



September 24, 2024 SBI Holdings, Inc. Shin Nippon Biomedical Laboratories, Ltd.

# SBI Holdings, Inc. and Shin Nippon Biomedical Laboratories, Ltd. to Jointly Establish a New Fund in the United States

SBI Holdings, Inc. (Head Office: Minato-ku, Tokyo; Representative Director, Chairman, President & CEO: Yoshitaka Kitao; hereinafter "SBI Holdings" and its consolidated subsidiaries, etc. collectively referred to as the "SBI Group") and Shin Nippon Biomedical Laboratories, Ltd. (Head Office: Kagoshima-shi, Kagoshima; Representative Chairman, President & CEO: Ryoichi Nagata, M.D., Ph.D.; hereinafter "SNBL" and its consolidated subsidiaries, etc. collectively referred to as the "SNBL Group") hereby announce that they have agreed to establish a joint fund (hereinafter the "Joint Fund") targeting at early-stage startup companies in North America.

### 1. Purpose and background of establishment

The purpose of jointly establishing this fund is to utilize the extensive knowledge and experience of both SBI Group and SNBL Group by providing funds through equity investments to early-stage startup companies in North America. The two companies already announced an alliance for startup incubation business in the United States on July 31, 2024, and as part of the partnership, this joint fund has a goal of providing financial support to promising companies at an early stage.

### 2. Outline of the Joint Fund

Fund Name	SBI US Gateway Fund
Fund Size	USD 40 million
Investment Target	Early-stage startup companies mainly in North America
Target Business Area	Innovative technology and services that have high growth potential in a broad range of
	field such as AI, advanced manufacturing, climate tech, supply chain as well as
	healthcare fields including biotechnology and drug R&D
Investment Region	North America
Fund Features	Along with the provision of funds to portfolio companies from the joint fund, the
	function of supporting the growth of portfolio companies in cooperation with the
	business incubation business, which provides R&D support and support for business
	growth.

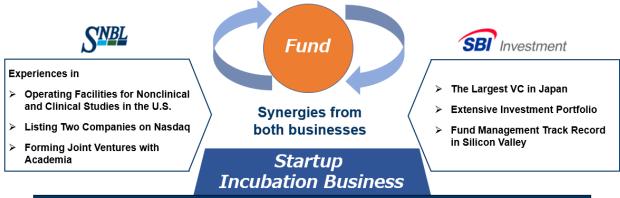
## 3. Expected effects of establishment of the joint fund

By using the business incubation facility in Washington State, USA, as a base of investment operations, SNBL and SBI Holdings expect to expand their network with potential local joint venture partners, discover and develop new investment targets, and acquire new investment opportunities from local inner circles. The companies also expect that synergies between the startup incubation business and the Joint Fund will strongly enhance the value of portfolio companies and further maximize fund performance.





# Synergies between U.S. startup incubation business and the Joint Fund



By establishing an investment base in the form of an incubation facility in the U.S., we will be able to expand our network with local VCs, strengthen support for the portfolio companies in Japan as they enter the U.S. market, discover and develop new investment targets, and acquire new investment opportunities from local inner circles.

#### 4. Future Outlook

Both SBI Group and SNBL Group will continue to strive to discover new business opportunities in the U.S. market. The companies will actively contribute to the development of the global biotechnology and drug discovery ecosystem and the nurturing of industries spearheading the next generation.

## Corporate Overview

Company Name	SBI Holdings, Inc.
Head Office	1-6-1 Roppongi, Minato-ku, Tokyo, Japan
Representative	Representative Director, Chairman, President & CEO
	Yoshitaka Kitao
Business Description	Control and management of SBI Group through share ownership
Capital	JPY180,400 million (as of March 31, 2024)
Date of Establishment	July 8, 1999

Company Name	Shin Nippon Biomedical Laboratories, Ltd. (SNBL)
Head Office	2438, Miyanouracho, Kagoshima-shi, Kagoshima, Japan
Representative	Representative Chairman, President & CEO
	Ryoichi Nagata
Business Description	Contract Research Organization (CRO) Business
	Translational Research (TR) Business
	Medipolis Business
Capital	JPY9,679 million (as of March 31, 2024)
Date of Establishment	May 18, 1973

# 6. Impact on Business Performance

The impact of this joint fund establishment on the consolidated business performance of both SNBL and SBI Holdings is minor. The companies believe that it will contribute to improving the business performance and to enhancing their corporate value in the medium to long-term growth.





For further information, please contact:

SBI Holdings, Inc. Corporate Communications Dept., Tel: +81 3 6229-0126

Shin Nippon Biomedical Laboratories, Ltd. IR & Corporate Communications Email: <u>ir@snbl.com</u>