

SBI Holdings, FPT Corporation, and Sumitomo Corporation Announce Strategic Partnership to Provide AI Solution Services

SBI Holdings, Inc. (Head Office: Minato-ku, Tokyo; Representative Director, Chairman, President & CEO: Yoshitaka Kitao; hereinafter “SBI Holdings”) announces that it has entered into a strategic partnership with FPT Corporation (Head Office: Hanoi, Vietnam; Founder and Chairman of the Board of Directors: Truong Gia Binh) and Sumitomo Corporation (Head Office: Chiyoda-ku, Tokyo; President and CEO: Shingo Ueno) to accelerate the development of AI technology. Under this alliance, we will jointly invest in FPT Smart Cloud Japan Co., Ltd (Head Office: Minato-ku, Tokyo; Representative Director, President: Nguyen Huu Long; hereinafter “FPT Smart Cloud Japan”), which provides AI solution services, including GPU Cloud resources that are essential for AI applications. After this investment, FPT Corporation's wholly owned subsidiary, FPT Japan Holdings Co., Ltd. (Head office: Minato-ku, Tokyo; President: Do Van Khac), will hold 60% of the ownership, and SBI Holdings and Sumitomo Corporation will each hold 20% of the ownership in FPT Smart Cloud Japan.



(Front row, from left: Toshikazu Nambu, Director, Vice Chairman of Sumitomo Corporation; Truong Gia Binh, Founder and Chairman of the Board of Directors of FPT; Yoshitaka Kitao, Representative Director, Chairman, President & CEO of SBI Holdings)

With the rapid adoption of generative AI and the push for DX, the amount of data generated from individual and corporate activities is exploding, and the demand for advanced computing infrastructure is growing rapidly.

FPT Corporation is a global leading technology and IT services provider headquartered in Vietnam. As an

NVIDIA partner, FPT Corporation is able to secure a stable supply of GPUs. In November 2024, FPT Corporation announced the launch of FPT AI Factory, a comprehensive suite for end-to-end AI development lifecycle, and established FPT Smart Cloud Japan to create an ecosystem of products and solutions based on AI and cloud technologies.

Sumitomo Corporation has been developing its digital business for more than 50 years, mainly in Japan. Sumitomo Corporation has developed its business domestically and internationally in a wide range of digital business fields, including consulting, system development, data centers, and BPO, and has established and owns networks with various companies and customers in each region.

The SBI Group has been working with FPT Corporation for a long time to contribute to the revitalization of the financial and IT industries in Vietnam through its investments in FPT Securities, FPT Fund Management and TPBank.

Through this alliance, SBI Holdings will work with FPT and Sumitomo Corporation to develop new AI solutions and expand our AI service business. We three companies will also accelerate our research capabilities and utilization of AI applications and generative AI for corporate customers, contributing to dramatic improvements in productivity and customer experience across industries.

【 Percentage Ownership in FPT Smart Cloud Japan (After This Investment) 】

Shareholders (In Alphabetical Order)	Percentage of Ownership
FPT Japan Holdings	60.00%
SBI Holdings	20.00%
Sumitomo Corporation	20.00%

【 About SBI Holdings 】

(1) Name	SBI Holdings, Inc.
(2) Location	Minato-ku, Tokyo;
(3) Representative	Representative Director, Chairman, President & CEO, Yoshitaka Kitao
(4) Year of establishment	1999
(5) URL	https://www.sbigroup.co.jp/english/

【 About FPT Corporation 】

(1) Name	FPT Corporation
(2) Location	Hanoi, Vietnam
(3) Representative	Founder and Chairman of the Board of Directors: Truong Gia Binh
(4) Year of establishment	1988

(4) URL	https://fpt.com/en
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【 About Sumitomo Corporation 】

(1) Name	Sumitomo Corporation
(2) Location	Chiyoda-ku, Tokyo
(3) Representative	President and CEO: Shingo Ueno
(4) Year of establishment	1919
(5) URL	https://www.sumitomocorp.com/en/jp/

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