. Natsuno will have served for three (3) years as Outside Director as of the end of this Ordinary General Meeting of Shareholders.

7. The Company maintains individual agreements with each of Mr. Nagano, Mr. Watanabe, Mr. Natsuno, and Mr. Tamaki to limit each of their liability for compensation under Article 423, Paragraph 1 of the Companies Act. The limit of that liability is the higher amount of either 1,000,000 yen or the minimum liability amount under laws and regulations in accordance with Article 427, Paragraph 1 of the Companies Act and the provision of Article 22, Paragraph 2 of the Company's Articles of Incorporation. The Company will continue those individual agreements with each of Mr. Nagano, Mr. Watanabe, Mr. Natsuno, and Mr. Tamaki if their respective reelections are approved.

#### Third Item of Business: Election of One (1) Corporate Auditor

Corporate Auditor Mr. Susumu Watanabe will retire at the end of this Ordinary General Meeting of Shareholders due to his resignation. Therefore, the Company proposes that one (1) Corporate Auditor be elected as a substitute for Corporate Auditor Mr. Susumu Watanabe and that Mr. Hisashi Hayakawa be elected in that role. The Board of Corporate Auditors agrees to this Third Item of Business. In accordance with the provisions of the Articles of Incorporation, the term of office of the Corporate Auditor to be elected at this time will be the remaining term of the previous Corporate Auditor.

Name (Date of Birth)	Career Sun Positions Ho	nmary, Position, Significant Concurrent eld	Number of Company's Shares Owned
Hisashi Hayakawa (April 21, 1947)		Mizuho Financial Group, Inc.)	25 shares

The candidate for Corporate Auditor is as follows:

#### Note

- 1. The candidate has no special interest in the Company.
- 2. Mr. Hisashi Hayakawa is a candidate for Outside Corporate Auditor.
- 3. The Company selected Mr. Hayakawa as the candidate for Outside Corporate Auditor because the Company deems he is suitable for the position because of his ample experience and broad knowledge developed through years of experience at financial institutions and the appropriate actions he has carried out, opinions he has offered, and his performance of auditing functions which are worthy of the position of Outside Corporate Auditor since his assumption of the office of corporate auditor of the Company's subsidiary, SBI Insurance Co., Ltd.

#### Fourth Item of Business: Election of One (1) Substitute Corporate Auditor

In order to maintain the continuity of auditing even when the number of Corporate Auditors required under laws and regulations is lacking, the Company proposes that Mr. Hideaki Asayama be elected as a substitute Outside Corporate Auditor for the Outside Corporate Auditors, Mr. Ryujiro Shimamoto and Mr. Hisashi Hayakawa, on the condition that the Third Item of Business, Election of One (1) Corporate Auditor, be approved at this Ordinary General Meeting of Shareholders as proposed.

The effect of election of Mr. Asayama as a substitute Outside Corporate Auditor may be revoked, only before his assumption of office, by a resolution of the Board of Directors with the consent of the Board of Corporate Auditors.

Name (Date of Birth)	Career Sur Positions H	mmary, Position, Significant Concurrent feld	Number of Company's Shares Owned
		feldEntered TOKYO SHIBAURA ELECTRICCO., LTD. (Currently, TOSHIBACORPORATION)Assigned to TOSHIBA MEDICAL DOBRASILLTDA., Director ofAdministration & FinanceManager of Finance Div. of TOSHIBACORPORATIONAssigned to Toshiba Pension Fund,Investment ManagerAssigned to TOSHIBA INTERNATIONALCORPORATION, Vice President andTreasurerChief Specialist, Finance & AccountingDiv. of Toshiba Information & SocialInfrastructureSystemsCompany,TOSHIBA CORPORATIONChief Specialist, Corporate Audit Div. ofToshiba Information & SocialInfrastructureSystemsCompany,TOSHIBA CORPORATIONChief Specialist, Corporate Audit Div. ofToshiba Information & SocialInfrastructureSystemsCompany,TOSHIBA CORPORATIONRetired from TOSHIBA CORPORATIONEntered Toshiba Matsushita DisplayTechnology Co., Ltd. (Currently, ToshibaMobile Display Co., Ltd.), GeneralManager of Corporate Auditor of ToshibaMatsushita Display Technology Co., Ltd.Entered TOSHIBA DESIGN &MANUFACTURINGSERVICECORPORATION, Group Manager of	
	June 2010	Internal Audit Group Corporate Auditor of SBI Liquidity Market Co., Ltd. (present)	

The Board of Corporate Auditors agrees to this Fourth Item of Business.

#### Note

- 1. The candidate has no special interest in the Company.
- 2. Mr. Hideaki Asayama is a candidate for substitute Outside Corporate Auditor.
- 3. The Company selected Mr. Asayama as a candidate for substitute Outside Corporate Auditor because of his ample experience and broad knowledge developed through years of experience in financial affairs and accounting, which the Company deems can be applied to adequately perform the role of supervision and other services regarding the management of the Company.

— End —

#### How to Exercise Voting Rights

Our shareholders may exercise their voting rights in writing (by using the Voting Rights Exercise Form) or via the Internet, etc. Please find details below for these methods of exercising voting rights.

If a shareholder intends to attend the Ordinary General Meeting of Shareholders, it is not necessary for the shareholder to carry out the procedures for exercising voting rights in writing or via the Internet, etc. that are set out below.

#### Exercising Voting Rights in Writing (using the Voting Rights Exercise Form)

Please indicate on the Voting Rights Exercise Form enclosed herewith your approval or disapproval of the proposals and return the form. The form must reach the Company by the end of the Company's business hours at 5:45 p.m. (Japan time) on Tuesday, June 28, 2011.

