

January 23, 2017

Press Release

Daiwa Securities Group Inc.  
SBI Holdings, Inc.

## **Notice Regarding the Execution of Capital and Business Alliance Agreement between Daiwa Securities Group and the SBI Group on Defined Contribution Pension Plan Business**

The agreement of capital and business alliance was executed between the group of Daiwa Securities Group Inc. (“DSGI”) and its subsidiary, Daiwa Securities Co. Ltd. (“DS”) (collectively “DS Group”) and SBI Holdings, Inc. (“SBIHD”), and its consolidated subsidiary, SBI SECURITIES Co., Ltd. (“SBISEC”) and SBI Benefit Systems Co., Ltd. (“SBI Benefit”) (collectively “SBI Group”).

Also, DSGI made a decision to acquire a part of shares in SBI Benefit held by the consolidated subsidiary companies of SBIHD (“Seller”).

### 1. Circumstances and Purpose of Collaboration

Based on its philosophy of “Customer-centric Principle,” the SBI Group has offered a variety of innovative and convenient financial products and services through the Internet centering around the working generations of 20’s to 40’s, since its foundation. In 2001, the SBI Group established SBI Benefit which is Japan’s only operational management institution that conducts management-related services, with a defined contribution pension plan record keeping system developed on its own. By this means the SBI Group has actively promoted, developed, and revitalized the Japanese defined contribution pension system and market.

Meanwhile, from April 2015, DS Group made a start for further breakthrough, holding up “Passion for the Best” 2017, its new Medium-term Management Plan. In this plan, DS Group adopts the basic policy, “In response to the full-fledged start of an era of transition from savings to investment, attract customers with the industry’s top quality, and become their best partner”. DS Group is now working on the establishment of the platform which provides optimal products and comfortable information access in order to be the customer’s first choice securities group among wide range of investors including the young and the retired.

Both groups consider expansion of the qualified subscriber for iDeCo (Individual-type defined contribution pension plan) as a good opportunity to promote the slogan of “transition from savings to investment”. This time, the SBI Group, which has strong track record to acquire new iDeCo customers, and DS Group, which offers wide variety of financial services, will strategically collaborate in iDeCo business to improve customers’ convenience and the quality of services, and strive to further increase SBI Benefit’s corporate value. In addition, DSGI made a decision to acquire a part of shares in SBI Benefit in line with capital and business alliance.

### 2. Contents of Business Collaboration

DS will launch new iDeCo plan with SBI Benefit as a record keeper. Going forward, both groups will investigate and prepare contents for the new plan, and aim to launch it from April 2017.

### 3. Contents of Partial Acquisition of Shares

DSGI will acquire a part of shares of SBI Benefit, which the Seller owns (i.e. 15,364 shares corresponding to 33.4% of the total number of shares outstanding as of September 30, 2016).

### 4. Schedule

Monday, January 23, 2017	<ul style="list-style-type: none"><li>• Execution of contract of capital and business alliance between the SBI Group (SBI HD, SBISEC and SBI Benefit) and DS Group (DSGI and DS)</li><li>• Execution of share purchase agreement between Seller and DSGI</li></ul>
By March 31, 2017 (TBA)	<ul style="list-style-type: none"><li>• Execution of outsourcing contract between SBI Benefit and DS.</li><li>• Closing of the partial acquisition of shares in SBI Benefit by DSGI</li></ul>
From April 1, 2017 (TBA)	<ul style="list-style-type: none"><li>• Start of the new iDeCo plan by DS</li></ul>

### 5. Overview of the Company

(Overview of DSGI) (URL: <http://www.daiwa-grp.jp/english/index.html>)

Company Name	Daiwa Securities Group Inc. (security code : 8601)
Head Office	1-9-1, Marunouchi, Chiyoda-ku, Tokyo
Representative	Takashi Hibino, President and CEO
Business	Holds, manages and controls shares of companies engaged in businesses including the financial instruments and exchange business
Capital	JPY 247,397 million (as of September 30, 2016)

(Overview of SBIHD) (URL: <http://www.sbigroup.co.jp/english/>)

Company Name	SBI Holdings, Inc. (security code: 8473)
Head Office	1-6-1 Roppongi, Minato-ku, Tokyo
Representative	Yoshitaka Kitao, Representative Director, President & CEO
Business	Control and management of SBI Group through share ownership
Capital	JPY 81,681 million (as of September 30, 2016)

(Overview of SBI Benefit) (URL: <https://www.benefit401k.com/>)

Company Name	SBI Benefit Systems Co., Ltd.
Head Office	1-6-1 Roppongi, Minato-ku, Tokyo
Representative	Shinji Matsui, President
Business	Operates record keeping for defined contribution pension plan
Capital	JPY 450 million (as of September 30, 2016)