#### Exercising Voting Rights via the Internet, Etc.

## 1. Points to note when exercising voting rights via the Internet, etc.

If you choose to exercise your voting rights via the Internet, etc., please note the following matters and exercise your voting rights by the end of the Company's business hours at 5:45 p.m. (Japan time) on Tuesday, June 28, 2011.

- (1) You may exercise voting rights via the Internet only through the website for exercising voting rights designated by the Company (see the URL below). If you choose to exercise your voting rights via the Internet, you will need to enter the code and the password for exercising voting rights that are set out in the Voting Rights Exercise Form enclosed herewith.
- (2) The code and password for exercising voting rights are only effective for this Ordinary General Meeting of Shareholders. A new code and password for exercising voting rights will be issued to each shareholder for the next general meeting of shareholders.
- (3) If you have exercised your voting rights both in writing and via the Internet, etc., we will use your vote via the Internet, etc. as the effective vote.
- (4) If you have exercised your voting rights multiple times via the Internet, etc., we will use your last vote as the effective vote.

(5) You will bear all costs in connection with your use of the Internet (including, but not limited to, provider fees for your Internet connection and line usage charges).

### 2. Specific procedures for exercising voting rights via the Internet

- Please access <u>http://www.it-soukai.com/</u> or <u>https://daiko.mizuho-tb.co.jp/</u>.
  Please be aware that you cannot access this URL from 3:00 a.m. to 5:00 a.m. during the period for exercising voting rights.
- (2) Please enter your code and password for exercising voting rights and click "Login". The code and password are printed on the lower right-hand side of the Voting Rights Exercise Form enclosed herewith.
- (3) Please follow the instructions that appear onscreen to exercise your voting rights.

## 3. System requirements

Personal computers:	Windows <sup>®</sup> models (not available on PDAs or TV game consoles)
Browser:	Microsoft® Internet Explorer 5.5 or higher
Internet access:	Internet access required (through subscription with ISP, etc.)
Screen resolution:	1024 x 768 or higher recommended

\* Microsoft and Windows are trademarks or registered trademarks of Microsoft Corporation, a U.S. corporation, in the U.S. and other countries.

#### 4. Security issues

The website uses encryption technology (128-bit SSL) to ensure the prevention of any tampering with or eavesdropping of any information you submit when exercising voting rights so that you may use it with peace of mind.

The code and password for exercising voting rights set out in the Voting Rights Exercise Form are important pieces of information for identifying individual shareholders. Please do not disclose this information to anyone. Please note that the Company will not contact you to request information about your password.

#### 5. Inquiries

# (1) Contact details for inquiries about operating instructions or the like regarding use of personal computers or similar devices in connection with electronically exercising voting rights

Internet Help Dial, Stock Transfer Agent Department, Mizuho Trust & Banking Co., Ltd.:

Telephone: 0120-768-524 (toll free) (Weekdays from 9:00 a.m. to 9:00 p.m. (excluding public holidays))

#### (2) Contact details for any inquiries other than those set out in (1) above

Stock Transfer Agent Department, Mizuho Trust & Banking Co., Ltd.:

Telephone: 0120-288-324 (toll free) (Weekdays from 9:00 a.m. to 5:00 p.m. (excluding public holidays))

#### Information on Electronic Voting Platform

If you are a nominee shareholder such as a trust bank (including a standing proxy) and if you apply in advance to use the Electronic Voting Platform operated by ICJ, Inc., you may use the Platform as a method for electronically exercising your voting rights for the Ordinary General Meeting of Shareholders in addition to the aforementioned method of exercising your voting rights via the Internet.

#### Location of the 13th Ordinary General Meeting of Shareholders

Location: Hall C, Tokyo International Forum 5-1, Marunouchi 3-chome, Chiyoda-ku, Tokyo Telephone: +81-3-5221-9000



Access:

- JR Line: Five minutes walk from Tokyo Station (the Level B1F underground concourse of the Tokyo International Forum is directly accessible from Tokyo Station (near the Keiyo Line) via an underground passageway)
  - One minute walk from Yurakucho Station
- Subway: Nearest station is Yurakucho Station, Yurakucho Line (the Level B1F underground concourse of the Tokyo International Forum is directly accessible via an underground passageway)

Please note that no parking lots are reserved for attendees. We recommend that you use public transportation when travelling to the venue.

End of the translation

Pursuant to the Listing Rules of The Stock Exchange of Hong Kong Limited, any candidates for election or re-election as Directors should provide the biographical details as required under the Listing Rule 13.51(2) to enable the shareholders to make an informed decision on their election. In addition to the details provided in the Convocation Notice, the following additional information is provided pursuant to the Listing Rules in respect of the above candidates for Directors:-

- The above candidates for Directors do not have any relationships with any other Directors, senior management, substantial shareholders (as defined in the Listing Rules), or controlling shareholders (as defined in the Listing Rules) of the Company.
- (2) The above candidates for Directors will hold office until the 14th Ordinary General Meeting of Shareholders. The emoluments of the above candidates for Directors will be determined after the 13th Ordinary General Meeting of Shareholders. Announcement of such details will be made by the Company when the decision is made.
- (3) There is no other information regarding the above candidates for Directors to be disclosed pursuant to any of the requirements of the provisions under paragraphs 13.51(2)(h) to 13.51(2)(v) of the Listing Rules, nor are there other matters that need to be brought to the attention of the Company's shareholders.